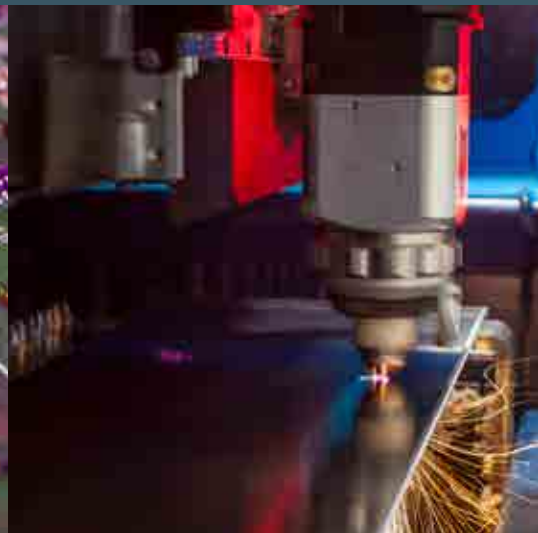
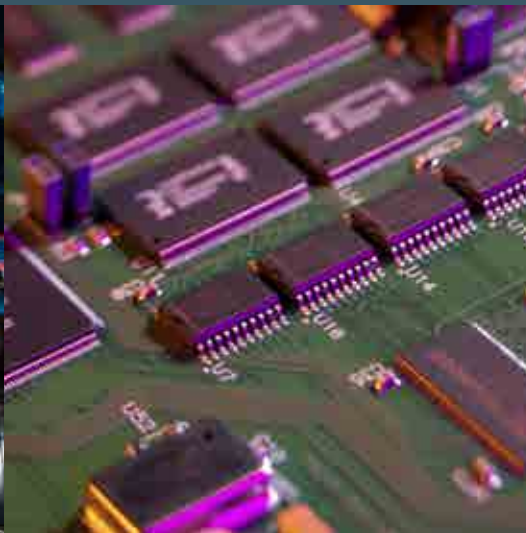


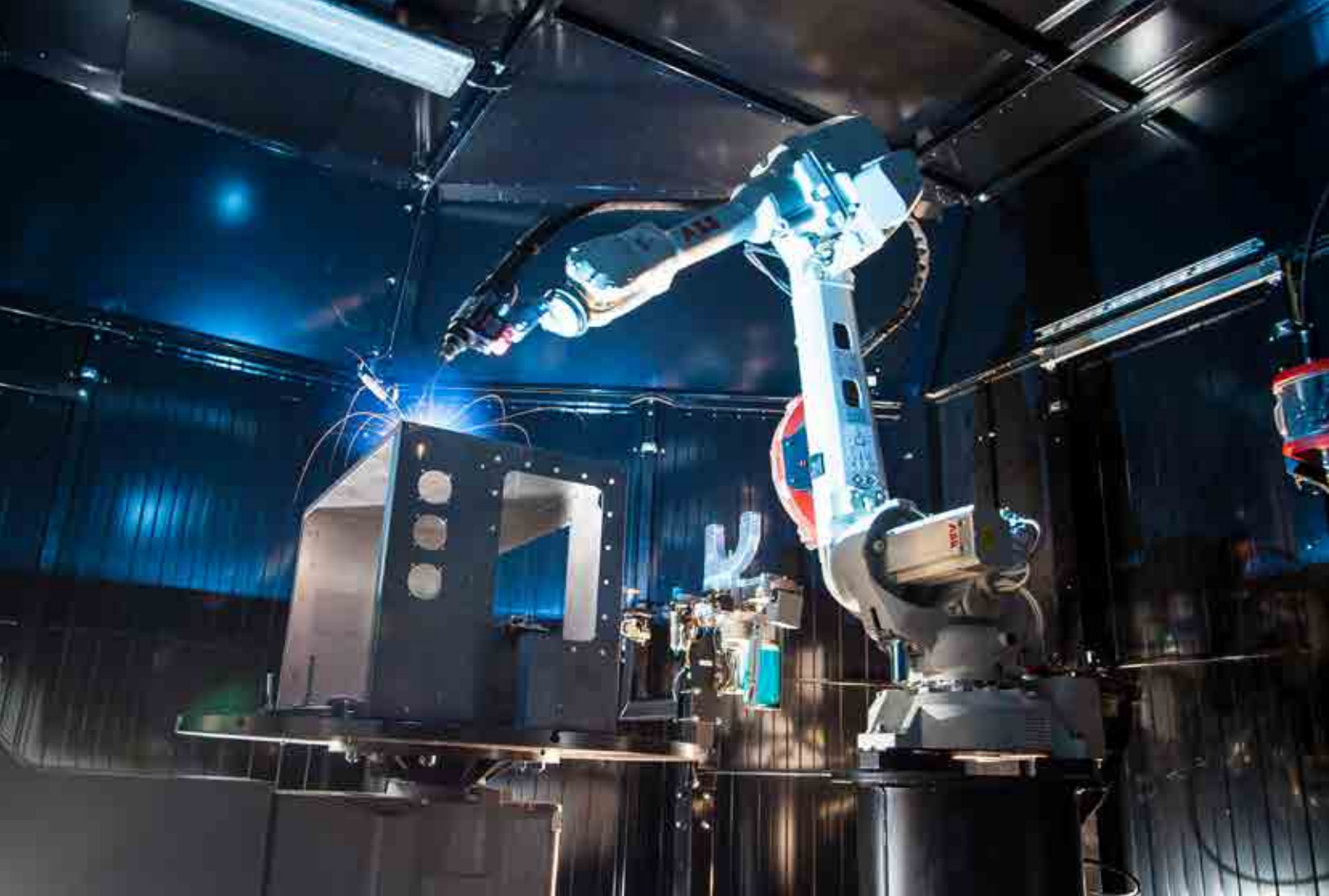


Long Life Reliability  
does not cost the earth

# LPA GROUP PLC

Annual Report & Accounts 2021





# LPA Group Plc

# Manufacturing the future

## LPA GROUP

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Is a market leading designer, manufacturer and supplier of high reliability LED lighting, electronic and electro-mechanical systems, and a distributor of engineered components

