

LPA GROUP PLC

LPA is a leading designer, manufacturer and supplier of LED lighting, electronic and electro-mechanical systems.

The Group provides cost effective solutions to improve reliability, and reduce maintenance and life cycle costs for the rail, aerospace, defence, aircraft support, infrastructure, marine and industrial markets. LPA was established more than 100 years ago, is headquartered close to Cambridge and presently employs 170 people at four locations in the UK. The Company is listed on AIM.

CUSTOMERS

The Group has a wide customer base and exports to around fifty countries. Customers include: Agusta Westland, Airbus, Alstom Transportation, BAE Systems, Bombardier Transportation, Bosch, Downer EDI, Eurostar, First Group, Hitachi, ITW, JCB, Kinki Sharyo, London Underground, Siemens, SNCF, Star Shipping, Tyco and Wabtec.

INNOVATION

LPA has a strong reputation for innovation, finding solutions to customers' problems in both benign and hostile environments. LPA's LED-based lighting technology has been recognised by a number of awards including: 'Environmental Innovation of the Year' for LumiPanel® at the Rail Business Awards in 2010; by 'Modern Railways' for LED lighting technology at the Railway Industry Innovation Awards in 2010; and 'Passenger Comfort Innovation of the Year' for lighting supplied to 'SNCF' (the National Railway of France) at the Railway Interiors Expo in 2008.

QUALITY

LPA is committed to high standards of quality, reliability and service. LPA companies are ISO 9001 accredited.

ENVIRONMENT

LPA's mantra is 'Long life reliability does not cost the earth'. LPA's commitment to produce long-lived reliable products results in savings in energy and scarce resources. This green concept relies on the products being manufactured correctly first time, leaving a long time with minimal maintenance, and contributing less to landfill.

WWW.LPA-GROUP.COM



LPA Transport+®

Started in 2011 LPA Transport+ is our fast growing service business which offers turnkey design, manufacture and installation capabilities. Projects completed to date are all rail related and include:

- Door Treadplates re-engineered to address corrosion issues
- Vehicle and Valance Covers designed to secure and protect ageing GRP valance
- Toilet Door Locking Mechanism re-designed to eliminate failure modes
- Cab Desk upgrade to latest standards
- Door Relays developed to eliminate wiring / panel changes
- Ether-net Backbone and Inter-car Jumper replacement together with CCTV installation

LPA Transport+ has recently been awarded a London Underground related refurbishment contract for c £0.8m.



Cab Desk



Door Relays

LED Lighting

LPA has many years of experience in providing reliable and energy efficient LED lighting solutions. Its LumiSeries™ range offers reductions in energy consumption, extended life, weight and space savings. The principal products are:

- LumiTile® for office suspended ceiling applications
- LumiPanel® a replacement for complete fluorescent luminaires
- LumiStrip® a replacement for fluorescent tubes within a luminaire
- LumiSpot® a replacement for conventional halogen downlights
- LumiMatrix™ a light engine, based on either power or chip LED technology, whose modular assembly allows it to be configured into a wide number of shapes

LumiMatrix™ contracts were won in the year for use on Siemens' Inspiro Metro train in both Warsaw and Munich.



LumiMatrix™ - Munich Metro



LumiTile®

Aircraft Ground Power Supply Units (Crocodiles)

LPA benefitted in the year with contracts to supply Crocodiles to Heathrow and Mauritius airports. A further Heathrow contract for c £0.5m has been secured since the year end.



Crocodile



Crocodile in use

FINANCIAL HIGHLIGHTS

For the year ended 30 September 2012

	2012 £'000	2011 £'000
REVENUE	18,352	17,322
OPERATING PROFIT	921	434
PROFIT BEFORE TAX	877	400
BASIC EARNINGS PER SHARE	6.37p	2.93p
DIVIDENDS PER SHARE	1.10p	0.90p
GEARING	41.9%	27.1%

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COMPANY INFORMATION

Directors

Michael Rusch (Non-Executive Chairman), 67, joined the Company in 1966, five years after its inception. He has been on the Board since 1967. He relinquished his executive duties in 2000.

Peter G Pollock (Chief Executive), 66, is a chartered accountant, with over forty years industrial experience. He joined LPA Group in April 1997. He is a member of Council of the Railway Industry Association and nonexecutive chairman of Ferrabyrne Ltd. Previous positions include Chairman of Lionheart plc, non-executive director of Mentmore Abbey plc and Menvier Swain plc, Chairman of Valetmatic Ltd, Chief Executive of ML Holdings plc, Finance Director UK of Fisher Controls International Inc. and Financial Director of Hawker Siddeley Power Transformers Ltd.

Stephen K Brett (Finance Director), 56, qualified as a chartered accountant in 1982 with Ernst & Whinney in London. Before joining LPA Group in December 2000 he held a number of financial appointments in the manufacturing sector most recently as Vice President Finance for the Environmental Control Division of Invensys plc.

Per F Staehr (Non-Executive Director), 69, is a Danish national with a distinguished international career in the rail, shipping and energy sectors who joined the Board in December 2007. He is currently Chairman of Euroferries Limited, a cross Channel transport project company and a director of EIVA A/S a Danish equipment and software supplier to the subsea survey and maintenance industry. Previously he was Chairman of Bombardier Transportation UK Ltd, Arrow Light Rail Ltd, the Nottingham Tram System concessionaire, Chairman of A2SEA A/S, the leading European offshore wind farm installation contractor, Chairman of the Rail Media Group, Chairman of the Railway Industry Association, a director of Riegens Lighting Ltd, a director of Trico Marine Services Inc, a US quoted subsea services provider and operator of offshore service vessels, Chairman of the Daniamant Group a Danish/UK manufacturer of marine survivor lights and President of Maersk Contractors, a global offshore drilling and contracting company.

Secretary Stephen K Brett

Registered

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Solicitors

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CHAIRMAN'S STATEMENT

Results

The Group has enjoyed an exceptional year to 30 September 2012 which greatly exceeded our expectations and medium term growth strategy. Sales rose by £1.03m to £18.35m (2011: £17.32m) with a corresponding increase in operating profits of £487,000 to £921,000 (2011: £434,000). Profit before tax more than doubled to £877,000 (2011: £400,000) and basic earnings per share increased by 3.44p to 6.37p (2011: 2.93p). Gearing, after acquiring premises in Saffron Walden at a cost of £1.3m, was 41.9% (2011: 27.1%). The order book at the end of the year amounted to £10.4m (2011: £12.9m), but this does not include at least three major long term projects for which we have been selected, but for which values are as yet undefined and therefore not included in the order book.

Dividends

The interim dividend was increased 25% to 0.50p (2011: 0.40p) and given both the progress in the second half and prospects in the current year your Board considers it appropriate to increase the final dividend by a further 20% to 0.60p (2011: 0.50p), giving a total for the year of 1.10p (2011: 0.90p). Subject to approval by shareholders at the annual general meeting, to be held at 12.00 noon on 7 March 2013 at the offices of College Hill, 3 Royal Mint Court, London, the final dividend will be paid on 22 March 2013, to shareholders registered at the close of business on 1 March 2013.

Board and management

The Board and the Executive Team, which consists of the Group Chief Executive, the Group Finance Director, and the Managing Directors of the four operating entities, has remained unchanged throughout the year.

My appointment as Chairman was to expire at the conclusion of the forthcoming annual general meeting. I am honoured that the Board has invited me to continue as Chairman for a further term of three years, an invitation I am delighted to accept.

Property

We have recently obtained outline planning permission for the construction of 24 homes on our Tudor Works site in Saffron Walden and we expect to agree sale terms for the site during the year. We have also acquired suitable premises in Shire Hill nearby to accommodate our main electro-mechanical

manufacturing activities. The Shire Hill premises will require significant expenditure and effort to bring them up to modern standards. We plan to execute these enhancements and to relocate our Saffron Walden business during the year.

Employees

As ever our employees remain our most valuable asset and without them this exceptional result would not have been possible. I am delighted that we have been able to acquire existing premises in Saffron Walden which will allow us to retain the jobs and exceptional skills of our local people.

Outlook

The current financial year started well, but routine orders have been affected by delays in the Rail re-franchising process nevertheless we have won a £0.8m contract for LPA Transport+ and a further £0.5m of contracts for Aircraft Ground Power Supply units (crocodiles) for Heathrow, all with delivery commencing this year. We welcome the advice to the UK Department for Transport, contained in Richard Brown's report on Rail Franchising, to resolve the current hiatus, which is delaying investment decisions, by February 2013. However our policy has been, and continues to be, to develop business relationships with train builders supplying the UK, both domestically and from overseas, and to develop export markets in Asia and Australasia as well as Europe.

LPA Transport+ will continue to promote our position as a provider of upgrade and renovation solutions to Train Operating Companies and maintainers in the UK. We aggressively pursue major LED based lighting opportunities, both train borne and in infrastructure, which we expect to contribute to the continuing rapid growth of the business. Our electro-mechanical and distribution businesses continue to develop in infrastructure, aerospace and defence, helping to broaden the Group's markets beyond its traditional focus on rail.

We are mindful of continuing difficulties in the Eurozone but our strong order book and numerous near term opportunities underpin our confidence in the achievement of current expectations for the year as a whole.

Michael Rusch

Chairman 24 January 2013

CHIEF EXECUTIVE'S REVIEW

Trading results

The year to 30 September 2012 surpassed expectations, both internal and external, due to the happy coincidence of a balanced order book and a number of significant contracts, some Olympics driven, won on short delivery schedules. Indeed one such contract for a train upgrade received in May, was largely delivered and installed in time for the Olympics. Other new contracts, for an Aircraft ground power supply upgrade at Heathrow Airport, a vehicle underpass LED lighting project for TfL and further supplies of LumiMatrix for a major third party project in Australia, were well advanced and deliveries commenced by the September year end.

During the year sales increased 5.9%, profits and earnings per share more than doubled, dividends increased 22% and gearing was held to 41.9% (2011: 27.1%) despite the £1.3m acquisition of a factory.

The order book fell at the year end, but it does not include several contracts won to supply product over extended periods into the future where the values, although large, are as yet undefined. Routine orders during the year were satisfactory. As indicated by the contracts announced today, the Group is in good condition to cope with the current uncertainties caused by the hiatus in the Rail Franchising process in the UK and the financial difficulties facing the Eurozone.

LED based lighting achieved record growth with sales up by 61.9% during the year to £3.87m (2011: £2.39m), justifying the confidence and investment which the Group has committed to this area. We are widening our market coverage: in addition to rail vehicle opportunities, we are increasingly bidding for infrastructure projects in rail and other industries.

Electro-mechanical performed exceptionally well with good demand for electrical connectors, inter rail car jumpers, aircraft ground power supply (crocodiles), harnesses for RNLI boats and the services of LPA Transport+.

Distribution again delivered a significantly improved performance and continues to develop its activities in aerospace and defence as well as the railway sector.

Details of the financial performance are contained in the Chairman's Statement and the Financial Review.

Markets

The global rail transport market continues to expand rapidly as does global manufacturing capacity to satisfy it.

The UK Government has awarded two major new rail vehicle contracts to overseas builders but these have yet to be fully executed. We will pursue these and other opportunities with vigour, though we are disappointed not to have been selected as lighting supplier for Thameslink trains.

We endeavour to build relationships with all train builders supplying the UK market so that we can establish ourselves as suppliers on their new trains, for example Siemens Inspiro. We also supply Alstom in Italy for the new trains they are supplying to West Coast Mainline and in France for SNCF. We supplied Bombardier for Turbostar Diesel Multiple Units.

We compete in a global market and often find ourselves challenged by low cost country sourcing. However our commitment to quality and long life reliability, which results in lower whole life cost, is often a deciding factor in our favour. LPA Transport+ will help to secure our position in the after sales support of trains in UK.

The relatively small size of the UK market and its volatile demand has necessitated that we develop markets outside UK and indeed Europe. We have won very significant orders in Asia and Australasia and we continue to pursue opportunities in these regions and elsewhere.

The world-wide aircraft ground power supply connector market and the UK defence and aerospace markets remain very important to us. We are delighted to have won more orders for our aircraft ground power supply units (Crocodiles) from Heathrow and other airports at home and overseas. We are increasingly involved in infrastructure.

Design and development

Overall our design and development concentrated on new LED lighting and connector products and large infrastructure and rail projects.

We continued to add variants of LumiMatrix to our LumiSeries range of energy saving LED-based lighting

CHIEF EXECUTIVE'S REVIEW

products. LumiMatrix, which is a light engine, can be configured in almost any shape based on modules, using power LEDs for industrial applications, and chip LEDs for commercial or domestic applications. We have launched a derivative of LumiMatrix called LumiTile which is suitable for office suspended ceiling applications, where it can replace a ceiling tile or a conventional fluorescent luminaire, providing long life, low energy, high output lighting.

Electro-mechanical design and development activity included new applications for our Cat5 data transmission connector including ethernet backbone, which enabled LPA Transport+ to win a significant contract during the year to provide CCTV on trains in time for the Olympics.

Structure and costs

As part of our strategy to vacate the present Tudor Works site, which is located in a residential area in Saffron Walden, the freehold of a factory on the Shire Hill Industrial Estate in Saffron Walden was acquired for £1.3m. Outline Planning Permission has been obtained for the Tudor Works site for the construction of 24 homes. Negotiations for the sale of Tudor Works are well advanced. The Shire Hill factory requires significant renovation and updating to modern standards. This work and the relocation of our Electro-Mechanical business from Tudor Works is currently planned to be completed during this calendar year.

Another major challenge over the coming months will be the construction of a 50% increase in manufacturing space at our Normanton LED lighting manufacturing facility.

When these exercises are complete we will conduct a further study into the future structure and cost base of our businesses.

We have increased sales and marketing expenditure to support our efforts to grow our business in existing and new markets.

Strategy

Given the various recent announcements in relation to franchising, Network Rail and the (Rail) Industry Strategic Plan during January it would appear that the Government remains committed to Rail for the foreseeable future. Analysis of these announcements suggests that in addition to the opportunities

offered in rail infrastructure by Cross Rail and Electrification, there will be a requirement for life extension of 1,300 to 2,000 rail vehicles during the five years from 2014 and procurement of up to an additional 4,150 new rail vehicles including those required for ThamesLink, Inter-city Express Programme and CrossRail. Our position as a supplier to both the new rail vehicle and the after-market in the UK would appear to be beneficial and bodes well for all our businesses.

Network Rail have postulated £37.5bn of spend on infrastructure during the five year period from 2014. We have focussed more resource on infrastructure generally, particularly for LED lighting.

Thousands of new, larger and fuel efficient aircraft are due for delivery in the near term. We continue to focus on the aerospace (and defence) industry and on aircraft ground support.

We have further reduced our exposure to the volatile and low added value sub-contract market.

We will continue to serve and to develop our export markets in Europe, Asia, Australasia and elsewhere.

Outlook

The exceptional level of activity enjoyed during 2012 continued at the start of the current financial year but has now eased off. The year is likely to be back end loaded but, as a whole, is expected to be in line with our expected growth plan and current expectations. We have a good base load and many near term opportunities in prospect, in all our activities, but particularly for LED lighting and LPA Transport+.

We remain committed to deliver shareholder value over the medium term and we look forward to the future with confidence.

Peter Pollock

Chief Executive 24 January 2013

FINANCIAL REVIEW

Financial performance

Revenue in the current year increased by £1.03m (5.9%) to £18.35m (2011: £17.32m) and produced an operating profit of £921,000 (2011: £434,000), an advance of £487,000.

In the first half of the year sales of £8.92m (2011: £8.44m) were achieved generating an operating profit of £316,000 (2011: £209,000) with sales and profits up on prior year by £0.48m and £107,000 respectively. The second half result saw further improvement with sales of £9.43m and an operating profit of £605,000 significantly exceeding both the first half and the corresponding period last year (2011: sales of £8.88m, profit of £225,000).

The sales growth was derived from higher non-rail lighting and LPA Transport+ partially offset by lower rail project revenues. With gross margins improving by 4.9% to 28.3% (2011: 23.4%), in part reflecting the lower project content, a gross profit of £5.20m (2011: £4.06m) resulted. Other operating expenses were £0.66m above last year at £4.28m (2011: £3.62m), in part reflecting the higher activity but also including property costs related to the various property transactions at £158,000 (2011: £22,000) and bonuses of £271,000 (2011: £114,000).

