

# LPA Group Plc

Interim Unaudited Group Results for the Six Months ended 31 March 2017

www.lpa-group.com

#### CHAIRMAN'S STATEMENT

In my comments to the Annual General Meeting on 14 March 2017, I reported that the Group had established itself on a new trading level and that this was being sustained with excellent levels of orders and sales. I am delighted to report that this remains the case.

Order entry increased 7.7% to a new record of £14.85m (2016: £13.78m) and sales increased 3.1% to £10.81m, also a record (2016: £10.48m). Despite the previously reported lower margin due to a change of product mix (higher proportion of project work, reduced aerospace & defence activity), operating profit before exceptional items exceeded our internal forecasts at £772,000 (2016: £782,000). The period includes a net exceptional gain of £226,000 comprising a property disposal gain on the sale of our former lighting factory in Yorkshire of £341,000 (2016: £14,000) less £115,000 of relocation and other nonrecurring costs. Profit before tax amounted to £976,000 (2016: £782,000) and diluted earnings per share were 6.81p (2016: 5.34p).

Electro-mechanical, and, in particular, Transport+, performed well during the period. Lighting suffered the failure of a large oil and gas customer and relocated its factory during the first half, but still performed well. Engineered component distribution faced reduced demand from the aerospace and defence sector and some delayed projects in the rail sector, but delivered a satisfactory result.

The order book at the end of the period was unchanged at £22m (2016: £22m). There are a number of project orders in the pipe-line for which we have been selected but which remain un-entered because we have not yet received confirmed delivery schedules: these amount to approximately £4.6m (2016: £4.4m). Interest in our LED lighting, ethernet backbone, USB outlet charging technology and Transport+ remains strong: our efforts in export markets will continue.

With the relocation of our lighting activity in March, the Group has completed the reorganisation of its two manufacturing operations (that for electro-mechanical was completed in 2015). Substantial investments in new buildings and plant have been made, in large part funded from the sale of former properties, which provide the Group with expanded capacity, improved productivity and excellent facilities for the future.

The loss of a working majority for the Government, coupled with the Brexit negotiations may prolong a period of

uncertainty. However we trust that the Government will continue with its investment in the rail sector and that the Group will continue to enjoy success in exports to Europe, the Middle East and Asia.

Following the significant investment in facilities and a working capital build to fund growth over the year, gearing amounted to 31.6% as compared to 29.2% at the start of the financial year. Cash flow is expected to be increasingly positive through the second half and beyond.

We are continuing to follow a progressive dividend policy: the interim dividend will be increased by 5.0% to 1.05p (2016: 1.00p) which will be paid on 22 September 2017 to those shareholders registered at the close of business on 1 September 2017.

We expect good progress in orders and sales through the remainder of this year and the current order book underpins the situation for the medium term. The future looks encouraging.

#### Michael Rusch Chairman 26 June 2017

## **CONSOLIDATED INCOME STATEMENT**

	Six months to 31 March 2017 Unaudited £000's	Period to 1 April 2016 Unaudited £000's	Year to 30 Sept 2016 Audited £000's
Revenue	10,807	10,483	21,422
Operating profit before exceptional items	772	782	1,533
Gain on sale of property Relocation and other nonrecurring costs	341 (115)	14	14
Operating profit	998	796	1,547
Finance costs Finance income	(32) 10	(40) 26	(85) 54
Profit before tax	976	782	1,516
Taxation	(78)	(100)	(54)
Profit for the period	898	682	1,462
Attributable to: - Equity holders of the parent	898	682	1,462
Earnings per share (see note 2) - Basic - Diluted	7.37p 6.81p	5.75p 5.34p	12.30p 11.35p

## CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME

	6 months to 31 March 2017 Unaudited £000's	Period to 1 April 2016 Unaudited £000's	Year to 30 Sept 2016 Audited £000's
Profit for the period	898	682	1,462
Other comprehensive income / (expense)			
Items that will not be reclassified to profit or loss Actuarial gain / (loss) on pension scheme Tax on actuarial gain / (loss)	294 (57)	64 (23)	(692) 119
Other comprehensive income / (expense) net of tax	237	41	(573)
Total comprehensive income for the period	1,135	723	889
Attributable to: - Equity holders of the parent	1,135	723	889