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Employs 155 people at three locations in the UK

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Is focussed on rail, aviation, defence, infrastructure and industrial markets

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Has developed a successful export capability and global distribution network. Around a third of turnover is exported to over 50 countries

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Is known for innovating cost-effective engineering solutions (in hostile and challenging applications) to improve product reliability, reduce maintenance and life cycle costs

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Supplies to a wide range of leading organisations including Alstom, Avanti, BAA, BAE Systems, CAF, Compin, CRRC, Downer EDI, First Group, Grammer, Heathrow Airport, Hitachi, ITW GSE, Kinki Sharyo, Knorr Bremse, Leonardo, Omer, Shanghai Pudong Airport, Siemens, SNCF, Stadler, Spirit Aerospace, Taiwan Rolling Stock Company, Transport for London, Unipart Rail and Wabtec

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# Financial & Operational Highlights

For the Year ended 30 September 2021

	2021 £000	2020 £000
<b>Order Entry</b>	23,163	21,863
<b>Revenue</b>	18,265	20,711
<b>Underlying Operating (Loss)/Profit*</b>	(274)	783
<b>Share Based Payments &amp; Exceptional Costs</b>	(74)	(167)
<b>(Loss)/Profit before Tax</b>	(387)	551
<b>(Loss)/Earnings Per Share</b>	(0.27)p	4.82p
<b>Gearing</b>	11.6%	21.1%

\* Operating (Loss)/Profit before Share Based Payments and Exceptional Costs

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**Through the year to 30 September 2021, we announced several significant contract awards and business developments, which are summarised below:**

Two awards with a combined value over £4m from Siemens Austria for the design and supply of interior lighting, and door status lights for the London Underground Deep Tube upgrade programme. These initial awards are for 94 newly designed train sets for the Piccadilly Line, with an option for a further 216 sets for the other London Underground deep tube lines.

An award to supply seat automation, control, diagnostics, lighting and power electronics for an initial 50 double decker train sets for the Avelia Horizon high speed TGV trains, under construction with Alstom France for the French rail network SNCF. This is a significant award incorporating the Group's new innovative electronics technology within train seats. The contract includes an option for a further 50 trainsets.

Two contract awards for the supply of interior lighting and, separately, inter-car power connection systems for the new Hitachi AT300 trains. These are to be operated by the West Coast Partnership on the UK's prestigious West Coast Mainline. The combined award value is £1.9m.

An award for the supply of lighting systems for 165 new build carriages on the UK's East Midlands Railway Aurora Intercity fleet. These new train sets are being built by Hitachi in the UK.

A 10 year framework agreement was signed by the Group to take over the business for manufacture and supply of bespoke inter-car connection systems. This provides access to an additional 3,000 passenger carriages for our UK Rail General routine business. This fits strategically within our existing operations and sees a competitor exit this sector.

Significant expansion of our distribution partner network in support of a renewed focus on the Group's aviation ground power products.



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# Chairman's Statement

## Overview

We have had a busy period since I took over as Chairman in August. We have worked hard on operational matters, which I will touch on later, whilst having a deeper look at our Strategic plan for the next 5 years. The continuing trend of customer delay in our project-based work has put strain on our ability to fully recover our overhead in what are our first-class manufacturing facilities. We have created a strategic road map to rebalance our business to become less dependent on the timing of long-term project based work, recognising that we have the highest order book we have ever had yet spread over 3 financial years.

The Executive team have worked hard on the strategic map, a new business plan for 2022 and a refresh of our vision and mission. We have relooked at our corporate values statement and begun the process of realigning our processes and resources in line with our plans. We are looking actively at the aftercare market and for business opportunities that can be injected into our facilities. We have had some success in 2021 when we acquired a revenue source from a competitor for whom rail is not part of their strategy moving forward. We will look for more such opportunity.

As a market leading designer and manufacturer of high reliability electronic and electro-mechanical systems we pride ourselves on our capabilities and our facilities, which have remained open throughout and we have retained most of our key staff to operate those facilities. The incidence of Covid-19 amongst our staff has been low but we continue to have a strong welfare interest in our workplace to ensure that staff are protected as far as can be possible whilst at work. We will continue to follow Government guidelines closely.

Our customers and suppliers have suffered and continue to suffer disruption as they look to their own business interests. We have seen evidence of destocking by some of our customers, assumedly to preserve cash, while nearly all are reporting some form of broken supply chain issue and accordingly delay in their projects. Our own supply chain has been strained and we have instances of being forced to redesign product to get around a supply chain problem, but in general we remain resilient.

We have a great team, good experience of our industries and we are led by competent Executive Directors. Our

customer and supplier relationship programmes have served us well to meet the challenges and we anticipate that our order book will grow still further over the coming months. Orders entered during the year, amounted to £23.2m (2020: £21.9m), and the order book at the end of the year was 21% higher at £27.3m than it was at the equivalent time last year (2020: £22.5m).

Operationally it has been a tough year as we had budgeted for success built on our orderbook only to find that 3 major long-term projects were put on hold in the second half of the year leaving us little or no manoeuvrability to replace the workflow. The projects are beginning to get going and we hope to see good call off during the second half of our new financial year.

## Shareholders and Investors

The Board ensures it is always available to its key shareholders and works closely with its Brokers and advisers to ensure regular and open dialogue.

My predecessor, who was also Chief Executive for over 20 years, had strong ties to a number of our shareholders that are the original family members who founded the Plc Group. With his departure we as a Board are creating a plan for reaching out to all our shareholders. We want to communicate our long-term plans to deliver shareholder value in line with our vision and mission and our continuing commitment to our reputation. Importantly, we have stakeholders, in the wider sense, all over the world and we have struggled in the last 18 months to see them. The Group is in the business of long-term contracts and projects that we export widely and this needs to be reflected in our stakeholder relationships which must be proactive, long term, visible and embedded into our corporate culture. Our staff need to be able to travel and meet our customers first hand, as much of what we do is solutions based and flows from these interactions.