Within finance costs interest on borrowings fell to £56,000 (2011: £77,000), with comparable interest rates but lower average borrowings, and the interest cost on pension scheme liabilities was below last year at £522,000 (2011: £562,000). Finance income, which comprises the return on pension scheme assets, was also lower at £534,000 (2011: £605,000).

With a tax charge of £140,000 (2011: £65,000) the profit for the year was £737,000 (2011: £335,000) representing basic earnings per share of 6.37p (2011: 2.93p).

Balance sheet

Shareholders' funds rose by £1.35m in the year to £5.64m (2011: £4.29m) giving a net asset value per ordinary share of 48.1p (2011: 37.5p). The tangible net asset value per share, calculated excluding intangibles and pension asset (net of deferred tax) from the calculation, was 30.6p (2011: 25.9p).

Property, plant and equipment at 30 September was £3.04m (2011: £1.66m) of which property made up £1.93m (2011: £0.80m) and plant and equipment £1.11m (2011: £0.86m). Net additions in the year were £1.63m (2011: £143,000) of which £1.15m related to the acquisition, in July, of the Shire Hill factory site in Saffron Walden. The depreciation charge was £248,000 (2011: £276,000). The carrying value of the Group's freehold properties does not reflect any redevelopment upside.

Higher activity in the final quarter resulted in increased net trading assets (defined as inventories plus trade and other receivables, less trade and other payables, provisions and current tax) at £2.94m (2011: £2.43m).

Net debt rose £1.2m over the year to £2.37m with gearing (net debt as a % of total equity) increasing to 41.9% (2011: 27.1%).

Intangible assets which comprise goodwill and capitalised development costs were essentially unchanged at £1.32m (2011: £1.32m). Goodwill (which largely relates to the Group's investment in Excil Electronics) was £1.23m and capitalised development costs (which relate to the development of LED lighting products) were £0.09m.

The IAS19 actuarial surplus recognised as at 30 September 2012 amounted to £952,000 (2011: £671,000 but restricted to £nil). Movements over the course of the year comprised an actuarial gain of £169,000 (2011: £804,000) recognised in the statement of comprehensive income, an income statement credit of £12,000 (2011: £43,000) together with contributions received of £100,000 (2011: £100,000): the effect of the reversal of the limit on the amount of surplus recognised in 2011 of £671,000 was taken through the statement of comprehensive income.

The actuarial gain of £169,000 (2011: £804,000) principally resulted from a better than expected asset return of £1,067,000 (2011: loss of £323,000), less changes in the financial assumptions adopted of £708,000 (2011: gain of £1,132,000), less an experience loss on liabilities of £190,000 (2011: £5,000).

FINANCIAL REVIEW

Cash flow

A strong trading performance, albeit mitigated by higher working capital levels at the year end, resulted in £625,000 of cash generated from operations (2011: £1,140,000). With tax receipts of £18,000 (2011: £18,000) and pension contributions of £100,000 (2011: £100,000) net cash absorbed from operating activities was £543,000 (2011: £1,058,000).

Capital expenditure was significantly increased to £1,676,000 (2011: £144,000), asset disposal proceeds were £25,000 (2011: £6,000) and development expenditure capitalised in the year amounted to £19,000 (2011: £31,000).

In the year cash benefited by the £1,400,000 (2011: nil) draw down from the new term loan facility, repayments of existing debt were £407,000 (2011: £408,000) and interest payments on borrowings fell to £56,000 (2011: £77,000). With £97,000 (2011: £nil) received from the exercise of share options and increased dividend payments of £116,000 (2011: £92,000), there was an overall net decrease in the cash position of £209,000 (2011: increase of £312,000).

Net debt

An analysis of the change in net debt is shown below:

	Bank loans £'000	Finance lease obliga- tions £'000	Cash & cash equiva- lents £'000	Net debt £'000
At 1 October 2011	364	136	664	1,164
Cash absorbed	-	-	1,202	1,202
Term loan draw down	1,400	-	(1,400)	-
Repayment of borrowings	(291)	(116)	407	-
At 30 September 2012	1,473	20	873	2,366

The bank loans are repayable over eleven years (with £73,000 repayable in October 2012 and the balance repayable in 40 quarterly instalments of £35,000 commencing in October 2013), the finance lease obligations are repayable over the next year, and the bank overdraft of £0.88m (2011: £0.67m) is repayable on demand. At the year-end the Group was holding minimal cash and had £1.12m (2011: £1.84m) of un-drawn overdraft facilities available to it.

A new term loan facility was negotiated in the year in respect of the various property transactions envisaged. The total facility is for £3.0m and is available to be drawn down over three years but with the final £1.1m being dependent upon an exchange of contracts for the sale of Tudor Works. The first £1.4m was drawn down in July 2012 to facilitate the purchase of Shire Hill. Upon the anticipated sale of Tudor Works £1.0m of the proceeds are to be used to pay down the facility, with remaining advances to be repaid in 40 equal quarterly instalments commencing in October 2013. Interest is payable at 2.75% over LIBOR and a charge of 1.375% is payable on the unutilised part of the facility.

Subsequent to the year end the Group has re-negotiated its working capital facilities through to the end of January 2014. These total £2.6m (previously £2.7m) and provide for an overdraft limit of £1.5m (previously: £2.0m) a guarantee facility of £1.0m (previously: £0.6m) and a forward exchange contract facility of £0.1m (previously: £0.1m). Interest payable on the overdraft facility is unchanged at 2.5% over the prevailing base rate.

Treasury

The Group's treasury policy operates within approved Board guidelines and has not changed since 2011. It seeks to ensure that adequate financial resources are available for the development of the Group's business whilst managing its foreign currency, interest rate, liquidity and credit risks. Further details on the Group's borrowings, financial instruments, and its approach to financial risk management are given in notes 14 and 15.

Stephen Brett

Finance Director 24 January 2013

DIRECTORS' REPORT

The directors present their annual report together with the audited financial statements for the year ended 30 September 2012.

Results and dividends

The profit for the year amounted to £737,000 (2011: £335,000). The directors recommend the payment of a final ordinary dividend of 0.60p (2011: 0.50p), which together with the interim dividend of 0.50p (2011: 0.40p) makes a total for the year of 1.10p per share (2011: 0.90p).

Business review

The principal activities of the Group continue to be the design, manufacture and marketing of industrial electrical and electronic accessories. Descriptions of the Group's development and performance during the year, position at the year end and likely future prospects are reviewed in the Chairman's Statement, the Chief Executive's Review and the Financial Review on pages 3 to 7. The information in all of these sections are incorporated by reference and form part of this business review.

The business review and other content of this annual report have been prepared solely for the shareholders of the Company as a body. To the extent permitted by law the Company, its directors, officers and employees disclaim liability to any other persons in respect of the information contained in this annual report. Sections may include statements containing risks and uncertainties facing the Group, and other forward-looking statements, which by their nature involve uncertainty since future events and circumstances can cause results and developments to differ materially from those anticipated. The Company undertakes no obligation to update any forward-looking statements.

Key performance indicators

The Group uses the below key performance indicators to assess the progression in its business: factors affecting them are discussed in the Chief Executive's Review and the Financial Review on pages 4 to 7.

- Orders to sales (orders for the year expressed as a multiple of sales) as a measure of prospective growth being unchanged at 0.86 in the current year (2011: 0.86, 2010: 0.90);
- Sales growth (the increase in year-on-year sales as a percentage of prior year sales) as a measure of current growth being 5.9% for the current year (2011: 17.7%, 2010: 7.3%);
- Gross margin (gross profit as a percentage of turnover) as a measure of profitability being 28.3% in the current year (2011: 23.4%, 2010: 23.1%); and
- Net cash flow (net increase in cash before the repayment of borrowings and issue of equity) as a measure of cash generation being an outflow of £1,299,000 for the current year (2011: inflow of £720,000, 2010: outflow of £477,000).

Principal risks and uncertainties

The Group's approach to risk management is detailed within the Corporate Governance Report. The principal risks confronting the Group, where adverse changes could impact results, are summarised below:

- The Group's sales dependence upon the rail sector in general, and UK rail in particular. The Group: monitors the rail market for advance warning of negative developments; has expanded into selected export markets; derives revenues from both new-build and the aftermarket; and benefits from the diverse nature of its non-rail products, customers and markets served, which help mitigate the impact of this dependence.
- Certain activities benefit from long standing commercial relationships with key customers and suppliers. The Group devotes resource to ensure that good customer relationships are maintained while continuing to build relationships with new customers across different business sectors and geographies. The Group monitors supplychain risks and endeavors to develop contingency plans to mitigate the impact of supplier failure.

DIRECTORS' REPORT

- Group activities variously operate in competitive markets which are subject to product innovation, technical advances and intensive price competition. The Group invests in research and development to develop new technologies and products in order to sustain or improve its competitive position. The Group keeps its structure under review and takes appropriate action to ensure that its cost base remains competitive.
- The Group is exposed to a number of financial market risks including liquidity and credit risk, and through movements in foreign exchange and interest rates. A description of these risks and the Group's approach to managing them is described in note 15 to the financial statements.
- Poor investment returns and longer life expectancy may result in an increased cost of funding the Group's defined benefit pension arrangement. The Group and the trustees of the scheme review these risks with actuarial and investment advice as appropriate and take action to mitigate the risks where possible. The scheme was closed to future accrual in September 2009.

Going concern

A statement regarding the going concern of the business is set out in accounting policies on page 24.

Substantial shareholdinas

As far as the directors are aware the only shareholders with a beneficial interest as at 31 December 2012 representing 3 per cent or more of the issued share capital were:

N	o. of shares	%
Mr Michael Rusch (director) Mrs Ellen Rusch Mr Peter Pollock (director) Rights & Issues Investment Trust Plc Mrs Marilyn Porter Mrs Susan Thynne	808,000 804,044 725,000 650,000 531,053 426,674	6.85% 6.82% 6.15% 5.51% 4.50% 3.62%

Research and development

The Group is committed to research and development activities to ensure its position as a market leader in the manufacture of electrical components in its market sectors.

Employment policies

The importance of promoting and maintaining good communications with the Group's employees is recognised and its policy is to keep employees regularly informed on matters relating to their employment through circulars and teambriefings.

Applications for employment by disabled persons are always fully considered, bearing in mind the aptitudes of the applicant concerned. In the event of members of staff becoming disabled every effort is made to ensure that their employment with the Group continues and that appropriate training is arranged. It is the policy of the Group that the training, career development and promotion of disabled persons should, as far as possible, be identical with that of other employees.

Health, safety and the environment

It is Group policy to maintain healthy and safe working conditions and to operate in a responsible manner with regard to the environment.

Charitable contributions

Contributions for charitable purposes during the year amounted to £2,670 (2011: £1,102).

Payment policy

The Group agrees payment terms with its suppliers when it enters into binding purchase contracts. The Group seeks to abide by the payment terms agreed with suppliers whenever it is satisfied that the supplier has provided the goods or services in accordance with the agreed terms and conditions. The Group does not have a formal standard which deals specifically with payment to suppliers. The Group had 51 days (2011: 46 days) purchases outstanding at 30 September 2012. The Company has minimal third party creditors.

DIRECTORS' REPORT (CONTINUED)

Directors and their interests

The current directors of the Company and brief biographical details are given on page 2. All directors served throughout the year. A statement of their remuneration and interests in the ordinary shares of the Company and share options are set out in the Remuneration Report. No director had any material interest in any contract with the Group. In accordance with the articles of association Per Staehr retires by rotation at the forthcoming annual general meeting and, being eligible, offers himself for re-election.

Directors' responsibilities statement

The directors are responsible for preparing the Directors' Report and the financial statements in accordance with applicable law and regulations.

Company law requires the directors to prepare financial statements for each financial year. Under that law the directors have to prepare the financial statements in accordance with International Financial Reporting Standards as adopted by the European Union (IFRSs) and have elected to prepare the Company financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable laws). Under company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs and profit or loss of the Company and Group for that period. In preparing these financial statements, the directors are required to:

- select suitable accounting policies and then apply them consistently;
- make judgments and accounting estimates that are reasonable and prudent;

- state whether applicable UK Accounting Standards / IFRSs have been followed, subject to any material departures disclosed and explained in the financial statements; and
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the Company will continue in business.

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the Company's transactions and disclose with reasonable accuracy at any time the financial position of the Company and enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the Company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

The directors confirm that:

- so far as each director is aware, there is no relevant audit information of which the Company's auditors are unaware; and
- the directors have taken all steps that they ought to have taken to make themselves aware of any relevant audit information and to establish that the auditors are aware of that information.

The directors are responsible for the maintenance and integrity of the corporate and financial information included on the Company's website. Legislation in the United Kingdom governing the preparation and dissemination of financial statements may differ from legislation in other jurisdictions.

DIRECTORS' REPORT (CONTINUED)

Annual general meeting

The annual general meeting is to be held at the offices of College Hill Associates Limited, The Registry, Royal Mint Court, London, EC3N 4QN at 12 noon on Thursday 7 March 2013. The Notice of Meeting is set out on pages 65 and 66. Other business includes three resolutions which relate to share capital:

- The first is an ordinary resolution to renew the authority of the directors to allot shares generally;
- The second is a special resolution to give power to the directors to allot equity securities for cash without first offering them to existing shareholders; and
- The third is a special resolution to permit the Company to make market purchases of its own shares.

These authorities, which are the same as those sought and approved at last year's annual general meeting, are part of the portfolio of powers commonly granted to directors to ensure flexibility, should appropriate circumstances arise, to either allot shares, or make purchases of the Company's own shares in the best interests of shareholders. Each authority will run through until the next annual general meeting. The directors have no present intention of using such authorities.

Auditors

Grant Thornton UK LLP are willing to continue in office and a resolution to reappoint them as auditors of the Company will be proposed at the forthcoming annual general meeting.

By order of the Board **Stephen Brett** Secretary 24 January 2013

LPA Group plc is registered in England No 686429

CORPORATE GOVERNANCE REPORT

Whilst it is not a requirement for AIM listed companies to comply with the corporate governance principles contained in the UK Corporate Governance Code (June 2010) (the 'new Code'), the Board has regard to those principles and its activities in the area of corporate governance are set out in the below report and in its Remuneration Report on pages 14 to 17.

There are areas where the Company is not in compliance with the new Code, particularly in relation to the number and independence of non-executive directors, but the Board considers its present composition, and that of its standing committees, to be appropriate to its circumstances, and that the cost of further non-executive directors at this time would be disproportionate to the potential benefits. The Board is committed to reviewing compliance with the new Code regularly.

Board composition and responsibility

The Board comprises two non-executive directors, including the Chairman, and two executive directors.

There is a clear division of responsibility between the non-executive Chairman and the Chief Executive.

Of the non-executive directors only Per Staehr is regarded as independent; Michael Rusch was an executive director before he became non-executive Chairman in June 2000. The non-executive directors are from varied backgrounds and bring with them a range of skills and experience in commerce and industry.

The Board meets at least six times during the year, with additional meetings being convened as necessary. The principal responsibilities of the Board are to agree overall strategy and investment policy, to approve the annual budget, to monitor the performance of the senior management, and to ensure that there are proper internal financial controls in place. There is a formal schedule of matters reserved for Board approval. The nature and size of the Group ensures that the Board considers all major decisions.

Directors are subject to election by shareholders at the first opportunity after their appointment, and to re-election thereafter at intervals of no more than three years.

All directors have access to the advice and services of the company secretary, who is also responsible for ensuring that Board procedures are followed. There is also a procedure in place for any director to take independent professional advice if necessary, at the Company's expense.

Board committees

The Board has two standing committees, the Audit Committee and the Remuneration Committee. These comprise the Board's non-executive directors, Per Staehr (who is Chairman of both) and Michael Rusch.

The Audit Committee has written terms of reference and meets at least twice a year. It is responsible for reviewing a range of financial matters including the interim and final accounts, monitoring the controls which ensure the integrity of the financial information reported to the shareholders, making recommendations to the Board in relation to the appointment of the external auditor, and approving the remuneration and terms of reference for the external auditor. It also meets with the external auditor who attends its meetings when required.