## CONSOLIDATED BALANCE SHEET

	As at 31 March 2017 Unaudited £000's	As at 1 April 2016 Unaudited £000's	As at 30 Sept 2016 Audited £000's
Non-current assets			
Intangible assets	1,190	1,204	1,194
Property, plant and equipment	6,686	4,722	5,624
Retirement benefits	1,195	1,519	841
	9,071	7,445	7,659
Current assets			
Inventories	3,593	2,866	3,030
Trade and other receivables	4,721	4,502	4,678
Cash and cash equivalents	138	4	149
	8,452	7,372	7,857
Total assets	17,523	14,817	15,516
Current liabilities			
Bank overdraft	(640)	(384)	(138)
Bank loans and other borrowings	(265)	(246)	(247)
Current tax payable	(199)	(134)	(122)
Trade and other payables	(4,061)	(3,582)	(3,803)
	(5,165)	(4,346)	(4,310)
Non-current liabilities			
Bank loans and other borrowings	(2,327)	(1,471)	(2,305)
Deferred tax liabilities	(251)	(369)	(193)
Other payables	-	(20)	(19)
	(2,578)	(1,860)	(2,517)
Total liabilities	(7,743)	(6,206)	(6,827)
Net assets	9,780	8,611	8,689
Equity			
Share capital	1,231	1,189	1,196
Share premium account	610	480	504
Un-issued shares reserve	183	191	183
Merger reserve	230	230	230
Retained earnings	7,526	6,521	6,576
Equity attributable to shareholders	9,780	8,611	8,689
of the parent		,	

## CONSOLIDATED CASH FLOW STATEMENT

	6 months to 31 March 2017 Unaudited £000's	Period to 1 April 2016 Unaudited £000's	Year to 30 Sept 2016 Audited £000's
Profit before tax	976	782	1,516
Finance costs	32	40	85
Finance income	(10)	(26)	(54)
Operating profit	998	796	1,547
Adjustments for:			
Depreciation	230	224	442
Amortisation of intangible assets	17	19	39
Gain on sale of property, plant and equipment	(341)	(14)	(14)
Loan arrangement fees	4	1.005	19
A4	908	1,025	2,033
Movements in working capital: Change in inventories	(563)	(208)	(372)
Change in trade and other receivables	(43)	(1,036)	(1,212)
Change in trade and other payables	259	617	873
Cash generated from operations	561	398	1,322
Retirement benefits	(50)	(50)	(100)
Net cash from operating activities	511	348	1,222
			,
Purchase of property, plant and equipment	(1,354)	(174)	(1,294)
Proceeds from sale of property, plant and equipment	524	637	601
Capitalised development expenditure	(13)	(1)	(11)
Net cash (used in) / from investing activities	(843)	462	(704)
Drawdown of bank loans	500	-	2475
Repayment of bank loans	(603)	(100)	(1,750)
Repayment of obligations under finance leases	(27)	(18)	(40)
Interest paid	(7)	(40)	(72)
Proceeds from issue of share capital	141	20	51
Dividends paid	(185)	(119)	(238)
Net cash (used in) / from financing activities	(181)	(257)	426
Net (decrease) / increase in cash and cash equivalents	(513)	553	944
Cash and cash equivalents at start of the period	11	(933)	(933)
Cash and cash equivalents at end of the period	(502)	(380)	11

Reconciliation of cash and cash equivalents	6 months to 31 March 2017 Unaudited £000's	Period to 1 April 2016 Unaudited £000's	Year to 30 Sept 2016 Audited £000's
Cash and cash equivalents in current assets	138	4	149
Bank overdraft in current liabilities	(640)	(384)	(138)
Cash and cash equivalents at end of the period	(502)	(380)	11

These interim consolidated financial statements are for the six months ended 31 March 2017. They do not include all of the information required for full annual financial statements, and should be read in conjunction with the consolidated financial statements of the Group for the year ended 30 September 2016.

They have been prepared in accordance with International Financial Reporting Standards as adopted by the EU and applicable law (IFRS) and in accordance with the provisions of the Companies Act 2006 applicable to companies applying IFRS. These financial statements have been prepared under the historical cost convention with the exception of certain items which are measured at fair value.

These consolidated interim financial statements have been prepared in accordance with the accounting policies adopted in the last annual financial statements for the year to 30 September 2016. The accounting policies have been applied consistently throughout the Group for the purposes of preparation of these interim financial statements and are expected to be followed throughout the year ended 30 September 2017.

#### **NOTE 2 - EARNINGS PER SHARE**

The calculations of earnings per share are based upon the profit after tax attributable to ordinary equity shareholders and the weighted average number of ordinary shares in issue during the period. Details are as follows:

	Six months to	Period to	Year to
	31 March 2017	1 April 2016	30 Sept 2016
	Unaudited	Unaudited	Audited
Profit for the period - £000's	898	682	1,462
Weighted average number of ordinary shares in issue during the period Dilutive effect of share options	12.186m	11.856m	11.884m
	0.995m	0.924m	1.003m
Number of shares for diluted earnings per share	13.181m	12.780m	12.887m
Basic earnings per share	7.37p	5.75p	12.30p
Diluted earnings per share	6.81p	5.34p	11.35p



### LPA Group Pic

Light & Power House, Shire Hill, Saffron Walden, Essex, CB11 3AQ T +44 (0)1799 512800 F +44 (0)1799 526793