## Dividends

No dividends were declared in 2020 and no interim or final dividends have been declared in 2021. The Board believes in a progressive dividend policy and will keep the policy under review, however, given the ongoing economic and market challenges, we believe it remains appropriate to defer any resumption of the policy at this time.

## Board and Management

Board members' biographies and relevant experience are set out within Company Information on page 34-35 of the Annual Report and are published on the Group's website [www.lpa-group.com](http://www.lpa-group.com).

Following a number of years of succession planning and board retirements, the final stage of this completed in the year when Peter Pollock retired ahead of his 75<sup>th</sup> birthday from the position of Chairman. Peter held the role as Chief Executive for 21 years ahead of his move to Executive Chairman in 2018. We remain grateful to Peter for his long service and commitment to the Group.

The Executive Team of Paul Curtis (CEO) and Chris Buckenham (CFO) remained unchanged through the year. Andrew Jenner was appointed to the Board on 1 September 2021, succeeding Len Porter as Senior Independent Director. Len Porter retired on 31 December 2021 at the end of his term and I would also like to thank him for his commitment to LPA over his tenure. Gordon Wakeford served through the year as Independent Director.

I was appointed as Chair elect on 1 February 2021, assuming the position of Chairman on 9 August 2021. I serve on both Board Committees alongside Andrew and Gordon. Effective 1 September 2021, Andrew now chairs the Audit Committee and Gordon the Remuneration Committee.

Our trading activities continue to be managed independently through local Executive Teams, who hold local Executive meetings to govern the sites. The principals at each site, together with the CEO and CFO regularly hold governance meetings as the Group's Executive.

## Employees

Our people are our most important asset, and investment in our staff is critical to our future success. Their skills alone are not enough without a commitment to the style and corporate values that the Board are committed to promoting.

The impact we experienced through Covid-19 on the business and on the general health, and wellbeing of our employees personally, cannot be underestimated. We have invested in external support to assess the impact on the mental health of those of our employees who have been working at home. Generally, people issues and managing our employee numbers and the cost base of our business during the pandemic has been particularly difficult when our customers have slowed down projects that we had planned to deliver. We pride ourselves on our engineering skills and our

factory operations and we are committed to keeping them intact to fulfil our record order book. We do maintain flexibility through use of agency and temporary contracts, but we have no zero-hour contracts.

I should like to thank all our employees, past and present, for their hard work and diligence during another challenging year.

## Outlook

The work in this last year for the Executive team, notwithstanding all the additional work that a new Board brings to scrutiny of long-term planning, should not be underestimated. The Executive team have a strong order book to work with, a solid balance sheet, tightly managed cash flow and a plan. The Company has come through this difficult period and whilst we anticipate a tough first half, we can foresee a bright future built on our capabilities and great customer relationships.

**Robert B Horvath**  
Chairman  
27 January 2022





# Business Model and Strategy

The Group is a quoted Small and Medium-sized Enterprise (SME) listed in the Electronic and Electrical section of the Alternative Investment Market (AIM) of the London Stock Exchange.

LPA is a market leading designer, manufacturer and supplier of high reliability, LED based lighting, electronic systems, electro-mechanical systems and a distributor of engineered components supplying markets operating within high dependency, hostile and benign environments which focuses on the market segments of rail, rail infrastructure, aviation, airport infrastructure and

defence. These are viewed as stable / growth markets both in the UK and globally. All Group activities serve the same markets (to a greater or lesser extent), have a mutual dependence on transportation (which accounts for more than two thirds of Group turnover), share resource and frequently work on the same projects.

The Group has a reputation for innovation, providing cost effective solutions to customers' problems, in both benign and hostile environments, which aim to improve reliability and reduce maintenance and life cycle costs. Three distinct sites across the UK are operated, namely:

LPA operations	Market segment	Products, solutions, and technologies
<p><b>LPA Connection Systems</b></p> <p>Light &amp; Power House Shire Hill Saffron Walden CB11 3AQ, UK</p> <p>+44 (0)1799 512800 enquiries@lpa-connect.com</p>	<p><b>Electro-mechanical systems</b></p> <p>A designer and manufacturer of connection systems for the rail, aircraft ground support and infrastructure markets.</p>	<ul style="list-style-type: none"> <li>• Auxiliary battery power systems</li> <li>• Control panels &amp; boxes</li> <li>• Enclosures, fabrications, form &amp; weld</li> <li>• Laser cutting</li> <li>• Rail, aircraft &amp; industrial connectors</li> <li>• Shore supply systems</li> <li>• Transport turnkey services</li> </ul>
<p><b>LPA Channel Electric</b></p> <p>Bath Road Thatcham Berkshire RG18 3ST, UK</p> <p>Tel: +44 (0)1635 864866 enquiries@lpa-channel.com</p>	<p><b>Engineered component distribution</b></p> <p>High value, high level service distributor and added value solutions provider to the rail and aerospace &amp; defence markets.</p>	<ul style="list-style-type: none"> <li>• Circuit breakers</li> <li>• Connectors</li> <li>• Fans &amp; motors</li> <li>• Relays &amp; contactors</li> <li>• Switches</li> <li>• USB charging</li> </ul>
<p><b>LPA Lighting Systems</b></p> <p>LPA House Ripley Drive Normanton West Yorkshire WF6 1QT, UK</p> <p>Tel: +44 (0)1924 224100 enquiries@lpa-light.com</p>	<p><b>LED lighting and electronic systems</b></p> <p>A designer and manufacturer of LED lighting and electronic systems which serve the rail, infrastructure, and other industrial markets.</p>	<ul style="list-style-type: none"> <li>• Electronic control systems</li> <li>• Electronic monitoring systems</li> <li>• Emergency lighting systems</li> <li>• Fluorescent and dichroic lighting systems</li> <li>• Inverters</li> <li>• LED lighting systems</li> <li>• Power supply units</li> </ul>

Group revenues are derived from both large value projects and smaller value routine orders with the route to market a combination of direct and indirect for most products. Agents and distributors may be used, particularly in overseas markets, although larger projects continue to require direct contact in most cases.