The Remuneration Committee meets at least twice a year and its principal function is to determine executive remuneration policy on behalf of the Board. In addition the committee is responsible for supervising the various share option schemes and for the granting of options under them.

Internal control

The Board has overall responsibility for the Group's system of internal control, which is designed to provide reasonable but not absolute assurance against material misstatement or loss. The Board confirms that the system of internal control accords with the Turnbull Committee Guidance.

The Board has considered the establishment of procedures to implement the Turnbull Committee Guidance on internal control and in response assigned day-to-day responsibility for the continuous review of risk management to the executive directors. The Board received a report on risk issues and reviewed the effectiveness of the Group's systems of internal controls in relation to financial, operational and compliance controls and risk management. Risk management is discussed formally at each Board meeting.

CORPORATE GOVERNANCE REPORT

In addition the Board reviewed the requirement for an internal audit function and having regard to the size of the Group, the costs of such a function versus the likely benefit, sufficient assurance as to the functioning of the system of internal control, and that the circumstances confronting the Group remain unchanged, considered there was no such requirement at this time.

In relation to business risk a continuous process of risk assessment and reporting has been adopted. Executive directors report regularly to the Board on major business risks faced by individual operating units and by the Group and how it is proposed that those risks be managed. Through this, business risks are assessed according to their nature and urgency and the Board considers what would be an appropriate response.

The Board has defined a formal schedule of matters specifically reserved for decision by it and the delegated authorities of its committees and the executive directors.

The Group has a clear organisation structure and reporting framework. Whilst the management of operating units exercise autonomy in the day-to-day running of their businesses, given the size of the Group, the executive directors remain close to the decisions made at each operating unit.

The Group has a system of budgeting, forecasting and reporting which enables the Board to set objectives and monitor performance. Each operating unit prepares a budget annually, which includes projections for the next two years. These budgets are reviewed in detail by the executive directors and consolidated for review by the Board. Forecasts are updated twice annually. The Group's performance against budget and forecast is continuously monitored by the executive directors, reviewed formally by the executive directors who regularly attend local management meetings, and by the Board at least quarterly.

The Group operates an investment approval process. Board approval is required for all acquisitions and divestments.

Through the procedures outlined above, the Board has considered all significant aspects of internal control for the year to September 2012 and up to the date of this annual report.

Shareholder relationships

The Board regards the annual general meeting as an important opportunity to meet and communicate with shareholders in general and private investors in particular. Directors make themselves available to shareholders both before and after the annual general meeting and on an ad hoc basis during the year subject to normal disclosure rules. In addition to the annual report, the Company also issues an interim report to shareholders and has its own website at 'www.lpa-group.com'.

By order of the Board **Stephen Brett** Secretary 24 January 2013

REMUNERATION REPORT

This report has not been prepared in accordance with the Companies Act 2006 because as an AIM listed company LPA Group plc does not fall within the scope of the Regulations.

Unaudited information

Remuneration policy

The Company's policy is to design executive remuneration packages to attract, motivate and retain directors of a high calibre and to reward them for enhancing value to shareholders. The performance measurement of the executive directors and the determination of their annual remuneration package are undertaken by the Remuneration Committee (the composition of which is described in the corporate governance report on page 12).

There are four main elements of the remuneration packages of the executive directors:

- basic annual salary and benefits;
- annual bonus payments;
- share option incentives; and
- pension arrangements

The Company's policy is that a proportion of the remuneration of the executive directors should be performance related. Executive directors may earn annual incentive payments, based on achievement of projections for the financial year, together with the benefits of participation in share option schemes. The Company does not operate any long-term incentive schemes other than the share option schemes noted.

Executive directors are entitled to accept appointments outside the Company providing that the Chairman's permission is sought.

Executive directors' remuneration and terms of appointment

Executive directors' basic salaries are reviewed by the Remuneration Committee annually, usually in December for implementation in January, and are set to reflect the directors' responsibilities, experience and marketability. Regard is also given to the level of rewards made in the year to staff. The objectives that must be met for the financial year if a bonus is to be paid are confirmed at the same time.

Peter Pollock has a service contract dated 19 January 2007 (amended in 2011), with a rolling notice period of one year and with an entitlement to twelve months compensation in the event of early termination by the Company (reducing to six months from September 2014), and which provides that employment under the agreement will automatically terminate on his 70th birthday. As at 1 January 2013 Peter Pollock's annual salary was £173,800 (2012: £158,340) and he is entitled to the provision of a car or allowance and private health insurance. In addition he may also be granted options under the various Group share schemes and, subject to the achievement of the Group's growth objectives, be entitled to payments under the Company's discretionary bonus scheme. The Company ceased making contributions to his personal pension arrangement in March 2012.

Stephen Brett has a service contract dated 19 January 2007, with a rolling notice period of one year, with an entitlement to twelve months compensation in the event of early termination by the Company, and which provides that employment under the agreement will automatically

REMUNERATION REPORT

terminate on his 60th birthday. As at 1 January 2013 his annual salary was £126,000 (2012: £120,000) and he is entitled to the provision of a car or allowance and private health insurance. In addition he may also be granted options under the various Group share schemes and, subject to the achievement of the Group's growth objectives, be entitled to payments under the Company's discretionary bonus scheme. The Company makes a contribution of 12% of salary to his personal pension arrangement.

Non-executive directors' remuneration and terms of appointment

The remuneration of the non-executive directors is determined by the Board as a whole and the policy is to pay an appropriate level of remuneration for their work on the Board and its committees. Non-executive directors are normally appointed for an initial period of three years. Appointments are made under a letter of appointment

subject to retirement by rotation or removal under the Company's articles of association. Non-executive directors do not participate in the Group's share option arrangements.

Michael Rusch (non-executive chairman) has a three-year term of office, as set out in his letter of re-appointment dated 21 January 2013, which expires at the conclusion of the Company's annual general meeting to be held in the spring of 2016. As at 1 January 2013 he receives fees of £26,000 per annum (2012: £24,760) and he is entitled to the provision of a car or allowance and private health insurance.

Per Staehr (non-executive director) has a term of office, as set out in his letter of re-appointment dated 26 January 2011, which expires at the conclusion of the Company's annual general meeting to be held in the spring of 2014. As at 1 January 2013 he receives fees of £22,530 per annum (2012: £21,460).

Information subject to audit

Directors' remuneration

Directors' remuneration for the year was as follows:

	Salaries and fees £'000	Bonus £'000	Benefits £'000	purchase pension contribution £'000	Total 2012 £'000	Total 2011 £'000
Peter G Pollock	158	39	24	37	258	217
Stephen K Brett	117	29	13	17	176	147
	275	68	37	54	434	364
Michael Rusch	24	-	21	-	45	42
Per F Staehr	21	-	-	-	21	20
	320	68	58	54	500	426

REMUNERATION REPORT (CONTINUED)

Pension entitlement

The pension scheme entitlements under the defined benefit scheme are as follows:

	Age at 30 September 2012	30 2012	pension at September 2011	Transfer value pension at 30 2012	September 2011	Increase in transfer value over the year
		£'000	£'000	£'000	£'000	£'000
Stephen K Brett	56	34	32	759	628	131

The entitlement shown is that which would be paid annually on retirement, based on service to, and final pensionable salary at September 2009, the point at which the scheme was closed to future accrual. Transfer values are calculated on the basis used by the Scheme Trustees having taken advice from the Scheme Actuary.

Directors' shareholdings

Shareholdings of those serving at the year end were:

Number of ordinary shares

	1 October 2011	30 September 2012	31 December 2012
Michael Rusch	808,000	808,000	808,000
Peter G Pollock	650,000	725,000	725,000
Stephen K Brett	97,500	172,500	172,500
Per F Staehr	125,000	155,500	155,500

In the period, following the option exercise noted below, Peter Pollock and Stephen Brett each purchased 75,000 shares at an option price of 32p. In addition Per Staehr purchased 30,500 shares at an average price of 50.6p.

REMUNERATION REPORT (CONTINUED)

Directors' interests in share options

	At 1 October 2011	At 30 September 2012	Option price	Earliest exercise date	Latest exercise date
Peter G Pollock					
1997 Unapproved Share Option Scheme 1997 Unapproved Share Option Scheme 2007 Employee Share Option Scheme 2007 Employee Share Option Scheme 2007 Employee Share Option Scheme	75,000 35,000 540,000 100,000 - 750,000	35,000 540,000 100,000 150,000	32p 39p 36p 32p 49p	31 Jan 2005 8 Mar 2010 31 Jul 2010 1 Apr 2014 8 Feb 2015	30 Jan 2012 7 Mar 2017 30 Jul 2017 31 Mar 2021 7 Feb 2022
Stephen K Brett					
1997 Unapproved Share Option Scheme 1997 Unapproved Share Option Scheme 2007 Employee Share Option Scheme 2007 Employee Share Option Scheme 2007 Employee Share Option Scheme	75,000 15,000 235,000 100,000 - 425,000	15,000 235,000 100,000 75,000 425,000	32p 39p 36p 32p 49p	31 Jan 2005 8 Mar 2010 31 Jul 2010 1 Apr 2014 8 Feb 2015	30 Jan 2012 7 Mar 2017 30 Jul 2017 31 Mar 2021 7 Feb 2022

On 24 January 2012 Peter Pollock and Stephen Brett each exercised an option to purchase 75,000 shares at an option price of 32p: based upon a closing mid-market price of 46.5p on this date the notional gain on each exercise was £10,875.

During the year Peter Pollock was granted an option over 150,000 shares and Stephen Brett an option over 75,000 shares, both under the 2007 Employee Share Option Scheme, at an option price of 49p.

Details of the share option schemes in operation during the year are given in note 19.

Stephen Brett

Secretary 24 January 2013

INDEPENDENT AUDITOR'S REPORT TO THE MEMBERS OF LPA GROUP PLC

We have audited the financial statements of LPA Group Plc for the year ended 30 September 2012 which comprise the Consolidated Income Statement, the Consolidated Statement of Comprehensive Income, the Consolidated and Company Balance Sheets, the Consolidated Statement of Changes in Equity, the Consolidated Cash Flow Statement and the related notes. The financial reporting framework that has been applied in the preparation of the Group financial statements is applicable law and International Financial Reporting Standards (IFRSs) as adopted by the European Union. The financial reporting framework that has been applied in the preparation of the parent company financial statements is applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice).

This report is made solely to the Company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the Company's members those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the Company and the Company's members as a body, for our audit work, for this report, or for the opinions we have formed.

Respective responsibilities of directors and auditors

As explained more fully in the Directors' Responsibilities Statement set out on page 10, the directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view. Our responsibility is to audit and express an opinion on the financial statements in accordance with applicable law and International Standards on Auditing (UK and Ireland). Those standards require us to comply with the Auditing Practices Board's (APB's) Ethical Standards for Auditors.

Scope of the audit of the financial statements

A description of the scope of an audit of financial statements is provided on the APB's website at www.frc.org.uk/apb/scope/private.cfm.

Opinion on financial statements

In our opinion:

- the financial statements give a true and fair view of the state of the Group's and of the parent company's affairs as at 30 September 2012 and of the Group's profit for the year then ended;
- the Group financial statements have been properly prepared in accordance with IFRSs as adopted by the European Union;
- the parent company financial statements have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice; and
- the financial statements have been prepared in accordance with the requirements of the Companies Act 2006

Opinion on other matters prescribed by the Companies Act 2006

In our opinion the information given in the Directors' Report for the financial year for which the financial statements are prepared is consistent with the financial statements.

INDEPENDENT AUDITOR'S REPORT TO THE MEMBERS OF LPA GROUP PLC

Matters on which we are required to report by exception

We have nothing to report in respect of the following matters where the Companies Act 2006 requires us to report to you if, in our opinion:

- adequate accounting records have not been kept by the parent company, or returns adequate for our audit have not been received from branches not visited by us; or
- the parent company financial statements are not in agreement with the accounting records and returns; or
- certain disclosures of directors' remuneration specified by law are not made; or
- we have not received all the information and explanations we require for our audit.

Paul Naylor

Senior Statutory Auditor for and on behalf of Grant Thornton UK LLP Statutory Auditor, Chartered Accountants Cambridge 24 January 2013

CONSOLIDATED INCOME STATEMENT

For the year ended 30 September 2012

	Note	2012 £'000	2011 £'000
Revenue	2	18,352	17,322
Cost of sales		(13,153)	(13,265)
Gross profit		5,199	4,057
Distribution costs Administrative expenses		(1,508) (2,770)	(1,374) (2,249)
Operating profit		921	434
Finance costs Finance income	4 5	(578) 534	(639) 605
Profit before tax attributable to equity holders of the parent	6	877	400
Taxation	7	(140)	(65)
Profit for the year	_	737	335
Attributable to: - Equity holders of the parent	_	737	335
Earnings per share	8		
Basic Diluted	_	6.37p 6.13p	2.93p 2.92p

All activities are continuing.

CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME

For the year ended 30 September 2012		2012	2011
	Note	£'000	£'000
Profit for the year		737	335
Cash flow hedges: Losses taken to equity Transferred to profit for the year Tax on cash flow hedges		(16) 7 2	(5) 15 (3)
Actuarial gain on pension scheme Tax on actuarial gain	20 17	840 (216)	133 (58)
Other comprehensive income net of tax		617	82
Total comprehensive income for the year		1,354	417
Attributable to: -Equity holders of the parent	_	1,354	417

CONSOLIDATED BALANCE SHEET

At 30 September 2012

Non-current assets	Note	2012 £′000	2011 £′000
Intangible assets	9	1,317	1,323
Property, plant and equipment	10	3,043	1,658
Retirement benefits Deferred tax assets	20 17	952	46
Deletted lax dissels	17	5,312	3,027
Current assets			
Inventories	11	2,445	2,157
Trade and other receivables	12	3,818	3,049
Cash and cash equivalents		7	5 010
		6,270	5,212
Total assets		11,582	8,239
Current liabilities Bank overdraft	14	(000)	14701
Bank overaran Bank loans and other borrowings	14	(880) (93)	(670) (392)
Current tax payable		(93)	(8)
Trade and other payables	13	(3,203)	(2,740)
		(4,269)	(3,810)
Non-current liabilities Bank loans and other borrowings	14	(1,400)	(108)
Provisions	16	(5)	(5)
Deferred tax liabilities	17	(241)	-
Other payables	13	(23)	(24)
		(1,669)	(137)
Total liabilities		(5,938)	(3,947)
Net assets		5,644	4,292
Position	1.0		
Equity Share capital	18	1,174	1,145
Share premium account		433	365
Un-issued shares reserve		163	195
Revaluation reserve Merger reserve		306 230	307 230
Retained earnings		3,338	2,050
Equity attributable to shareholders of the parent		5,644	4,292

The financial statements were approved by the Board on 24 January 2013 and signed on its behalf by:

S K BRETT P G POLLOCK

Director Director

CONSOLIDATED STATEMENT OF CHANGES IN EQUITY

For the year ended 30 September 2012

	Share capital	Share premium account	Un-issued shares R reserve	evaluation reserve	Merger reserve	Retained earnings	Total
2012	£′000	£′000	£′000	£′000	£′000	£′000	£′000
At 1 October 2011	1,145	365	195	307	230	2,050	4,292
Profit for the year	-	-	-	-	-	737	737
Cash flow hedges	-	-	-	-	-	(7)	(7)
Actuarial gain on pension scheme	-	-	-	-	-	624	624
Total comprehensive income attributable to equity holders							
of the parent		-	-	-	-	1,354	1,354
Dividends	-	-	-	-	-	(116)	(116)
Proceeds from issue of shares	29	68	-	-	-	-	97
Share-based payments	-	-	17	-	-	-	17
Transfer	-	-	(49)	(1)	-	50	-
Transactions with owners	29	68	(32)	(1)	-	(66)	(2)
At 30 September 2012	1,174	433	163	306	230	3,338	5,644

2011	Share capital	Share premium account £'000	Un-issued shares F reserve £'000	Revaluation reserve £'000	Merger reserve £'000	Retained earnings	Total £′000
At 1 October 2010	1,145	365	192	308	230	1,724	3,964
Profit for the year Cash flow hedges Actuarial gain on pension scheme Total comprehensive income			- - -	- - -	- - -	335 7 75	335 7 75
attributable to equity holders of the parent		-	-	-	-	417	417
Dividends Share-based payments	-	-	- 3	-	-	(92)	(92) 3
Transfer		-	-	(1)	-	1	
Transactions with owners		-	3	(1)	-	(91)	(89)
At 30 September 2011	1,145	365	195	307	230	2,050	4,292

CONSOLIDATED CASH FLOW STATEMENT

For the year ended 30 September 2012

	2012 £′000	2011 £′000
Profit for the year Finance costs Finance income Income tax	737 578 (534) 140	335 639 (605) 65
Operating profit	921	434
Adjustments for: Depreciation Amortisation of intangible assets Loss / (gain) on sale of property, plant and equipment Non-cash charge for equity-settled share-based payments	248 25 18 17	276 38 (5) 3
Movements in working capital:	1,229	746
Change in trade and other receivables Change in trade and other payables	(288) (769) 453	316 356 (278)
Cash generated from operations	625	1,140
Income tax received Retirement benefits (pension contributions)	18 (100)	18 (100)
Net cash from operating activities	543	1,058
Purchase of property, plant and equipment Proceeds from sale of property, plant and equipment Capitalised development expenditure	(1,676) 25 (19)	(144) 6 (31)
Net cash from investing activities	(1,670)	(169)
Drawdown of bank loans Repayment of bank loans Repayment of obligations under finance leases Interest paid Proceeds from issue of share capital Dividends paid	1,400 (291) (116) (56) 97 (116)	(291) (117) (77) - (92)
Net cash from financing activities	918	(577)
Net (decrease) / increase in cash and cash equivalents Cash and cash equivalents at start of the year Cash and cash equivalents at end of the year	(209) (664) (873)	312 (976) (664)
Reconciliation of cash and cash equivalents	2012 £'000	2011 £'000
Cash and cash equivalents in current assets	7	6
Bank overdraft in current liabilities Cash and cash equivalents at end of the year	(880)	(670)
cash and cash equivalents at one of the year	(0/0)	(004)

1. Accounting Policies

A. Basis of preparation

The consolidated financial statements have been prepared in accordance with International Financial Reporting Standards as adopted by the EU and applicable law (IFRS) and in accordance with the provisions of the Companies Act 2006 applicable to companies applying IFRS. The financial statements have been prepared under the historical cost convention with the exception of certain items which are measured at fair value, as disclosed in the accounting policies below. The measurement bases and principal accounting policies of the Group are set out below.

B. Going concern

The Group's business activities and the factors likely to affect its future performance are set out in the Directors' Report on pages 8 to 11 and in the Chairman's Statement and the Chief Executive's Review on pages 3 to 5. The financial position of the Group, its cash flows, liquidity position and borrowing facilities are described in the Financial Review on pages 6 to 7. In addition the Group's treasury policy, its approach to the management of financial risk, and in particular its exposure to liquidity and credit risks are outlined in note 15.

In assessing going concern the directors note that whilst current economic conditions create uncertainty as the Group has: (i) achieved a significantly improved trading performance in the current year; (ii) recently renewed its working capital facilities until the end of January 2014; (iii) a strong order book; (iv) significant opportunities within its market place; and (v) proven adaptable in past periods of adversity, the directors believe that it is well placed to manage its business risks successfully.

After making enquiries, the directors have a reasonable expectation that the Company and the Group have adequate resources to continue in operational existence for the foreseeable future. Accordingly, they continue to adopt the going concern basis in preparing the annual report and accounts.

C. Changes in accounting policies

Accounting policies adopted by the Group are unchanged in the current financial year. Amendments and interpretations that became effective for the first time in the current period but have had no impact on the results or financial position of the Group.

D. New standards and interpretations not applied

The following new standards, amendments to standards and interpretations have been issued but are not effective for the year to September 2012 and have not been adopted early:

- IFRS9 Financial Instruments (effective 1 January 2015)
- IFRS10 Consolidated Financial Statements (effective 1 January 2013)
- IFRS11 Joint Arrangements (effective 1 January 2013)
- IFRS12 Disclosure of Interests in Other Entities (effective 1 January 2013)
- IFRS13 Fair Value Measurement (effective 1 January 2013)
- IAS19 Employee Benefits (Revised June 2011) (effective 1 January 2013)
- IAS27 (Revised) Separate Financial Statements (effective 1 January 2013)
- IAS28 (Revised) Investments in Associates and Joint Ventures (effective 1 January 2013)
- Amendments to IAS1 Presentation of Items of Other Comprehensive Income (effective 1 July 2013)
- Amendments to IFRS7 Disclosures Offsetting Financial Assets and Financial Liabilities (effective 1 January 2013)
- Amendments to IAS32 Offsetting Financial Assets and Financial Liabilities (effective 1 January 2014)

1. Accounting Policies (continued)

D. New standards and interpretations not applied (continued)

- Amendments to IFRS9 and IFRS7 Mandatory Effective Date and Transition Disclosures (effective 1 January 2015)
- Annual Improvements 2009-2011 Cycle (effective 1 January 2013)
- Amendments to IFRS10, IFRS11 and IFR12 -Transition Guidance (effective 1 January 2013)
- Amendments to IFRS10, IFRS12 and IAS27 -Investment Entities (effective 1 January 2014)

The amendment to IAS1 does not affect which items are presented in other comprehensive income, and so will not impact the Group's financial position, but does change the structure of their presentation. The main change relates to the grouping of items presented in other comprehensive income, distinguishing between items that could be reclassified to profit or loss at a future point in time from items that will never be reclassified. The adoption of the other standards and interpretations above will not have a significant impact on the financial statements.

E. Basis of consolidation

The consolidated financial statements include the financial statements of the Company and its subsidiaries (together the "Group"). Subsidiaries are those entities over which the Company has the power to control the financial and operating policies so as to obtain benefits from its activities. The Company obtains and exercises control through voting rights. The financial statements of subsidiaries are included in the consolidated financial statements from the date that control commences to the date that control ceases.

Intragroup balances and transactions, and any unrealised gains arising from intragroup transactions, are eliminated in preparing the consolidated financial statements.

Acquisitions of subsidiaries are dealt with by the acquisition method. The acquisition method involves the recognition at fair value of all identifiable assets and liabilities, including contingent liabilities of the subsidiary, at the acquisition date, regardless of whether or not they were recorded in the financial statements of the subsidiary prior to acquisition. On initial recognition, the assets and liabilities of the subsidiary are included in the consolidated balance sheet at their fair values, which are also used as the bases for subsequent measurement in accordance with the Group accounting policies. Goodwill is stated after separating out identifiable intangible assets. Goodwill represents the excess of the fair value of the consideration transferred over the fair value of the Group's share of the identifiable net assets of the acquired subsidiary at the date of acquisition. Acquisition costs are written off as incurred.

F. Intangible assets

Goodwill

Goodwill representing the excess of the fair value of the consideration transferred over the fair value of the Group's share of the identifiable net assets acquired is capitalised and reviewed annually for impairment. Goodwill is carried at cost less accumulated impairment losses.

Goodwill on acquisitions prior to 1 January 1998 was deducted from reserves in the year of acquisition. Such goodwill continues as a deduction from reserves and is not recognised in the income statement in the event of disposal.

1. Accounting Policies (continued)

F. Intangible assets (continued)

Research and development

Research expenditure is expensed in the income statement as incurred.

Development expenditure on a project is written off as incurred unless it can be demonstrated that the following conditions for capitalisation, in accordance with IAS38 Intangible Assets, are met:

- the intention is to complete the development of the intangible asset and use or sell it;
- the development costs are separately identifiable and can be measured reliably;
- management are satisfied as to the ultimate technical and commercial viability of the project; so that it will be available for use or sale;
- management are satisfied with the availability of technical, financial and other resources to complete the development and use or sell the intangible asset; and
- it is probable that the asset will generate future economic benefit.

Any subsequent development costs are capitalised and are amortised, within cost of sales, from the date the product or process is available for use, on a straight line basis over its estimated useful life. The useful life for the development costs capitalised at the current year-end is 5 years.

G. Property, plant and equipment

Property, plant and equipment is stated at cost, net of depreciation and any provision for impairment.

On first adoption of IFRS the carrying value of freehold land and buildings that had previously been revalued is shown as deemed cost, and not subsequently revalued. The revaluation surplus that had been previously recognised is retained in the revaluation reserve and transferred to distributable reserves on impairment, depreciation or disposal of the relevant properties.

Depreciation is calculated to write down the cost or valuation, less estimated residual value, of all property, plant and equipment, other than freehold land, by equal annual instalments over their estimated useful economic lives. The rates generally applicable are:

Freehold buildings	2%
Plant, machinery and equipment	7% - 15%
Motor vehicles	20%
Furniture, fittings and office equipment	10% - 15%
Computers	20% - 33%

Residual values are reviewed annually.

A profit or loss on disposal is recognised in the income statement at the surplus or deficit of disposal proceeds over net carrying amount of the asset at the time of disposal.

H. Leased assets

Leases where the Group assumes substantially all the risks and rewards of ownership are classified as finance leases. Assets held under finance leases are capitalised and included in property, plant and equipment at an amount equal to the lower of their fair value and the present value of the minimum lease payments at inception of the lease, and then depreciated over their useful economic lives. Obligations related to finance leases, net of finance charges in respect of future periods, are included within liabilities on the balance sheet. Lease payments are apportioned between finance charges and a reduction of the lease liability so as to achieve a constant rate of interest on the remaining balance of the liability. Finance charges are charged directly to the income statement.

All other leases are classified as operating leases and the payments made under them are recognised in the income statement on a straight-line basis over the term of the lease. Lease incentives are spread over the term of the lease.

1. Accounting Policies (continued)

I. Impairment of assets

Goodwill is allocated to cash-generating units for the purpose of impairment testing. The recoverable amount of the cash-generating unit to which goodwill relates is tested annually for impairment or when events or changes in circumstances indicate that it might be impaired. The carrying values of property, plant and equipment and intangible assets other than goodwill are reviewed for impairment only when events indicate the carrying value may be impaired.

In an impairment test, the recoverable amount of the cash generating unit or asset is estimated to determine the extent of any impairment loss. The recoverable amount is the higher of fair value less costs to sell and the value in use to the Group. An impairment loss is recognised in the income statement to the extent that the carrying value exceeds the recoverable amount.

In determining a cash-generating unit's or asset's value in use, estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and risks specific to the cash-generating unit or asset that have not already been included in the estimate of future cash flows.

A previously recognised impairment loss, other than goodwill, is reversed only if there has been a change in the previous indicator used to determine the assets recoverable amount since the last impairment loss was recognised. The reinstated carrying amount cannot exceed the carrying amount that would have been determined, net of amortisation, had no impairment loss been recognised for the asset in prior years.

J. Inventories

Inventories are stated at the lower of cost and net realisable value. The costs of ordinarily interchangeable items are based on a first-in, first-out basis. Cost includes direct materials, direct labour and an appropriate proportion of production overheads based on normal levels of activity.

K. Cash and cash equivalents

Cash and cash equivalents comprise cash balances and short term deposits that are readily convertible into known amounts of cash and which are subject to an insignificant risk of change in value. Bank overdrafts that are repayable on demand and form an integral part of the Group's cash management are included as a component of cash and cash equivalents for the purpose of the cash flow statement.

L. Financial instruments

Financial liabilities

Financial liabilities are obligations to pay cash or other financial assets and are recognised when the Group becomes a party to the contractual provisions of the instrument. The Group's financial liabilities comprise trade payables and borrowings.

Trade payables are recognised initially at fair value and subsequently measured at amortised cost using the effective interest method.

Borrowings are recognised initially at fair value, net of direct issue costs. Subsequently they are recorded at amortised cost using the effective interest method, with interest-related charges recognised as an expense in finance cost in the income statement. Finance charges, including direct issue costs, are charged to the income statement on an accruals basis using the effective interest method and are added to the carrying amount of the instrument to the extent that they are not settled in the period in which they arise.

A financial liability is derecognised only when the obligation is discharged, cancelled or expires.

1. Accounting Policies (continued)

L. Financial instruments (continued)

Financial assets

The Group's classification of financial assets is determined by management at initial recognition, and is dependent upon the purpose for which the financial assets were acquired. The Group's financial assets have been classified as loans and receivables and comprise trade receivables, and cash and cash equivalents. Loans and receivables are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market. A financial asset is recognised when the Group becomes a party to the contractual provisions of the instrument.

Trade receivables are recognised initially at fair value and subsequently measured at amortised cost using the effective interest method, less provision for impairment.

An impairment provision against trade receivables is made when there is objective evidence that the Group will not be able to collect all amounts due to it in accordance with the original terms of those receivables. This assessment is made at each reporting date. The amount of the writedown is determined as the difference between the asset's carrying amount and the present value of estimated future cash flows discounted at the original effective interest rate. Any change in their value through impairment or reversal of impairment is recognised in the income statement.

A financial asset is de-recognised only where the contractual rights to the cash flows from the asset expire or the financial asset is transferred and that transfer qualifies for de-recognition. A financial asset that is transferred qualifies for de-recognition if the Group transfers substantially all the risks and rewards of ownership of the asset.

Derivative financial instruments and hedging activities

Derivative financial instruments, comprising foreign exchange contracts, are used by the Group in the management of its foreign currency exposures.

Derivatives are initially recognised at fair value on the date a contract is entered into and are subsequently re-measured at fair value at the balance sheet date. The gain or loss on re-measurement is taken to the income statement except where the derivative is part of a designated cash flow hedge.

To qualify for hedge accounting the cash flow hedge must be formally designated and documented as such at inception, be expected to be highly effective, have its effectiveness regularly tested, and the forecast transaction to which it relates must be highly probable. The effective portion of changes in the fair value of derivatives that qualify as a cash flow hedge are recognised directly in other comprehensive income. The gain or loss relating to the ineffective portion of a cash flow hedge is recognised in the income statement. Amounts accumulated in equity are reclassified from equity to the income statement in the periods when the hedged item affects the profit or loss. When a hedge no longer meets the criteria for hedge accounting, any cumulative gain or loss existing in equity at that time remains in equity and is recognised when the forecast transaction is ultimately recognised in the income statement. When a forecast transaction is no longer expected to occur, the cumulative gain or loss recognised in other comprehensive income is reclassified from equity to profit or loss.

M. Foreign currencies

Transactions denominated in foreign currencies are translated into sterling at the exchange rate ruling at the date of the transaction. Foreign currency monetary assets and liabilities are translated into sterling at the rates of exchange ruling at the balance sheet date. Exchange gains and losses arising are credited or charged to the income statement within net operating costs in the period in which they arise.

1. Accounting Policies (continued)

N. Taxation

Current tax represents the expected tax payable on the taxable income for the year, using tax rates enacted or substantively enacted at the balance sheet date, and taking into account any adjustments in respect of prior years.

Deferred tax is calculated using the balance sheet liability method on temporary differences, and provided on the difference between the carrying amounts of assets and liabilities and their tax bases. However, deferred tax is not provided on the initial recognition of goodwill, nor the initial recognition of an asset or liability, unless the related transaction is a business combination or affects tax or accounting profit. Deferred tax on temporary differences associated with shares in subsidiaries is not provided if reversal of these temporary differences can be controlled by the Group and it is probable that reversal will not occur in the foreseeable future. Deferred tax is measured at the tax rates that are expected to apply when the temporary differences reverse, based on the tax laws that have been enacted or substantively enacted by the balance sheet date.

Deferred tax liabilities are provided in full, with no discounting. Deferred tax assets are recognised to the extent that it is probable that future taxable income will be available against which the temporary difference can be utilised.

Changes in deferred tax assets or liabilities are recognised as a component of tax expense in the income statement, except where they relate to items that are recognised in other comprehensive income or charged or credited directly to equity in which case the related deferred tax is also recognised in other comprehensive income or charged or credited directly to equity respectively.

O. Revenue

Revenue comprises the invoiced value of the design, manufacture and supply of products by the Group excluding value added tax, trade and volume discounts. Revenue from the sale of goods is recognised when the significant risks and rewards of ownership have been transferred to the buyer of the goods, generally upon delivery, and reliable measurement is possible. Revenue is not recognised where recovery of the consideration is not probable or there are significant uncertainties regarding associated costs, or the possible return of goods.