A wide range of leading organisations form our customer base, including: Alstom, Avanti, BAA, BAE Systems, CAF, Compin, CRRC, Downer EDI, First Group, Grammer, Heathrow Airport, Hitachi, ITW GSE, Kinki Sharyo, Knorr Bremse, Leonardo, Omer, Shanghai Pudong Airport, Siemens, SNCF, Stadler, Spirit Aerospace, Taiwan Rolling Stock Company, Transport for London, Unipart Rail and Wabtec.

It is our intention to strengthen the Group's position within the global marketplace by growing our customer base, alongside the addition of new products and the undertaking of selected strategic acquisitions. This is underpinned by our Vision, Mission and Objectives as detailed below.

## Vision, Mission & Objectives (VMO)

### Vision

To be a market leading electronic / electro-mechanical engineering Group, supplying high quality components and systems to customers in safety critical and challenging markets.

### Mission

- Provide sustainable growth and returns to shareholders.
- Grow organically and by acquisition.
- Be our customers' first choice for products and services.
- Be an ethical and responsible employer.

## Objectives

- Promote and build on the history and brand of LPA.
- Ensure all companies within the Group deliver 'best in class' products and services.
- Focus on reducing dependency on transportation market.
- Continuous innovation and product development.
- Improved sales channels for export.
- Targeted acquisitions to bring growth, technology, or access to markets.
- Work together across the Group and maximise opportunities.
- Exploit Group capability and technology to create new products and service new markets.
- Be an employer of choice.

## Values and Culture

Investment in our people is paramount to our success and we have created clear communication and development strategies to enhance skills and ensure that we all understand and align to Group values, culture and best practice. This is supported by the Board and Executive teams and demonstrated by their visibility and accessibility across the Group.

We have reviewed our core values during the year to provide enhanced clarity to all our stakeholders. These are set out below and published on our website [www.lpa-group.com](http://www.lpa-group.com).

### LPA Core Values

**Leadership** – you do not need to be in a position of power to lead in what you do.

**Passion** – love what you do, use it to drive both yourself and the business forward.

**Accountability** – whatever you do, own it and do it well.

**Continuous Product Improvement** – staying ahead of the competition.

**Personal Growth** – always seek to learn and improve.

**Diversity** – everyone deserves a chance and a voice.

**Fun** – yes, it is work, but it does not mean we cannot enjoy it!

**Innovation** – technology is everything to us, look forward and push the boundaries.

**Integrity** – honesty and respect are key to who we are.

**Teamwork** – work with your colleagues not against them.

# Environmental, Social and Governance

**E**nvironment remains high on everyone's agenda. The board is committed to minimising its impact on the environment and ensure that each of our sites provide a positive impact on their local environment. The product ranges of the Group have long been focused on long life reliability, reducing waste and recycling for our customers. Our manufacturing sites are modern with efficient heating and ventilation systems installed that assist to minimise the carbon footprint, whilst our machinery and processes do not require high energy inputs, thus our Co<sup>2</sup> outputs are minimised. One of our manufacturing sites is certified under ISO 14001 and carbon neutral, whilst our second is actively working to achieve this.

Through our 2020 financial year, each of our sites were tasked to embed reporting related to carbon consumption to promote best practice across the business activities. The 2021 year naturally reported a downturn in carbon consumption due to reduced outputs, combined with reduced travel and external activities because of travel restrictions. We anticipate our carbon footprint to increase as trading recovery is achieved, travel returns and output recovers. However, like all, LPA seeks to support the carbon neutral activities that we all strive for to ensure our environment is sustainable.

Through 2021 our vehicle fleet has moved towards hybrid or electric vehicles. We anticipate our car fleet to be fully electric/hybrid over the coming 12 months. Additional charging points were installed to reflect the increased use of EV's within our fleet and those of our visitors.

Our energy use is relatively low with primarily modern machinery and facilities, our combined Scope 1 to 3 Co<sup>2</sup> at 459 tonnes in the year, down 14% on 2020 (534 tonnes). The impact of energy price rises has been assessed and whilst unwelcome, these costs are not significant to the Group. Continuity of supply is essential and there remains a reliance on the grid for both gas and electricity. We are evaluating a project to install solar panels at our Saffron Walden site through 2022, providing renewable energy, surety of supply and mitigation to rising energy costs.

A focus on packaging and waste has become a core part of our new product design as we progress our new product development activities. These activities are

focused on the reduction of customer product failures and extending the life of products yet further. Also introducing SMART monitoring features that assist our customers to pre-empt issues in the wider systems, that can be addressed before component failures and ultimately disposal of damaged or failed items. LPA Connection Systems participates on the CharIN group, a body dedicated to the development of alternative energies including electric charging applications.

**S**ocial activities have been stifled through Covid-19 but the Group continues to support local causes where possible. The return of our annual charity golf day was a welcome return to our calendar, through which record levels of donations were achieved matched by the Group supporting three charities covering youth sport; engineering education and a cancer hospice. We continue to review our marketing activities to combine business promotion with support for our local communities.

**G**overnance is outlined across our Annual Report and remains a core value of the Group, both as an AIM listed entity, but as part of the DNA of our activities. These areas have long been core to the Company. Additional areas of focus in recent years have included risks posed through digital and cyber channels. The Group maintains Cyber Essentials certification and contracts external IT support to ensure current and constant IT support, with monitoring and prevention paramount to the continuance of our business and safeguarding of our data, assets and those of our customers and employees.

Our Corporate and Social Responsibility (CSR) policy sets out the basis on which the Group seeks to be a responsible business that meets the highest standards of ethics and professionalism. Our company's social responsibility falls under two categories: compliance and proactiveness. Compliance refers to our company's commitment to legality and willingness to observe community values. Proactiveness is every initiative to promote human rights, help communities, protect our natural environment and resources.