P. Employee benefits

Equity-settled share-based payments

Share-based payment arrangements granted after 7 November 2002 that had not vested prior to 1 October 2006 are recognised in the financial statements.

The cost of share-based employee compensation arrangements, whereby employees receive remuneration in the form of share options, is recognised as an employee benefit expense in the income statement, with a corresponding credit to the un-issued shares reserve.

The total expense to be apportioned over the vesting period of the benefit is determined by reference to the fair value of the share options awarded (at the date of grant) and the number of options that are expected to vest. At each balance sheet date, the Group revises its estimates of the number of options that are expected to vest, and recognises the impact of any revision to original estimates in the income statement.

The proceeds received net of any directly attributable transaction costs are credited to share capital (nominal value) and share premium when the options are exercised.

Defined contribution pension plans

The cost of defined contribution pension plans is charged to the income statement as incurred.

1. Accounting Policies (continued)

P. Employee benefits (continued)

Defined benefit pension scheme

The Group's defined benefit pension scheme is closed to future accrual. The ongoing net liability or asset is calculated by estimating the amount of future benefit that employees earned in return for their service in prior periods; that benefit is discounted to determine its present value and then deducted from the fair value of plan assets. The discount rate is the yield on high quality corporate bonds that have maturity dates approximating the terms of the Group's obligations. The calculation is performed annually by an independent actuary using the projected unit method. A retirement benefit liability is shown within non-current liabilities and the related deferred tax asset within noncurrent assets on the balance sheet. A retirement benefit asset is only recognised to the extent that the Group can benefit from a reduction in future contributions or refunds and is shown within noncurrent assets and the related deferred tax liability within non-current liabilities on the balance sheet.

The interest cost resulting from the increase in the present value of the defined benefit obligation over time is included within finance costs, and the expected return on plan assets is recognised in finance income.

Past service cost is recognised immediately to the extent that benefits have already vested, or is otherwise expensed on a straight-line basis over the average period until the benefits vest.

Actuarial gains and losses arising from experience adjustments or changes in actuarial assumptions are charged or credited in other comprehensive income in the period in which they arise.

Short-term compensated absences

A liability for short-term compensated absences, such as holiday, is recognised for the amount the Group may be required to pay as a result of the unused entitlement that has accumulated at the balance sheet date.

Q. Use of judgements, estimates and assumptions

The preparation of the financial statements requires management to make judgements on the application of the Group's accounting policies and make estimates about the future. Actual results may differ from these assumptions. The critical judgements made in arriving at the amounts included in these financial statements and the key sources of estimation uncertainty that have a significant risk of causing a material adjustment to the carrying amounts of assets and liabilities in the next financial year are discussed below:

Impairment of goodwill

The determination of whether goodwill has been impaired requires an estimate of the value in use of the cash-generating units to which the goodwill has been allocated. The value in use calculation requires management to make an estimate of the expected future cash flows of the cash-generating units and to choose an appropriate discount rate in order to calculate the present value of those cash flows. The carrying amount of goodwill and the key assumptions used in the value in use calculations are disclosed in note 9.

Defined benefit pension scheme

The retirement benefit position shown in the balance sheet is sensitive to changes in the assumptions used in the calculation of the defined benefit obligation in particular assumptions about the discount rate, inflation, mortality and future pension increases. The carrying amount of assets and liabilities relating to the defined benefit pension plan together with the key assumptions used in the calculation of the defined benefit obligation are disclosed in note 20.

2012

5,249

2011

5,015

2. Operating Segments

All of the Group's operations and activities are based in, and its assets located in, the United Kingdom and for management purposes comprise a single operating segment, being the design, manufacture and marketing of industrial electrical and electronic accessories. It is on this basis that the Chief Operating Decision Maker assesses Group performance.

Internal management accounts information reported to the Chief Executive is prepared on a modified UK GAAP as opposed to an IFRS basis. In the year to September 2012 the profit before tax on a UK GAAP basis was £884,000 (2011: £408,000) as compared to a profit of £877,000 (2011: £400,000) on an IFRS basis. The difference between the two bases was £7,000 (2011: £8,000) and principally relates to the capitalising and subsequent amortisation of research and development expenditure under IFRS: this represented £6,000 of the difference in the year (2011: £7,000).

All revenue originates in the United Kingdom: an analysis by geographical market is given below:

	2012 £′000	2011 £′000
	£ 000	£ 000
United Kingdom	11,850	11,933
Rest of Europe	2,693	2,845
Australia	2,255	2,006
Rest of World	1,554	538
	18,352	17,322

One individual customer represented more than 10% of Group revenue with £2.10m (2011: £1.82m) included in the Australian geographical market. In 2011 a second customer with £3.15m represented more than 10% of Group revenue, of which £2.97m was included within the United Kingdom and £0.18m within the Rest of Europe geographical markets.

3. Employee Information

The average number of people employed by the Group during the year was:

	Number	Number
Production	116	118
Sales and distribution	23	23
Administration	24	24
	163	165
The employee benefit expense for the year amounted to:		
	2012	2011
	£′000	£′000
Wages and salaries	4,494	4,391
Social security costs	539	455
Pension costs - defined contribution arrangements (note 20)	170	137
Pension costs - death in service insurance premiums (note 20)	29	29
Share-based payments (note 19)	17	3

Detailed information concerning directors' emoluments, shareholdings and options is shown in the Remuneration Report.

4. Finance Costs

	2012 £′000	2011 £′000
Bank loans and overdrafts Hire purchase contracts Interest costs on pension scheme liabilities (note 20)	50 6 522	62 15 562
Finance costs	578	639

5. Finance Income

	2012	2011
	£′000	£′000
Return on pension scheme assets (note 20)	534	605

6. Profit Before Tax

The following items have been charged / (credited) in arriving at profit before tax:

	2012 £′000	2011 £′000
Depreciation Amortisation of intangible assets Loss / (gain) on sale of property, plant and equipment	248 25 18	276 38 (5)
Operating lease rentals - plant and equipment Operating lease rentals - property	116 178	128 178
Foreign exchange losses	7	61
Research and development expenditure	344	434
Fees payable to the Company's auditor for the audit of the Company's annual accounts Fees payable to the Company's auditor and its associates for other services:	16	10
- the audit of the Company's subsidiaries pursuant to legislation - tax services	30 20	34 15

7. Taxation

A. Recognised in the income statement	2012 £′000	2011 £′000
Current tax expense UK coporation tax UK corporation tax - adjustment in respect of previous years	91 (24)	8 -
Deferrred taxation Net origination and reversal of temporary differences Total income tax expense	73 140	57
B. Reconciliation of effective tax rate	2012 £′000	2011 £′000
Profit before tax	877	400
Tax at the UK corporation tax rate of 25% (2011: 27%) Effects of:	219	108
- Utilised tax losses - Retirement benefits - Disallowed expenditure - Share costs - Other differences - Tax rate adjustment	(40) (25) 26 (19) (21)	(37) (20) 17 1 (2) (2)
Total income tax expense	140	65
C. Deferred tax recognised in other comprehensive income On cash flow hedges On actuarial gains	2012 £'000 (2) 216	2011 £′000
=	214	61

8. Earnings Per Share

The calculation of earnings per share is based upon the profit for the year of £737,000 (2011: £335,000) and the weighted average number of ordinary shares in issue during the year of 11.569m (2011: 11.448m). The weighted average number of ordinary shares diluted for the effect of outstanding share options was 12.027m (2011: 11.457m).

	Earnings	2012 Weighted average number of shares	Earnings per share	Earnings	2011 Weighted average number of shares	Earnings per share
	£′000	Million	Pence	£′000	Million	Pence
Basic earnings per share	737	11.569	6.37	335	11.448	2.93
Effect of share options	-	0.458	(0.24)	-	0.009	(0.01)
Diluted earnings per share	737	12.027	6.13	335	11.457	2.92

9. Intangible Assets

	Goodwill			Capitalised development costs			
	Cost £'000	Accumulated impairment losses	Carrying amount £'000	Cost £'000	Amortisation	Carrying amount £′000	Total carrying amount £′000
At 1 October 2010	1,234	-	1,234	102	6	96	1,330
Additions	-	-	-	31	-	31	31
Amortisation for year	-	-	-	-	38	(38)	(38)
At 1 October 2011	1,234	-	1,234	133	44	89	1,323
Additions	-	-	-	19	-	19	19
Amortisation for year	-	-	-	-	25	(25)	(25)
At 30 September 2012	1,234	-	1,234	152	69	83	1,317

Goodwill

Goodwill acquired in a business combination is allocated, at acquisition, to the cash-generating unit that is expected to benefit. The Group's goodwill relates to investments in two of its subsidiaries, Excil Electronics where the carrying amount is £1,148,000 (2011: £86,000) and Haswell Engineers where the carrying amount is £86,000 (2011: £86,000).

The recoverable amount of the cash-generating unit to which the goodwill relates is tested annually for impairment, or more frequently if there are indications that goodwill might be impaired. The recoverable amount of the cash-generating units were determined from value in use calculations, and the key assumptions in these calculations were the assessment of initial cash flows, the long-term growth rate of those cash flows, and the discount rate applied.

Initial cash flows reflect the most recent plans approved by management. They are based on past experience and take into account management expectations of future developments in markets and operations. The initial cash flows covered the first two years of the projections: thereafter cash flow projections were extrapolated into perpetuity at a growth rate of 2.0% (2011: 2.0%) which is considered to be consistent with the long term average growth rate for the businesses concerned. The discount rate applied was 12.0% (2011: 12.0%), a pre-tax rate that reflects an assessment of the time value of money and the risks specific to the cash-generating units concerned.

The recoverable amounts of the cash-generating units were in excess of their carrying value and no impairment arose in the year.

Management believe that the key assumptions on which the recoverable amount is based are appropriate and that any reasonable change in these assumptions would not lead to a materially different conclusion.

Goodwill on acquisitions prior to January 1998

The aggregate amount of goodwill arising on acquisitions prior to January 1998 which had been deducted from retained earnings and incorporated into the IFRS transitional balance sheet as at 1 October 2006 amounted to £3,092,000.

10. Property, Plant and Equipment

	Freehold land & buildings £'000	Plant, vehicles & equipment £'000	Total £′000
Cost			
At 1 October 2010 Additions Disposals	1,01 <i>4</i> - -	6,359 144 (33)	7,373 144 (33)
At 1 October 2011 Additions Disposals	1,014 1,146	6,470 530 (73)	7,484 1,676 (73)
At 30 September 2012	2,160	6,927	9,087
Depreciation			
At 1 October 2010 Charge for the year Disposals	199 11 -	5,383 265 (32)	5,582 276 (32)
At 1 October 2011 Charge for the year Disposals	210 14	5,616 234 (30)	5,826 248 (30)
At 30 September 2012	224	5,820	6,044
Net carrying amount			
At 30 September 2012	1,936	1,107	3,043
At 30 September 2011	804	854	1,658

Included within plant, vehicles and equipment is £66,000 (2011: £379,000) in respect of assets acquired under finance leases. Depreciation for the year in respect of these assets was £42,000 (2011: £52,000).

11. Inventories

	2012	2011
	£′000	£′000
Raw materials and consumables	826	819
Work in progress	862	807
Finished goods and goods for resale	757	531
	2,445	2,157

In 2012 the cost of inventories recognised as an expense within cost of sales amounted to £13,112,000 (2011: £13,232,000). This included the write-down of inventories to net realisable value of £104,000 (2011: £118,000), and write-down utilisation of £84,000 (2011: £153,000).

12. Trade and Other Receivables

	2012 £′000	2011 £′000
Trade receivables Other receivables Prepayments and accrued income	3,586 3 229	2,844 1 204
	3,818	3,049

The directors estimate that the carrying value of financial assets within trade and other receivables approximate their fair value. Details of the Group's exposure to credit and market risk related to trade and other receivables are disclosed in note 15.

13. Trade and Other Payables

	2012 £′000	2011 £′000
Current		
Trade payables Social security and other taxes Other payables Accruals and deferred income Other financial liabilities	1,928 279 33 949 14	1,666 361 76 632 5
Non-current	3,203	2,740
Other payables	23	24

The directors estimate that the carrying value of trade and other payables approximate their fair value.

14. Borrowings

This note provides information about the contractual terms of the Group's borrowings: further information is given in note 15. The new facility arrangements are detailed in the Financial Review.

, ,	2012 £′000	2011 £′000
Current		
Bank overdraft	880	670
Bank loan	73	291
Finance lease obligations	20	101
Bank loans and other borrowings	93	392
Non-current		
Bank loan Finance lease obligations	1,400	73 35
Bank loans and other borrowings	1,400	108
Total borrowings	2,373	1,170

14. Borrowings (continued)

Bank loans

The final instalment of £73,000 on the old term loan was repaid in October 2012. In the year interest was payable at 1.5% over base rate.

The £1.40 million bank loan is repayable in 40 quarterly instalments of £35,000 commencing in October 2013. In the year interest was payable at LIBOR plus 2.75%. The following security is provided to the bank: (i) a legal charge over the freehold property owned by the Group; (ii) a debenture from each Group company; and (iii) a composite guarantee by each Group company as guaranter in favour of the Bank.

Bank overdraft

The overdraft is secured by a fixed and floating charge on the Group's assets. In the year interest was payable at 2.5% over base rate.

Finance lease obligations

Finance leases typically have a five year term and bear interest fixed at the time of the commitment. The Group's obligations under finance leases are secured by the lessor's title to the leased assets. The minimum lease payments under finance leases, and their present value, fall due as follows:

	Minimum lease payments		Present value of minimum lease payments	
	2012 £′000	2011 £′000	2012 £′000	2011 £′000
Within one year Within two to five years	21	108 36	20	101 35
	21	144	20	136
Future finance charges	(1)	(8)		
Present value of finance lease obligations	20	136		

15. Financial Instruments

A. Financial risk management

The Group's treasury policy seeks to ensure that adequate financial resources are available for the development of the Group's business whilst managing its foreign currency, interest rate, liquidity and credit risks. The Group's principal financial instruments comprise bank loans and overdrafts, finance lease obligations, cash and cash equivalents, together with trade and other receivables and trade and other payables that arise directly from its operations. The main risks arising from the Group's financial instruments and the approaches to them are detailed below.

B. Capital management

The Group's policy is to minimise its cost of capital, by optimising the balance between equity and debt, whilst ensuring its ability to continue as a going concern, to provide returns to shareholders and benefits for other stakeholders. In practice decisions to fund transactions through either equity or debt are made on a case by case basis and are based upon circumstances at the time. Gearing (net debt as a % of equity) is the principal measure used by the Group as a monitor of its capital structure. There were no changes in the Group's approach to capital management during the year. The Group's capital structure is as follows:

	2012 £′000	2011 £′000
Equity Net debt	5,644 2,366	4,292 1,164
Overall financing	8,010	5,456
Gearing (net debt as a % of total equity)	41.9%	27.1%

C. Currency risk

Currency exposure arises on sale or purchase transactions in currencies other than sterling, the functional currency of the companies within the Group. It is the Group's policy to minimise risk to exchange rate movements affecting sales and purchases by hedging or netting currency exposures at the time of commitment, or when there is a high probability of future commitment arising, using forward exchange contracts. A proportion of forecast exposures are also hedged. The Group does not trade in derivatives or make speculative hedges.

Currency exposures

The table below shows the Group's currency exposure after taking into account the effect of any currency hedges entered into:

		2012 Other net	Total net		2011 Other net	Total net
	Cash and cash equivalents	monetary assets and liabilities	monetary assets and liabilities	Cash and cash equivalents	monetary assets and liabilities	monetary assets and liabilities
	£'000	£'000	£'000	£'000	£'000	£'000
Euro	398	13	411	145	(145)	-
US Dollar	8	(2)	6	18	(4)	14
	406	11	417	163	(149)	14

15. Financial Instruments (continued)

C. Currency risk (continued)

Derivative financial instruments

The following table shows the value of derivative financial instruments recognised as separate assets and liabilities within trade and other receivables and trade and other payables at 30 September.