The full CSR policy is set out on the Group's website – [www.lpa-group.com](http://www.lpa-group.com) with other key governance policies including the Group's approach to ethical trading, code of conduct, Criminal Finances Act 2017 and Whistle Blowing.

## Health, Safety & Wellbeing

It is Group policy to provide and maintain healthy and safe working conditions and to consider its employees wellbeing, whilst operating in a responsible manner to the environment. The Group operates Health & Safety Committees to encourage and facilitate participation by all its employees in improvement, awareness and development of a safe working environment. Reporting of opportunities for improvement and near misses, including suggestions, observations, concerns, or potential improvements are encouraged and requested from all staff and visitors to our sites. Monthly reporting outlining all accidents or matters reported are KPIs, published through use of health & safety notice boards, together with site committee meeting activities. Each site has volunteer fire marshals and first aiders who are provided with the requisite training and a qualified health and safety representative, supported by external expertise.

The wellbeing of our staff is paramount to the Group. During the year additional provisions were introduced that provide all employees and their families direct access to wellbeing, medical and advisory services, linked to our Group Life Assurance provisions. Flexible working has not been enforced as our sites remained open and as a manufacturer, it is essential that a critical mass of staff remain on site. Where possible, we have provided flexibility to work from home through the pandemic and this remains the case. To ensure the mental wellbeing of all, an independent third party psychologist was provided, ensuring any individuals concerns were captured and independently assessed, focusing on those employees affected by changes to their working patterns or interactions.

The Group encourages employees to plan for their future and provides a defined contribution pension provision which meets or exceeds the UK's Auto Enrolment requirements. Where possible, salary sacrifice is provided with 100% of the employers benefit added to the contributions. The Group funds advisory sessions, arranges onsite access to its advisors and induction sessions for all employees to discuss their retirement provisions and provide full explanation of the Group's pension provision.

## Employment Policies

The importance of promoting and maintaining good communications with the Group's employees is recognised and its policy is to keep employees regularly informed on matters relating to their employment through circulars and team briefings.

Applications for employment from all, regardless of disability, ethnicity, gender or beliefs are considered without prejudice, bearing in mind the aptitudes of the applicant concerned. In the event of members of staff becoming disabled or where individuals require reasonable adjustment, every effort is made to ensure that their employment with the Group continues, and that appropriate adaptation and training is provided. It is the policy of the Group that the training, career development and promotion of disabled persons should, as far as possible, be identical with that of other employees.



# Chief Executive Officer's Review

## Trading Results

A slower than anticipated rebound to major projects within our customer base resulted in revenue for the year at £18.3m (2020: £20.7m) with an underlying operating loss of £0.27m (2020: profit £0.78m). Order entry slowed in the second half of the 2021 year under review but it was still an increase of 32% over H2 2020 at £9.9m (2020: £7.5m). At the end of the financial year we generated £23.2m, (2020: £21.9m) of new business opportunity (order entry), an overall increase on the prior year of 5.9% notwithstanding the impact of a full year of our sales staff trying to generate new work during Covid-19.

## 2021 Summary

Order book increased 21.3% at £27.3m (2020: £22.5m);

Improved order entry at £23.2m (2020: £21.9m);

Revenue at £18.3m (2020: £20.7m);

Underlying Operating Loss of £0.27m (2020: Profit £0.78m); and

Net cash inflow from operating activities £1.2m (2020: £0.8m).

Added Value (described on page 20) for the year was ahead of expectations at 50.5% (2020: 48.6%). Our drive to automate and gain efficiencies across all areas of the business continued throughout the year and was supported by investment in further capital equipment. The workforce was realigned and reduced overall by c.11%, partially to address project delays from the market but also reflecting the new levels of efficiency within operations. To compensate for the delayed larger projects we sought and carried out more routine and adhoc work, which generally attracts higher return, enhancing our Added Value.

## Markets

Aviation (aircraft) build programmes were maintained for the majority of our 2021 year but at the lower levels we had experienced in the second half of the prior year. However, some confidence has returned, and current schedules are showing increasing volumes through to the end of 2022 and beyond. The Group's Aviation new build work is predominantly on the A220 and A350

programmes, both of which have strong order books to deliver over the coming years.

Aviation (infrastructure) has seen excellent progress in the year and we welcome enthusiasm from customers in relation to the quality and performance of our new Plane Power products. This, combined with substantial growth in the number of distribution partners, has led to increased levels of business beginning to be realised and confirms the strategy being undertaken for this segment of our business. We have targeted the coming year for further product launches within the range and this, combined with further growth and management of our distribution network, will help transition this segment into a more visible and resourced part of the Group.

The Rail industry is generally blighted by project delays, and this contributed to the year finishing considerably below revenue expectations. It has however been a more successful year for orders, with very few being lost, and several key and substantial programmes being won throughout the period. This success further strengthens both our technical capability and our worldwide reputation and is an area we will continue to build on over the coming years.

## Operational review

Our 2021 financial year was a time of focusing on what we could control whilst managing the situations we could not. Throughout the period both the Rail and Aviation sectors experienced substantial disruption to programmes and struggled to rebound as quickly as other market sectors across the globe. Although these delays have impacted our results, the mass movement of people is still seen as a key requirement of any modern society and, as such, the transportation market remains a key sector for us.

It is, however recognised that dependency on the rail sector is a principal risk and with that delays in major transportation projects are a factor. This is an area we are committed to addressing as we move forward. The development of our standard products, sold through a managed worldwide network, is a key development for our electro-mechanical business and will create a separate business model to work alongside that of the project model that exists today. The Plane Power range is the first to undergo this transformation and will be the paradigm as we move forward in the development

of both existing and new product ranges. Electro-mechanical represented 42% of Group revenues in the year (2020: 45%).

Engineered component distribution activity remained flat following a slowdown in H2 2020, with revenues contributing 19% to Group revenue (2020: 21%), a decrease of £1.0m. We witnessed delays to projects across the wider market and this was reflected in a reduced level of general business and stock levels across our customer base. Much work, however, was then undertaken on widening our product offering and we signed a number of new franchises in the period. These additional franchises have been brought on with the view of increasing our product offering to existing markets and the opening and developing of new markets outside of our traditional sectors. It is envisaged that, as the Rail and Aviation markets bounce back over the coming year, the Company will continue to push new products and market sectors to further drive growth and reduce some of the dependency on historic market segments and products.

Our Lighting and Electronics business, which contributed 39% of Group revenues (2020: 34%), continues to grow and strengthen its position in the worldwide marketplace. The year enjoyed, not only prestigious contract wins for our lighting technologies, but also substantial contracts for the design and manufacture of electronic control systems used in other areas within a train, a new area for us. These new contract wins are testament to the electronic and software design skills that now reside within the company and is an area we will look to grow further over the coming years. As we continue to increase our global presence, we will focus on leveraging these skills and resources across the Group to drive our product offering and portfolio potential.

With Brexit now complete and a plethora of issues caused by Covid-19, it seems that in-country engineering and supply has become of interest to many companies within the UK marketplace. Our facilities have benefited from much investment over the years and are well suited to this development. We are therefore looking to resource accordingly to ensure we capitalise on opportunities that may develop in both the immediate and the longer term.

## Outlook

Although some improvement has been seen, and clarity on projects and schedules is improving, it is still envisaged that the coming year will be one of recovery and enhanced investment in our people and systems. That said, the renewed focus on strategic development at both Group and site level – alongside the security of a record orderbook, excellent technology, invested capability and a respected name in our market segments – means that we are confident in our vision for the Group.

**Paul Curtis**  
Chief Executive Officer  
27 January 2022

# Financial Review

Set out are the key drivers related to the business performance in the year and position at 30 September 2021, together with explanation of the financial Key Performance Indicators as summarised on page 20.

## Trading Performance

### Macro-economic factors

Covid-19 has continued to dominate the world through the financial year where supply chains have contracted, stocks depleted and reigniting these in unison worldwide has proven to be challenging for economies. The results have delayed supplies and reduced the availability of labour and skills, combined with the effects of Brexit. Our customer projects, in particular rail, are complex and dependant on a significant number of components to achieve the ultimate build. The aerospace and defence sector continued to be impacted with reduced flights and country lockdowns affecting confidence.

The 2021 financial year has seen c£8m of expected revenues deferred into FY22 and beyond with sequential knock on. This resulted in operating losses through H2 2021 with continued delays and short term visibility from customers. These are levels of disruption that could not have been anticipated as we entered the year and remain unprecedented. Short notice delays towards year end provided limited ability to flex the cost base, whilst a focus to retain skills and capabilities to deliver the increasing order book and future growth aspirations resulted in higher costs. The rail market slowed more gradually than others as we entered the first phase of Covid-19 in H2 2020 and is set to recover behind the curve seen by other markets. This has positively impacted our order book, which with continued strong intake through the year has reached record levels, despite challenges for our business teams in accessing customers and opportunities. The order book and activity levels underpin confidence for the medium term.

Rail projects continue to be awarded, with long gestation periods and a continued demand for greener travel and enhanced customer experience driving future demand. Aviation (infrastructure) activity continued at modest levels through the year, new airport builds globally driving demand alongside the gradual introduction of a new ground power connector range stimulating activity. Electronic and lighting systems activity matched that of 2020 but reported down on expectations through rail project delays.

Staff turnover remained higher than historical levels, in part attributable to retirements, and in part through a desire for change, with employees assessing their personal outlooks considering the impacts of Covid-19. Brexit introduced a more fluid job market and inflationary pressures latterly, less skilled opportunities affording short term gains for individuals, assisting offset inflationary pressures which consumers have and are to bear as the cost of the pandemic impacts. The Company has continued to upskill, mitigating against inflationary pressures and skills shortages whilst sought to retain skills and capabilities in the year, thus reporting a higher cost base, to meet future demand and development.

### Headlines

- Order entry remained buoyant at £23.2m (2020: £21.9m) driven by rail projects, resulting with a record level order book of £27.3m (2020: £22.5m), an increase of 21.3%;
- Revenue of £18.3m down 11.8% (2020: £20.7m) with electro-mechanical systems revenues down £1.4m and engineered component distribution down £1.0m, lighting and electronics unchanged;
- Added Value up 1.9% at 50.5% (2020: 48.6%) through reduced project activity coupled with continued purchasing enhancements; and
- Gross margins resulted at 20.3% (2020: 22.7%), down 2.4% despite the increase in Added Value. The measure is impacted through increased direct labour and production overheads, up 2.9% on 2020. These increased through: furlough leave with CJRS grant offset reflected separately in other income; fixed overheads unable to flex with the reduced revenues; and additional engineering resources to develop technologies, contract delivery and support our commercial teams in new business tendering.

By comparison to 2020, H1 2021 revenues decreased by 13.8% at £9.3m (2020: £10.8m), delivering an underlying operating profit of £154,000 (2020: £234,000). H2 revenues were anticipated to accelerate as customer production recovered from lockdown disruption. H2 delivered revenues of £9.0m (2020: £9.9m), representing a decrease of 9.7% against H2 2020 sales.

Other operating expenses reduced by 3.1% to £4.3m (2020: £4.4m), a continued focus on costs, balanced

with additional areas of investment focused on products, market and delivery of our future order book.

Group employment costs reduced by £156,000 to £6.32m (2020: £6.47m) inclusive of exceptional costs, as outlined below. Included are share based payments of £28,000 (2020: £36,000) relating to the award of share options through the Group's Long Term Incentive Plan, these calculated using the Black-Scholes model. No Executive bonuses were awarded in 2021 or 2020.

Other operating income of £217,000 (2020: £333,000) represents CJRS grant receipts, which are not directly offset against the wage costs to which they relate.