	2012		2011	
	Assets £'000	Liabilities £'000	Assets £'000	Liabilities £'000
Forward exchange contracts - cash flow hedges	-	14	-	5

At 30 September 2012 the Group had commitments under non-cancellable forward exchange contracts totalling £612,000 (2011: £702,000) taken out to hedge foreign currency sales and purchases. The cash flows associated with these hedges and any impact upon income is expected to occur within the next financial year.

Sensitivity

At 30 September 2012 if sterling had weakened / strengthened by 10% against the euro with all other variables held constant the effect would have been to increase / (decrease) pre-tax profit and equity as a result of foreign exchange gains / (losses) on translation by:

	2012	2012		
	Effect on profit before tax £'000	Effect on equity £'000	Effect on profit before tax £'000	Effect on equity
Sterling weakens by 10% against the euro Sterling strengthens by 10% against the euro	46 (37)	66 (54)	(12) 9	72 (59)

D. Interest rate risk

The Group is exposed to risk from the effect of changes in floating interest rates on the level of interest it pays on its borrowings and receives on its cash deposits.

The only financial liabilities of the Group which are subject to interest charges are bank loans, overdrafts and finance lease obligations. The directors monitor the overall level of borrowings and interest costs to limit any adverse effects on financial performance of the Group.

15. Financial Instruments (continued)

D. Interest rate risk (continued)

Interest rate risk profile

Interest rates are managed by using fixed and floating rate borrowings. Floating rate liabilities comprise bank loans and overdrafts which in the year were subject to interest rates in the range 1.5% to 2.5% over base rate. The new bank loan facility is subject to an interest rate of 2.75% over LIBOR. Fixed rate liabilities comprise finance leases which bear interest at the negotiated market rate prevailing at the time the commitment is made. In the year the weighted average interest rate of the fixed rate financial liabilities was 8.0% (2011: 7.0%).

Cash surpluses are invested for short periods and are considered as floating rate investments.

The interest rate profile of the Group's financial assets and liabilities at 30 September was:

	2012	2011
	£′000	£′000
Floating rate		
Cash and cash equivalents	7	6
Bank overdraft	(880)	(670)
Bank loan	(1,473)	(364)
	(2,346)	(1,028)
Fixed rate		
Finance lease obligations	(20)	(136)

Sensitivity

If market interest rates on floating rate borrowings and cash deposits had been 1% (100 basis points) higher during the year to 30 September 2012 and 2011, with all other variables held constant the pre-tax profit would have been lower by £15,000 (2011: £22,000).

E. Liquidity risk

Liquidity risk is the risk that the Group will not be able to meet its financial obligations as they fall due.

The Group's approach is to ensure that, as far as possible, it will have adequate resources to meet its foreseeable financing requirements, with headroom to cope with adverse market conditions. The Group's operations are funded through a combination of retained profits, acquiring an element of its fixed assets under finance leases, medium-term bank loans with short-term flexibility achieved through the use of overdraft facilities.

Un-drawn committed facilities

The Group's un-drawn committed borrowing facilities at 30 September 2012 comprise its bank overdraft expiring in one year or less and its new term loan which can be drawn down in the three years from July 2012. The un-drawn amount on the bank overdraft at 30 September 2012 was £1.12 million (2011: £1.84 million) and on the term loan £0.54m (2011: n/a).

15. Financial Instruments (continued)

E. Liquidity risk (continued)

Maturity profile of the Group's financial liabilities

The table below summarises the maturity profile of the Group's financial liabilities based on contractual undiscounted payments.

2012	Within 1 year £'000	Between 1 and 2 years £'000	Between 2 and 3 years £'000	Between 3 and 4 years £'000	Between 4 and 5 years £'000	Over 5 years £'000	Total £'000
Bank overdraft	880	-	-	-	-	-	880
Bank loan	73	140	140	140	140	840	1,473
Finance lease obligations	21	-	-	-	-	-	21
Borrowings	974	140	140	140	140	840	2,374
Trade and other payables	2,877	-	-	-	-	-	2,877
	3,851	140	140	140	140	840	5,251

2011	Within 1 year £'000	Between 1 and 2 years £'000	Between 2 and 3 years £'000	Between 3 and 4 years £'000	Between 4 and 5 years £'000	Over 5 years £'000	Total £'000
Bank overdraft	670	-	-	-	-	-	670
Bank loan	291	73	-	-	-	-	364
Finance lease obligations	108	36	-	-	-	-	144
Borrowings	1,069	109	-	-	-	-	1,178
Trade and other payables	2,298	-	-	-	-	-	2,298
	3,367	109	-	-	-	-	3,476

F. Credit risk

Credit risk is the risk of financial loss to the Group if a customer or counterparty to a financial instrument fails to meet its contractual obligations and arises principally from trade receivables, but also from cash and cash equivalents, and other financial assets.

Trade receivables

The Group's exposure to credit risk is principally influenced by the individual characteristics of each customer as opposed to a more general demographic of the customer base. Credit risk is managed on an ongoing basis by monitoring the aggregate amount and duration of exposure to any one customer depending upon their credit rating. Credit risk is minimised through cash flow management and the use of documentary credits where appropriate.

15. Financial Instruments (continued)

F. Credit risk (continued)

Cash and cash equivalents

The Group monitors counterparties with whom it deposits cash and transacts other financial instruments so as to control exposure to any one institution.

Exposure to credit risk

The maximum exposure to credit risk at the reporting date is the fair value of each class of receivables mentioned above. At the end of 2012 these totalled £3.59m (2011: £2.84m). The Group held no collateral as security against trade receivables.

The concentration of credit risk is sensitive to the timing of larger projects. The Group's most significant customer accounted for 15.2% of trade receivables at September 2012 (2011: 18.6%).

Impairment losses

In determining the recoverability of trade receivables the Group considers the ageing of each debtor and any change in the circumstances of the individual customer. The ageing of trade receivables at the reporting date was:

	2	2012		011
	Gross £'000	Impairment £'000	Gross £'000	Impairment £'000
Not past due Past due 1-30 days Past due 31-90 days Past due 91 days to less than a year	2,270 966 290 78	(4) (1) - (13)	2,198 485 1 <i>57</i> 15	(5) (5) (1)
	3,604	(18)	2,855	(11)

The movement in the allowance for impairment in respect of trade receivables during the year was:

	2012 £′000	2011 £′000
Balance at start of the year	11	19
Impairment loss / (gain) recognised	7	(8)
Balance at end of the year	18	11

The impairment loss recognised of £7,000 relates to the movement in the Group's assessment of the risk of non-recovery from a range of customers.

15. Financial Instruments (continued)

G. Classification and fair values of financial assets and liabilities

The table below sets out the Group's accounting classification of each class of financial asset and financial liability. The directors consider that the carrying value of financial assets and liabilities approximate their fair values.

For cash and cash equivalents and floating rate borrowings the fair values are the same as the carrying value. For forward currency contracts fair values have been calculated by discounting the cash flows at prevailing appropriate market rates.

2012	Derivatives at fair value £′000	Amortised Tot cost £'000	al carrying value £'000	Fair value £'000
Financial assets				
Trade and other receivables	-	3,586	3,586	3,586
Cash and cash equivalents	-	7	7	7
	-	3,593	3,593	3,593
Financial liabilities				
Bank overdraft	-	(880)	(880)	(880)
Finance lease obligations	-	(20)	(20)	(20)
Bank loan	-	(1,473)	(1,473)	(1,473)
Borrowings	-	(2,373)	(2,373)	(2,373)
Trade and other payables	-	(2,877)	(2,877)	(2,877)
Derivative financial instruments	(14)	-	(14)	(14)
	(14)	(5,250)	(5,264)	(5,264)
Net financial liabilities	(14)	(1,657)	(1,671)	(1,671)

2011	Derivatives at fair value	Amortised To	value	Fair value
	£′000	£′000	£′000	£′000
Financial assets		2.044	2.044	2.044
Trade and other receivables	-	2,844	2,844	2,844
Cash and cash equivalents	-	6	6	6
	-	2,850	2,850	2,850
Financial liabilities				
Bank overdraft	-	(670)	(670)	(670)
Finance lease obligations		(136)	(136)	(136)
Bank loan	-	(364)	(364)	(364)
Borrowings	-	(1,170)	(1,170)	(1,170)
Trade and other payables	-	(2,298)	(2,298)	(2,298)
Derivative financial instruments	(5)	-	(5)	(5)
	(5)	(3,468)	(3,473)	(3,473)
N. C. C. Lie Labor		//16	//00	1/00
Net financial liabilities	(5)	(618)	(623)	(623)

15. Financial Instruments (continued)

H. Fair value hierarchy

The Group's uses the following hierarchy for determining and disclosing the fair value of financial instruments by valuation technique.

- Level 1: quoted (unadjusted) prices in active markets for identical assets or liabilities.
- Level 2: other techniques for which all inputs which have a significant effect on the recorded fair value are observable, either directly or indirectly.
- Level 3: techniques which use inputs which have a significant effect on the recorded fair value that are not based on
 observable market data.

All of the Group's derivative financial instruments are valued by Level 2 techniques.

16. Provisions

	2012 £′000	2011 £′000
Non-current At 1 October 2011 and 30 September 2012	5	5

The dilapidations provision arises out of contractual obligations in relation to leasehold premises out of which the Group operates.

17. Deferred Tax

	Property, plant and equipment £'000	Retirement benefits £'000	Tax losses £'000	Other £′000	Total £′000
At 1 October 2010	33	77	46	8	164
Recognised in income statement	(72)	(19)	33	1	(57)
Recognised in other					
comprehensive income		(58)	-	(3)	(61)
At 1 October 2011	(39)	-	79	6	46
Recognised in income statement	(4)	(3)	(79)	13	(73)
Recognised in other					
comprehensive income	_	(216)	-	2	(214)
At 30 September 2012	(43)	(219)	-	21	(241)

Deferred tax assets of £181,000 (2011: £202,000) have not been recognised in respect of unrelieved tax losses of £787,000 (2011: £777,000) because of uncertainty over the timing of their recoverability. The tax losses have no expiry date.

17. Deferred Tax (continued)

An analysis of the deferred tax balances for reporting purposes is given below:

	Property, plant and equipment £'000	Retirement benefits £'000	Tax losses £'000	Other £′000	Total £′000
At 30 September 2012					
Deferred tax assets Deferred tax liabilities	(48) (43)	(219)	-	41 (20) 21	(287)
At 30 September 2011					
Deferred tax assets Deferred tax liabilities	11 (50)	-	79 -	30 (24)	120 (74)
	(39)	-	79	6	46

18. Equity

Share capital

	2012		2011	
	Number	£′000	Number	£′000
Authorised	15,000,000	1,500	15,000,000	1,500
Issued and fully paid In issue at the start of the year Allotted under share plans	11,448,229 287,000	1,145 29	11,448,229	1,145
In issue at the start and end of the year	11,735,229	1,174	11,448,229	1,145

During the year 287,000 options were exercised at an average option price of 33.8p.

The market price of the Company's shares on 30 September 2012 was 89.5p per share (2011: 33.5p per share) and the price range during the year was 33.5p to 97.5p (2011: 26.0p to 36.6p).

18. Equity (continued)

Proposed dividends

The directors proposed the below dividends after the balance sheet date: they have not been recognised as a liability in the accounts.

	2012 £′000	£′000
Proposed - final 0.60p per share (2011: 0.50p)	71	57
Dividends The following dividends were declared and paid by the Group during the year:		
	2012 £′000	2011 £′000
Final - in respect of preceding year 0.50p per share (2011: 0.40p) Interim - in respect of current year 0.50p per share (2011: 0.40p)	58 58	46 46
	116	92

Share premium account

This reserve records the premium for shares issued at a value that exceeds their nominal value.

Un-issued shares reserve

This reserve records the recognised costs of share-based employee payment arrangements.

Revaluation reserve

This reserve records the difference between the net carrying amount of freehold land and buildings and the corresponding value calculated on an historic cost basis.

Merger reserve

This reserve records the premium for shares issued, as part consideration on the acquisition of Haswell Engineers, at a value that exceeded their nominal value and which qualified for merger relief.

19. Share Based Payments

The Group operated two equity-settled share-based payment arrangements in the year and a summary of each of the schemes is given below. The schemes are open to executive directors and selected senior managers within the Group.

The 1997 Unapproved Share Option scheme: The option price for grants under this scheme was the average market price on the three consecutive dealing days preceding the date of the grant. Options are exercisable between three and ten years following grant and no performance criteria apply. No further options may be granted under this scheme.

The 2007 Employee Share Option scheme: The option price for grants under this scheme is the mid market price on the dealing day preceding the date of the grant. Options will normally be exercisable between three and ten years following grant: no performance criteria apply.

Outstanding options to subscribe for ordinary shares of 10p each at 30 September 2012 are as follows:

	Date of			Number	of options
Scheme	grant	Price	Dates when exercisable	2012	2011
1997 Unapproved Share Option Scheme	Jan 2002 Feb 2003 Mar 2003 Feb 2006 Mar 2007	32p 13p 15p 19p 39p	31 Jan 2005 to 30 Jan 2012 20 Feb 2006 to 19 Feb 2013 14 Mar 2006 to 13 Mar 2013 20 Feb 2009 to 19 Feb 2016 08 Mar 2010 to 07 Mar 2017	5,000 5,000 200,000 210,000	152,000 5,000 5,000 5,000 233,000 400,000
2007 Employee Share Option Scheme	Jul 2007 Feb 2009 Apr 2011 Feb 2012	36p 32p 32p 49p	31 Jul 2010 to 30 Jul 2017 26 Feb 2012 to 25 Feb 2019 1 Apr 2014 to 31 Mar 2021 8 Feb 2015 to 7 Feb 2022	883,000 5,000 200,000 455,000 1,543,000	990,000 5,000 200,000 - 1,195,000

19. Share Based Payments (continued)

A reconciliation of the movement in the number of share options is given below:

	2012		2011	
	Weighted average exercise price (p)	Number of options	Weighted average exercise price (p)	Number of options
Outstanding at the beginning of the year Granted during the year Exercised during the year Lapsed during the year	35.4 49.0 33.8 37.6	1,595,000 455,000 (287,000) (10,000)	38.6 32.0 49.6	1,745,000 200,000 - (350,000)
Outstanding at the end of the year	39.1	1,753,000	35.4	1,595,000
Exercisable at the end of the year	36.3	1,098,000	35.8	1,390,000

The options outstanding at the end of the year have an exercise price in the range of 13p to 49p and a weighted average contractual life of 6.4 years (2011: 5.7 years).

The fair value of share options granted in 2012 and the assumptions used in the calculation of their fair value at the date of grant are as follows.

Date of grant	8 February 2012
Options granted	455,000
Share price on date of grant	49p
Exercise price	49p
Expected life	3 years
Volatility	39%
Risk free interest rate	0.75%
Dividend yield	2.04%
Fair value of option	11.5p

The volatility rate was determined using the historical value of the Company's share price over a period commensurate with the expected life of the option.

Options have been valued using the Black-Scholes pricing model.

The Group recognised a share-based remuneration expense in the year of £17,000 (2011: £3,000).

20. Employee Benefits

A. Defined contribution schemes

The Group makes contributions to several defined contribution arrangements. The pension cost charged to the income statement for the year in respect of these schemes was £170,000 (2011: £137,000).

B. Defined benefit scheme

The Group also operates a defined benefit pension arrangement which ceased to accrue benefits from 30 September 2009. A full actuarial valuation was carried out as at 1 April 2009 and this has been updated to 30 September 2012 by a qualified actuary, independent of the scheme's sponsoring employer. The major assumptions used by the actuary are shown on page 52.

Total contributions made by the employer over the year were £100,000 (2011: £100,000) excluding the contribution of £29,000 (2011: £29,000) in respect of death in service insurance premiums.