### Exceptional costs and Non-Underlying Items

Exceptional costs in the year totalled £46,000, (2020: £131,000). Key items comprised:

- i. £46,000 dual running management costs (2020: £9,000). These costs reflect extended crossover periods for appointments and retirements for the Group's directors, a transition process which commenced in 2017 and completed on 31 December 2021.
- ii. reorganisation costs in 2020 of £122,000 (2021: nil) – associated with cost base reductions.

### Finance Costs and Income

Within finance costs, the interest on borrowings decreased to £86,000 (2020: £106,000). The weighted average interest rate reduced by 0.2% from 2.9% to 2.7% through reduced borrowings and lease liabilities. There was no utilisation of the Group's overdraft facility in the year. The UK base rate was unchanged throughout the year, reducing through 2020 to 0.10%. Finance income, which comprises the net interest income on the pension asset, was £47,000, an increase of 14.6% (2020: £41,000).

### Profit before Tax, Taxation and Earnings Per Share

After net finance costs of £39,000 (2020: £65,000) a loss before tax of £387,000 was recorded (2020: profit £551,000). A tax credit of £353,000 (2020 recovery: £44,000) is provided, reporting a loss after tax of £34,000 (2020: profit £595,000). A loss per share of 0.27p results (2020: earnings per share 4.82p).

Tax reflects the UK corporation tax rate of 19.0% (2020: 19.0%). The effective tax rate is largely the consequence of tax loss utilisation and recognition, enhanced through an increase in deferred tax rates to 25% from 19% reflecting the UK corporation tax rise from 1 April 2023, resulting in a tax credit of £71,000 (2020: nil). Further benefits were achieved through

qualifying R&D expenditure including prior year increases on estimate and recognition of trading tax losses from previous years.

### Treasury

The Group's treasury policy remained unchanged in the year. Further details on the Group's borrowings, financial instruments, and its approach to financial risk management are given in notes 15 and 17 to the Annual Report.

### Balance Sheet

Shareholders' funds increased by £1.6m (12.4%) in the year to £14.1m (2020: £12.5m), including:

- an increase in the defined benefit pension asset, net of a deferred tax charge, of £1.4m (2020: decrease £0.3m); and
- an increase in ordinary share capital of £79,000 following exercise of share options and issue of 790,000 new shares with a share premium recognised of £221,000 (2020: nil).

This has resulted in an increase to the net asset value per ordinary share to 105.0p (2020: 99.2p). Adjusted net asset value per share (calculated excluding goodwill and the pension asset net of deferred tax) was 74.4p (2020: 77.5p).

Gearing (net debt as a % of total equity) reduced 45% to 11.6% (2020: 21.1%) through a combination of:

- net debt decreasing by 38% to £1.63m (2020: £2.65m);
- working capital reducing 10.8% to £4.69m (2020: £5.25m); and
- net pension asset increasing 85.9% to £2.96m (2020: £1.59m).

Shareholders' funds include Investment in Own Shares (Treasury Shares), unchanged at £0.32m, representing ordinary shares held in the Company by the LPA Group Plc Employee Benefit Trust ("EBT").

Intangible assets, which comprise goodwill related to the Groups investment in Excil Electronics Ltd, capitalised development costs and software purchases were £1,405,000 (2020: £1,386,000). After assessment for impairment the goodwill remains unchanged at £1,149,000. Development costs capitalised in the year, representing the continued development of the Group's technologies and new product development ("NPD"), were £167,000 (2020: £100,000). Capitalised development assets were written off in the year, replaced with new technologies and products resulting in a loss within cost of sales of £53,000 (2020: nil).



The net book value of property, plant and equipment as at 30 September 2021, including Right of Use Assets, totalled £6,433,000 (2020: £6,984,000), of which property represented £4,115,000 (2020: £4,145,000), plant, equipment and motor vehicles £2,318,000 (2020: £2,839,000). Additions in the year were reduced following previous years of capital investment, at £215,000 (2020: £623,000). Disposals in the year totalled £368,000 with a net book value of £9,000 including Right of Use lease terminations (2020: £577,000 with a net book value of £67,000). The depreciation charge increased 3.0% reflecting prior levels of investment at £757,000 (2020: £735,000).

Net trading assets (defined as inventories plus trade and other receivables, less trade and other payables and current tax) were 10.8% lower at £4,686,000 (2020: £5,252,000), predominantly because of reduced activity leading into the financial year end and enhanced cash collections through the year.

### Net debt and financing

The Group's main bank finance is a bank loan drawn down in 2019 at £2.6m and repayable over 5 years. Repayments are quarterly over the term with a bullet repayment in March 2024 of £1.8m (quarterly repayments calculated at draw down on a 15 year repayment term). As at September 2021 the amount outstanding was £2.3m (2020: £2.5m). Interest is payable at base rate plus 2.25%. No financial covenants applied following agreement with the bank to remove the net debt service covenant for the year ended 30 September 2021.

### Cash Flow

Net cash inflow from operating activities was £1,189,000 (2020: £773,000) made up of a trading cash inflow of £601,000 (2020: £1,543,000); a decrease in working capital of £594,000 (2020 increase: £801,000); tax refunds of £77,000 (2020: £131,000) and voluntary defined benefit pension contributions of £100,000, shown net of £17,000 settlement costs funded through the defined benefit scheme (2020: £100,000). Overall, there was a net increase in the Group's cash position of £513,000 (2020: decrease of £44,000), which included £300,000 receipts from the exercise of share options (2020: nil).

Capital expenditure outflows on property, plant and equipment reduced to £100,000 (2020: £150,000), excluding Right of Asset additions financed through operating or finance leases. Capitalised development expenditure amounted to £167,000 (2020: £100,000), including expenditure to develop a new range of aircraft ground power support products and further product developments focused on Smart Lighting and electronic systems, including rail seat electronics.