Present value of defined benefit obligations, fair value of assets and surplus

	2012 £′000	2011 £′000	2010 £'000
Fair value of scheme assets Present value of defined benefit obligations	12,147 (11,195)	10,902 (10,231)	10,979 (11,255)
Surplus / (deficit) in scheme	952	671	(276)
Unrecognised surplus	-	(671)	-
Asset / (liability) to be recognised	952	-	(276)

Reconciliation of opening and closing balances of the present value of the defined benefit obligations

	2012 £′000	2011 £′000
Defined benefit obligation at start of the year	10,231	11,255
Interest cost Actuarial losses / (gains) Benefits paid, death in service insurance premiums and expenses	522 898 (456)	562 (1,127) (459)
Defined benefit obligation at end of the year	11,195	10,231

20. Employee Benefits (continued)

Reconciliation of opening and closing balances of the fair value of scheme assets

	2012 £′000	2011 £′000
Fair value of scheme assets at start of the year	10,902	10,979
Expected return on scheme assets Actuarial gains / (losses) Contributions by employer Benefits paid, death in service insurance premiums and expenses	534 1,067 100 (456)	605 (323) 100 (459)
Fair value of scheme assets at end of the year	12,147	10,902

The actual return on the scheme assets over the year was £1,601,000 (2011: £282,000).

Total income recognised in the income statement

	2012 £′000	2011 £′000
Within finance income: expected return on scheme assets Within finance costs: interest cost on scheme liabilities	534 (522)	605 (562)
Net credit	12	43

Gains / (losses) recognised in other comprehensive income

	2012 £′000	2011 £′000
Actual return less expected return on scheme assets	1,067	(323)
Experience (losses) and gains arising on the defined benefit obligations Effect of changes in the demographic and financial assumptions underlying the	(190)	(5)
present value of the defined benefit obligations	(708)	1,132
Total actuarial gains (before restriction due to some of the surplus not being recognisable)	169	804
Effect of limit on amount of surplus recognised due to some of the surplus not being recognisable	671	(671)
Gain recognised in other comprehensive income	840	133

The cumulative amount of actuarial gains and losses recognised in other comprehensive income since adoption of IAS19 is £2,169,000.

20. Employee benefits (continued)

Assumptions

	2012	2011	2010
	% per annum	% per annum	% per annum
Rate of discount	4.3	5.2	5.1
Inflation (RPI)	2.4	3.2	3.3
Inflation (CPI)	1.7	2.5	n/a
Allowance for pension in payment increases of RPI or 5.0% pa if less	2.4	3.2	3.3
Allowance for pension in payment increases of RPI or 3.0% pa if less	2.4	3.0	3.0
Allowance for pension in payment increases of RPI or 2.5% pa if less	2.4	2.5	2.5
Allowance for revaluation of deferred pensions of RPI or 5.0% pa if less	n/a	n/a	3.3
Allowance for revaluation of deferred pensions of CPI or 5.0% pa if less	1.7	2.5	n/a
Allowance for commutation of pension for cash at retirement	80% of post A Day	80% of post A Day	80% of post A Day

The mortality assumptions adopted at 30 September 2012 imply the following life expectancies:

	iears
Male retiring at age 65 in 2012:	22.2
Female retiring at age 65 in 2012:	24.3
Male retiring at age 65 in 2032:	24.0
Female retiring at age 65 in 2032:	26.2

Expected long term rates of return

The long-term expected rate of return on cash is determined by reference to short term gilt yields. The long-term expected rates of return on bonds and index-linked gilts are determined by reference to UK long dated government and corporate bond yields at the balance sheet date. The long-term expected rate of return on equities is based on the rate of return on bonds with an allowance for out-performance. The expected long-term rates of return applicable at the start of each period are as follows:

		01/10/11 % per annum	
Equities and diversified growth funds	5.60	6.30	6.80
Corporate bonds and gilts	4.30	5.20	5.00
Index linked gilts	-	3.30	3.80
Cash	2.60	3.30	3.50
Overall for the scheme	4.88	5.00	5.58

20. Employee benefits (continued)

Assets

	2012 £′000	2011 £′000	2010 £′000
Equities and diversified growth funds	5,480	4,693	5,142
Corporate bonds and gilts	6,648	3,561	3,480
Index linked gilts	-	2,573	2,323
Cash and net current assets	19	75	34
Total assets	12,147	10,902	10,979

None of the fair values of the assets shown above include any of the Group's own financial instruments or any property occupied by, or other assets used by, the Group.

Amounts for the current and previous four periods

	2012 £'000	2011 £'000	2010 £'000	2009 £'000	2008 £'000
Fair value of assets Present value of defined benefit obligations	12,147 (11,195)	10,902 (10,231)	10,979 (11,255)	10,577 (10,712)	9,971 (9,446)
Surplus / (deficit) in the scheme Unrecoverable surplus	952 -	671 (671)	(276)	(135)	525
Asset / (liability) to be recognised	952	-	(276)	(135)	525
Experience adjustment on scheme assets Experience adjustment on defined benefit	1,067	(323)	432	410	(1,834)
obligation Effect of changes in the demographic and financial assumptions underlying the present	(190)	(5)	218	(765)	54
value of the defined benefit obligation Effect of the limit on amount of surplus	(708)	1,132	(798)	(347)	(1,134)
recognised due to part of surplus being unrecoverable	671	(671)	-	-	1,545
Total amount recognised in consolidated statement of comprehensive income	840	133	(148)	(702)	(1,369)

20. Employee Benefits (continued)

The best estimate of contributions to be paid to the Scheme for the period beginning 1 October 2012 is £100,000.

A deficit funding plan was agreed on the basis of the actuarial valuation as at 1 April 2009 which required the payment of employer contributions of £50,000 in the period to March 2011 and £100,000 per annum in the subsequent eight years. Preliminary results for the actuarial valuation as at 1 April 2012 indicate that there is no requirement to amend the existing funding plan.

21. Financial Commitments

Operating lease commitments

The Group has entered into commercial leases on certain property, motor vehicles and items of plant and equipment. The property leases, which expire in 2015, are subject to periodic rent reviews.

Future minimum rentals payable under non-cancellable operating leases are as follows:

	Prop	erty	Plant and	equipment
	2012 £'000	2011 £′000	2012 £′000	2011 £′000
Within one year	178	178	86	81
Within two to five years	341	519	78	54
	519	697	164	135

22. Related Party Transactions

Remuneration of key management personnel

The remuneration of the directors, who are considered to be the key management personnel of the Group, is set out below in aggregate for each of the categories required by IAS24 "Related Party Disclosures". Detailed information about the remuneration of individual directors is disclosed in the Remuneration Report.

	2012 £′000	2011 £′000
Short-term employee benefits	498	448
Post employment benefits	57	38
Share-based payments	11	3
Dividends	19	13
	585	502

Other related party transactions

The transactions between the Company and its subsidiaries have been eliminated on consolidation and are not disclosed in this note. There are no other related party transactions (2011: none).

COMPANY BALANCE SHEET

At 30 September 2012

	Note	2012 £′000	2011 £′000
Fixed assets Tangible assets Investments	C3 C4	1,616 6,091	<i>477</i> 6,091
		7,707	6,568
Current assets Debtors Cash at bank and in hand	C5	854 3	805 3
		857	808
Creditors: Amounts falling due within one year	C6	(2,889)	(2,279)
Net current liabilities		(2,032)	(1,471)
Total assets less current liabilities		5,675	5,097
Creditors: Amounts falling due after more than one year	C7	(2,100)	(773)
Net assets		3,575	4,324
Capital and reserves	C10		
Called up share capital	CIO	1,174	1,145
Share premium account		433	365
Un-issued shares reserve		163	195
Revaluation reserve Merger reserve		306 784	307 784
Profit and loss reserve		715	1,528
Total equity shareholders' funds		3,575	4,324

The financial statements were approved by the Board on 24 January 2013 and signed on its behalf by:

S K BRETT P G POLLOCK
Director Director

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C1. Accounting Policies

A. Basis of preparation

The following are the principal accounting policies of the Company which have been applied consistently throughout the year and the preceding year.

The Company financial statements have been prepared under the historical cost convention, modified to include the revaluation of freehold property, and in accordance with applicable UK accounting standards (United Kingdom Generally Accepted Accounting Practice).

The loss dealt with in the accounts of the Company is £747,000 (2011: £638,000). The Company has not presented a separate profit and loss account as permitted by Section 408 of the Companies Act 2006.

B. Tangible fixed assets and depreciation

Tangible fixed assets are stated at cost or valuation, net of depreciation and any provision for impairment.

Depreciation is calculated to write down the cost or valuation, less estimated residual value, of all tangible fixed assets, other than freehold land, by equal annual instalments over their estimated useful economic lives. The rates generally applicable are:

Freehold buildings 2%

The part of the annual depreciation charge of revalued assets which relates to the surplus over cost is transferred from the revaluation reserve to the profit and loss reserve.

C. Investments

Investments in subsidiaries are shown at cost less any provision for impairment.

D. Current tax

The current tax charge is based on the profit for the year and is measured at the amounts expected to be paid based on the tax rates and laws substantively enacted by the balance sheet date. Current and deferred tax is recognised in the profit and loss account for the period except to the extent that it is attributable to a gain or loss that is or has been recognised directly in the statement of total recognised gains and losses.

The Company and its subsidiary undertakings are able to relieve their taxable losses by surrendering them to other group companies where capacity to utilise those losses exists. There is an agreement between members of this Group that such losses will be paid for by the recipient company. Where there is reasonable certainty that taxable losses can be relieved the group relief receivable or payable is included in the taxation charge or credit for the period.

C1. Accounting Policies (continued)

E. Deferred taxation

Deferred tax is recognised in respect of all timing differences (which arise because of differences between the treatment of certain items for accounting and taxation purposes) that have originated but not reversed at the balance sheet date where transactions or events have occurred at that date that will result in an obligation to pay more, or a right to pay less or to receive more, tax, with the following exceptions:

- provision is made for tax on gains arising from the revaluation (and similar fair value adjustments) of fixed assets, and gains on disposal of fixed assets that have been rolled over into replacement assets, only to the extent that, at the balance sheet date, there is a binding agreement to dispose of the assets concerned. However, no provision is made where, on the basis of all available evidence at the balance sheet date, it is more likely than not that the taxable gain will be rolled over into replacement assets and charged to tax only where the replacement assets are sold;
- deferred tax assets are recognised only to the extent that the directors consider that it is more likely than not that there will be suitable taxable profits from which the future reversal of the underlying timing differences can be deducted.

Deferred tax is measured on an undiscounted basis at the tax rates that are expected to apply in the periods in which timing differences reverse, based on tax rates and laws enacted or substantively enacted at the balance sheet date.

F. Defined contribution pension schemes

The pension costs charged against operating profits are the contributions payable in respect of the accounting period.

G. Equity-settled share-based payments

The cost of share-based employee compensation arrangements, whereby employees receive remuneration in the form of share options, is recognised as an employee benefit expense in the profit and loss account, with a corresponding credit to the un-issued shares reserve.

The total expense to be apportioned over the vesting period of the benefit is determined by reference to the fair value of the share options awarded (at the date of grant) and the number of options that are expected to vest. At each balance sheet date, the Group revises its estimates of the number of options that are expected to vest, and recognises the impact of any revision to original estimates in the profit and loss account.

The proceeds received net of any directly attributable transaction costs are credited to share capital (nominal value) and share premium when the options are exercised.

C2. Employee Information

With the exception of the directors the number of people employed by the Company was Nil (2011: Nil). Detailed information concerning directors' emoluments, shareholdings and options is shown in the Remuneration Report.

C3. Tangible Fixed Assets

Freehold land and buildings	£′000
Cost or valuation	
At 1 October 2011	544
Additions	1,146
At 30 September 2012	1,690
Depreciation	
At 1 October 2011	67_
Charged in year	/
At 30 September 2012	74
Net book value	
At 30 September 2012	1,616
At 1 October 2011	477

Of the £1,690,000 cost or valuation as at 30 September 2012 £544,000 is represented by a 1996 valuation and the remaining £1,146,000 is at cost.

On an historical cost basis freehold land and buildings would have been included at the following amounts:

	2012 £′000	2011 £′000
Cost Accumulated depreciation	1,422 (112)	276 (106)
	1,310	170

C4. Investments

Investments in subsidiary undertakings

	Cost £'000	Provision for impairment £'000	Carrying amount £'000
At 1 October 2011 and 30 September 2012	6,459	(368)	6,091

Details of the investments, which are all registered in England and Wales, in which the Group holds directly and indirectly 20% or more of the nominal value of any class of share capital are as follows:

Name of company	Holding	Proportion of voting rights & shares held	Nature of business
Subsidiary undertakings			
Channel Electric Equipment Holdings Ltd	Ordinary shares	100%	Holding company
Channel Electric Equipment Ltd	Ordinary shares	100%	Electrical components
LPA Industries Ltd	Ordinary shares	100%	Electrical components
Haswell Engineers Ltd	Ordinary shares	100%	Metal fabrication
Excil Electronics Ltd	Ordinary shares	100%	Electrical components

The Group also holds 100% of the ordinary share capital of the following dormant companies: Niphan Limited, Light and Power Accessories Company Limited, W M Engineering (Ramsden) Limited and Lazell Bros. Engineers Limited.

All of the above investments are held directly by LPA Group plc with the exception of Channel Electric Equipment Limited (which is held by Channel Electric Equipment Holdings Limited) and Lazell Bros. Engineers Limited (which is held by Light and Power Accessories Company Limited).

LPA Group plc is the sole member of LPA Industries Pension Trustees Limited, a company limited by guarantee, which acts as trustee to two pension schemes operated within the Group.

C5. Debtors

	£′000	£′000
Amounts due from subsidiary undertakings Other debtors	819 13	779 3
Prepayments and accrued income	22	23
	854	805

C6. Creditors: Amounts Falling Due Within One Year

	2012 £′000	2011 £′000
Bank overdraft Bank loans	2,51 <i>4</i> 73	1,81 <i>5</i> 291
Debt Trade creditors Amounts owed to subsidiary undertakings Other creditors Accruals	2,587 19 37 3 243	2,106 21 31 3 118
	2,889	2,279

C7. Creditors: Amounts Falling Due After More Than One Year

	2012 £′000	2011 £′000
Debt - bank loans Amounts owed to subsidiary undertakings	1,400 700	73 700
	2,100	773

C8. Borrowings

	2012 £′000	2011 £′000
Due within one year		
Bank overdraft	2,514	1,815
Bank loan	73	291
	2,587	2,106
Non-current		
Bank loan	1,400	73
Total borrowings	3,987	2,179
Repayable		
Within one year	2,587	2,106
Between one and two years	140	73
Between two and five years	420	-
Over five years	840	-
	3,987	2,179

Bank loan and overdraft

The final instalment of £73,000 on the old term loan was repaid in October 2012. In the year interest was payable at 1.5% over base rate.

The £1.40 million bank loan is repayable in 40 quarterly instalments of £35,000 commencing in October 2013. In the year interest was payable at LIBOR plus 2.75%.

The overdraft is secured by a fixed and floating charge on the Company's assets. In the year interest was payable at 2.5% over base rate.

Further information about the contractual terms of the Company's borrowings is given in note 14 to the Group Financial Statements.

C9. Provisions for Liabilities

Recognised deferred tax assets and liabilities

Deferred taxation provided in the accounts is as follows:

	2012 £′000	2011 £′000
Capital allowances in advance of depreciation Other timing differences Unutilised management expenses	4 (12) 8	5 - (5)
	-	-

Unrecognised deferred tax assets

A deferred tax asset of £179,000 (2011: £200,000) has not been recognised in respect of unrelieved management expenses of £746,000 (2011: £768,000). The unrelieved management expenses have no expiry date, and have not been recognised because of uncertainty over the timing of their recoverability.

C10. Share Capital and Reserves

	Share capital £'000	Share premium account £'000	Un-issued shares reserve £'000	Revaluation reserve £'000	Merger reserve £'000	Profit and loss reserve £′000	Total £′000
At 1 October 2010	1,145	365	192	308	784	2,257	5,051
Loss for the year Dividends Share based payments Transfer	- - -	-	3	- - (1)	- - -	(638) (92) - 1	(638) (92) 3
At 1 October 2011	1,145	365	195	307	784	1,528	4,324
Loss for the year Dividends Issue of shares Share based payments Transfer	- - 29 -	- - 68 - -	- - 17 (49)	- - - (1)	- - - -	(747) (116) - - 50	(747) (116) 97 17
At 30 September 2012	1,174	433	163	306	784	715	3,575

C10. Share Capital and Reserves (continued)

Share capital

	2012		2011	
	Number	£′000	Number	£′000
Authorised	15,000,000	1,500	15,000,000	1,500
Issued and fully paid In issue at the start of the year Allotted under share plans	11,448,229 287,000	1,145 29	11,448,229	1,145
In issue at the start and end of the year	11,735,229	1,174	11,448,229	1,145

During the year 287,000 options were exercised at an average option price of 33.8p.

Dividends

Details of dividends paid and proposed in the year are given in note 18 to the Group Financial Statements.

C11. Share Based Payments

Details of the Company's share option schemes, a reconciliation of movements therein and options granted in the year are given in note 19 to the Group Financial Statements.

The fair value of services received in return for share options granted are measured by reference to the fair value of share options granted. The Company recognised a share-based remuneration expense in the year of £17,000 (2011: £3,000).

C12. Financial Commitments

Operating lease commitments

Annual commitments under non-cancellable operating leases are as follows:

	2012 £′000	2011 £′000
Operating leases which expire within two to five years	9	9

C13. Related Party Transactions

The Company has taken advantage of the exemption permitted in FRS8 Related Party Disclosures to not disclose transactions with 100% owned subsidiaries.

FIVE YEAR SUMMARY

Unaudited information

Summary income statement	2008 £'000	2009 £'000	2010 £'000	2011 £'000	2012 £'000
Revenue	15,082	13,715	14,716	17,322	18,352
Operating profit / (loss) before amortisation Amortisation of intangibles	273	206 (1)	(366) (5)	472 (38)	946 (25)
Operating profit / (loss)	273	205	(371)	434	921
Net finance income / (costs)	109	(18)	(87)	(34)	(44)
Profit / (loss) before taxation	382	187	(458)	400	877
Taxation	(11)	(45)	75	(65)	(140)
Profit / (loss) for the year	371	142	(383)	335	737
Summary balance sheet	2008 £'000	2009 £'000	2010 £'000	2011 £'000	2012 £'000
Property, plant and equipment Net trading assets	2,191 2,878	2,031 2,616	1,791 2,839	1,658 2,429	3,043 2,939
Net operating assets	5,069	4,647	4,630	4,087	5,982
Net debt Deferred taxation	(1,842) 21	(1,399) 24	(1,884) 87	(1,164) 46	(2,366) (22)
Net assets before pension and intangibles	3,248	3,272	2,833	2,969	3,594
Intangible assets - goodwill / dev costs Pension asset /(liability) - net of deferred tax	1,234 378	1,293 (97)	1,330 (199)	1,323	1,317 733
Net assets	4,860	4,468	3,964	4,292	5,644
Ratios	2008	2009	2010	2011	2012
Operating profit, before amortisation, to sales Net assets per ordinary share Dividends per ordinary share Basic earnings per share Gearing (net debt as a % of total equity)	1.8% 42.5p 0.65p 3.25p 37.9%	1.5% 39.0p 0.90p 1.24p 31.3%	(2.5%) 34.6p 0.40p (3.35p) 47.5%	2.7% 37.5p 0.90p 2.93p 27.1%	5.2% 48.1p 1.10p 6.37p 41.9%

NOTICE OF MEETING

NOTICE IS HEREBY GIVEN that the Fifty First Annual General Meeting of LPA Group plc ("the Company") will be held at the offices of College Hill Associates Limited, The Registry, Royal Mint Court, London EC3N 4QN on Thursday 7 March 2013 at 12.00 noon for the following purposes:

Routine business

- To receive the accounts for the year ended 30 September 2012, together with the reports of the directors and the auditors thereon.
- To declare a final dividend of 0.60p per ordinary share of 10p each ("Ordinary Share") for the year ended 30 September 2012, payable on 22 March 2013 to shareholders on the register at the close of business on 1 March 2013.
- To re-elect as a director Per Staehr, who retires by rotation, in accordance with the Company's Articles of Association.
- 4. To re-appoint the auditors and to authorise the directors to fix the auditors' remuneration.

Other business

Share capital

To consider and if thought fit pass resolution 5 as an ordinary resolution:

5. That the directors be generally and unconditionally authorised pursuant to section 551 of the Companies Act 2006 to allot shares in the Company and to grant rights to subscribe for or to convert any security into shares in the Company up to an aggregate nominal amount of £320,000 provided that this authority shall expire on the date of the next annual general meeting save that the Company may before such expiry make an offer or agreement which would

or might require shares to be allotted or rights to subscribe for or convert securities into shares to be granted after such expiry and the directors may allot shares or grant rights to subscribe for or convert securities into shares in pursuance of such an offer or arrangement as if the authority conferred hereby had not expired.

To consider and if thought fit pass resolution 6 as a special resolution:

- 6. That subject to the passing of resolution 5 above, the directors be given power pursuant to section 570 of the Companies Act 2006 to allot equity securities (as defined in section 560 of the said Act) for cash pursuant to the authority conferred by resolution 6 above as if section 561(1) of the said Act did not apply to any such allotment provided that this power shall be limited:
 - a. to the allotment of equity securities in connection with a rights issue in favour of shareholders where the equity securities respectively attributable to the interests of all shareholders are proportionate (as nearly as may be) to the respective numbers of shares held by them; and
 - b. to the allotment (otherwise than pursuant to sub-paragraph (a) above) of equity securities up to an aggregate nominal value of £117,900 (representing 10% of the present issued share capital),

and shall expire on the date of the next annual general meeting save that the Company may before such expiry make an offer or agreement which would or might require equity securities to be allotted after such expiry and the directors may allot equity securities in pursuance of such an offer or arrangement as if the power conferred hereby had not expired.

NOTICE OF MEETING (CONTINUED)

Share capital (continued)

To consider and if thought fit pass resolution 7 as a special resolution:

- 7. That, subject to and in accordance with the Company's Articles of Association, the Company is hereby generally and unconditionally authorised to make market purchases (as defined in section 693(4) of the Companies Act 2006) of any of its Ordinary Shares provided that:
 - a. The maximum number of Ordinary Shares hereby authorised to be purchased is 1,179,000 representing 10% of the issued share capital;
 - b. The minimum price (excluding expenses) which may be paid for an Ordinary Share is 10p;

By order of the Board
Stephen Brett
Secretary

Registered office: Tudor Works, Debden Road

24 January 2013

Saffron Walden, CB11 4AN

Notes:

- A member entitled to attend and vote at the meeting may appoint a proxy or proxies to attend and vote instead of him/her. A proxy need not be a member of the Company. Any instrument appointing a proxy must be received at Capita Registrars, PXS, 34 Beckenham Road, Beckenham, BR3 4TU, not less than forty-eight hours before the time fixed for the meeting. A Form of Proxy is attached.
- 2. The register of the interests of the directors and their families in the share capital of the Company, together with the service contracts of directors, will be available for inspection at the venue of the annual general meeting from 11.45 am until the meeting is concluded. The same documents are available for inspection at the Company's registered office during normal business hours from the date of despatch of this document until the date of the annual general meeting.
- 3. In order to facilitate voting by corporate representatives at the meeting, arrangements will be put in place at the meeting so that (i) if a corporate shareholder has appointed the Chairman of the meeting as its corporate representative to vote on a poll in accordance with the directions of all of the other corporate representatives for that shareholder at the meeting, then on a poll those corporate representatives will give voting directions to the Chairman and the Chairman

- c. The maximum price (excluding expenses) which may be paid for an Ordinary Share is an amount equal to 105% of the average of the middle market quotations for an Ordinary Share as derived from the AIM appendix to London Stock Exchange Daily Official List at the end of each of the five business days immediately preceding the day on which the Ordinary Shares are contracted to be purchased;
- d. The authority hereby conferred shall, unless renewed prior to such time, expire on the date of the next annual general meeting.

- will vote (or withhold a vote) as corporate representatives in accordance with those directions; and (ii) if more than one corporate representative for the same corporate shareholder attends the meeting but the corporate representative will be nominated, from those corporate representatives who attend, who will vote on a poll and the other corporate representatives will give voting directions to that designated corporate representative.
- 4. In accordance with Regulation 41 of the Uncertificated Securities Regulations 2001, only those shareholders entered in the register of members of the Company as at 6:00pm on 5 March 2013 or, if the meeting is adjourned, in the register of members at 6:00pm on the second day prior to the day of any adjourned meeting, shall be entitled to attend or vote at the meeting in respect of the number of shares registered in their name at that time. Changes to entries in the register of members after 6:00pm on 5 March 2013 or, if the meeting is adjourned, in the register of members after 6:00pm on the second day prior to the day of the adjourned meeting, shall be disregarded in determining the rights of any person to attend, speak or vote at the meeting or at any such adjournment.

LPA GROUP PLC - FORM OF PROXY

Associates Limited, The Registry, Royal Mint Court, London ECSIN	4QN.	
/We		
of		
being a member/members of LPA Group plc hereby appoint (not	re 1)	•••••
or failing him the Chairman of the meeting as my/our proxy to weeting and at any adjournment thereof. I/We wish this proxy to	vote for me/us and on my/our behalf at the above menti o be used as shown below:	ioned
Signed	Dated	2013

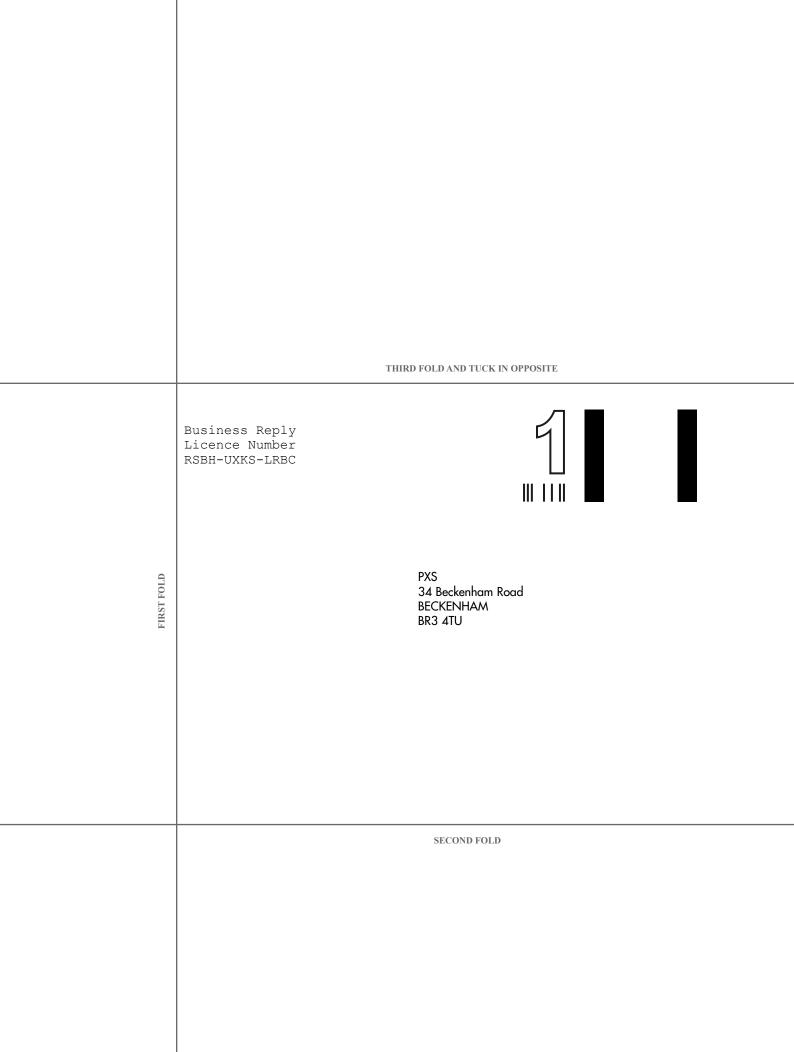
For use at the annual general meeting to be held at 12.00 noon on Thursday 7 March 2013 at the offices of College Hill

Please indicate with an "X" in the spaces below how you wish your votes to be cast. This proxy will be used only in the event of a poll being directed or demanded. If the form is returned without any indication as to how the proxy shall vote on any particular matter, the proxy will vote or abstain as he thinks fit. The "Vote withheld" option is provided to enable you to abstain on any particular resolution. However, it should be noted that a "Vote withheld" is not a vote in law and will not be counted in the calculation of the proportion of votes "For" and "Against" a resolution. If you select "Discretionary", your proxy can vote as he or she chooses or can decide not to vote. Your proxy can also do this on any other resolution that is put to the meeting.

Res	olution	For	Against	Vote witheld	Discreti- onary
1.	To receive the accounts for the year ended 30 September 2012.				
2.	To declare a final dividend of 0.60p per Ordinary Share for the year ended 30 September 2012.				
3.	To re-appoint Per Staehr as a director of the Company.				
4.	To re-appoint the auditors and to authorise the directors to fix the auditor's remuneration.				
5.	To authorise the directors to allot shares (as defined in section 551 of the Companies Act 2006) in the Company.				
6.	To authorise the directors (pursuant to section 570 of the Companies Act 2006) to allot shares in the Company for cash.				
7.	To authorise the Company to make market purchases (as defined in section 693(4) of the Companies Act 2006) of its own shares.				

Notes:

- If you wish to appoint as your proxy any person(s) other than the Chairman of the meeting, please insert the full name(s) of the proxy or proxies (in block capitals) in the space above. A proxy need not be a member of the Company and may attend the meeting in person and vote on a show of hands and on a poll.
- To be effective a form of proxy must be in writing and signed by the member or his duly authorised attorney or, if the member is a corporation under its common seal or signed by a duly authorised officer or attorney. A corporation may appoint a representative to attend and vote at the meeting.
- To be valid this proxy, together with any power of attorney under which it is signed, must be received at Capita Registrars, PXS, 34 Beckenham Road, Beckenham, BR3 4TU not less than 48 hours before the time fixed for the meeting.
- In the case of joint holdings the vote of the first-named holder in the register will be accepted to the exclusion of the other joint holders.
- 5. To appoint more than one proxy you may photocopy this form. Please indicate the proxy holder's name and the number of shares in relation to which they are authorised to act as your proxy (which, in aggregate, should not exceed the number of shares held by you). Please also indicate if the proxy instruction is one of multiple instructions being given. All forms must be signed and should be returned together in the same envelope.
- All members are entitled to attend and vote at the meeting, whether or not they have returned a form of proxy.
- If two or more valid forms of proxy are delivered in respect of the same share, the one which was delivered last (regardless of its date or the date of its execution) will be valid.
- Appointment of a proxy will not preclude a member from attending and voting in person should he subsequently decide to do so.
- 9. Any alterations made in this form of proxy should be initialled.



GROUP DIRECTORY

LPA Group plc

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Tel: +44 (0)1799 512800 Fax: +44 (0)1799 526793 Website: www.lpa-group.com

LPA Channel Electric

Bath Road, Thatcham, Berkshire, RG18 3ST. UK Tel: +44 (0)1635 864866 Fax: +44 (0)1635 869178

Email: enquiries@lpa-channel.com Website: www.lpa-group.com

Connectors

- · Relays & contactors
- · Circuit breakers
- · Fans & motors
- Switches

LPA Excil Electronics

Ripley Drive, Normanton, West Yorkshire, WF6 1QT. UK Tel: +44 (0)1924 224100

Fax: +44 (0)1924 224111 Email: enquiries@lpa-excil.com

Website: www.lpa-group.com

- · LED lighting systems
- · Fluorescent and dichroic lighting systems
- · Emergency lighting systems
- · Power supply units
- · Inverters
- · Electronic control & monitoring

LPA Haswell Engineers (including LPA Transport+)

Oakwood Business Park, Stephenson Road West, Clacton-on-Sea, Essex CO15 4TL, UK

Tel: +44 (0)1255 253900 Fax: +44 (0)1255 432963

Email: enquiries@lpa-haswell.com Website: www.lpa-group.com

- · Transport+ turnkey services
- · Enclosures
- · Fabrications
- · Laser cutting
- · Punch, form & weld
- · Wet paint, powder coating & screenprint

LPA Niphan Systems

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Email: enquiries@lpa-niphan.com Website: www.lpa-group.com

- · Rail, aircraft & industrial connectors
- · Aircraft ground power supply units
- Auxiliary battery power systems
- · Control panels & boxes
- · Shore supply systems
- · Terminal assemblies





LPA GROUP PLC

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