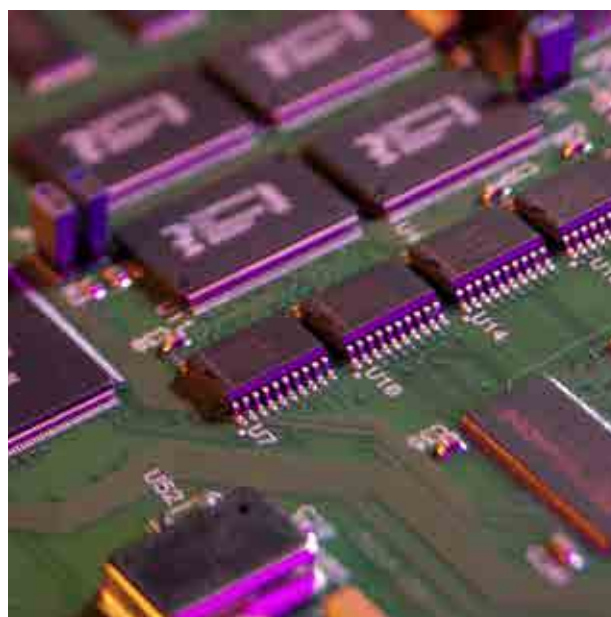
In the year new lease liabilities were drawn to fund Right of Use additions of £115,000 (2020: £506,000). Interest at 3.6% was charged on fixed rate borrowings (2020: 3.9%). Interest on the Group's overdraft facility is payable at base rate plus 2.0%. The facility was unutilised as at 30 September 2021 and 2020. The composite interest rate across both borrowings and lease liabilities was 2.7% (2020: 2.9%).

Capital loan repayments of £187,000 were made (2020: £84,000). Outflows repaying the principal elements of lease liabilities were £420,000 (2020: £367,000). Interest payments on borrowings amounted to £86,000 (2020: £100,000).

The Group's dividend policy was paused in 2020 as a safeguard to secure cash reserves through the Covid-19 challenges, this continuing through 2021 with no distributions.

### Defined Benefit Pension Asset

During the year changes were made to the Group's closed defined benefit pension arrangement ("DB Scheme") by the trustee, these included transfer to a Master Trust structure, change of adviser for the trustee and transfer of scheme administration externally, including pensioner payroll. These changes incurred additional one-off costs recognised in the statement of comprehensive income in the year. Included within the total pension costs of £190,000 (2020: £104,000), inclusive of costs related to the Group's Defined Contribution provisions, are costs for the trustee's legal advice, Employer legal advice, Scheme windup costs, pension and actuary advice and Winding Up Lump settlements (WULS). These activities are expected to reduce costs going forwards and enhance members service, whilst attributing to the increased pension



asset at year end through a reduction in membership and technical provisions. The changes are expected to provide an enhanced members service and administration provision, coupled with a de-risked scheme asset with a reduced membership. Membership benefits are unaffected.

Following a strong year of asset value increments, the trustee has undertaken a review of the investment strategy, realigning the asset match with liabilities from January 2022 to lock in the gains and de-risk the scheme. As a result, it was agreed with the Company that the annual voluntary contributions paid over the past 10 years would no longer be required, previous commitments having been satisfied.

The IAS19 actuarial surplus recognised at 30 September 2021 was £3.94m (2020: £1.96m). Changes over the course of the year comprised an income statement credit of £47,000 related to interest (2020: £41,000). Voluntary employer contributions received from the Company of £100,000 (2020: £100,000) plus an actuarial gain of £1.85m (2020: loss £0.43m) recognised in the statement of comprehensive income, benefits paid from the scheme totalled £0.45m (2020: £0.51m). £17,000 (2020: Nil) of cost was recognised through the consolidated income statement in the year as one off past service WULS settlements, these contributing to the increase in governance costs recognised, but settled by the scheme.

## Going Concern

A statement regarding the going concern of the Group is set out in accounting policies on pages 56 to 57.

In assessing going concern, including impacts of Covid-19, Brexit, supply chain shortages and inflationary pressures seen latterly, the directors note that current economic conditions are continuing to create uncertainty. Such uncertainties have and continue to make forecasting extremely challenging, with these multiple factors causing delivery schedule delays.

In assessing the Group's going concern the directors also note that (i) despite reporting an operating loss in the current year and anticipating a challenging start to the 2022 year, the Group is expected to return to profitability in the near term; (ii) has in place adequate working capital facilities for its forecast needs and

was cash generative through the 2021 financial year, with a positive EBITDA and strong cash management, benefiting from a policy of cash retention at this time; (iii) has a strong and record level order book with significant further opportunities in its market place; and (iv) has proven adaptable in past periods of adversity, as again proven through the 2021 challenges. Therefore, the directors believe that it is well placed to manage its business risks successfully.

The Group benefited from CJRS grants throughout 2021, utilising this support to retain jobs and skills which contributes to higher wage costs reported. Supply chain delays now widely seen, aligned with price pressures in the supply chain, covering commodities, utilities and wage inflation all pose risks to UK manufacturing businesses. Offsetting these, on-shoring opportunities and the supply chain delays and shortages themselves offer new opportunities to the Group to assist offset some of the project delays.

The directors recognise that the ongoing support of its bank is a key feature to the Group's success which provides for the funding and working capital facilities as outlined in note 17. Should there be additional significant delays in our project-based work then there is an increased risk of covenant breach. Whilst actions are available to management to mitigate any shortfall, we expect that if required the bank would remain supportive and a suitable agreement would be reached to provide the group with sufficient financing.

After making enquiries including but not limited to compiling updated forecasts; sensitivities; and expectations, reviewing liabilities and risks and following confirmation of ongoing support from the Group's bank, the directors have a reasonable expectation that the Company and the Group have adequate resources to continue in operational existence for the foreseeable future. Accordingly, they continue to adopt the going concern basis in preparing the annual report and accounts.

**Chris Buckenham**  
Chief Financial Officer  
27 January 2022



# Principal Risks and Uncertainties

The Group's approach to risk management is detailed within the Corporate Governance Report. The principal risks confronting the Group, where adverse changes could impact results, are summarised below:

Principal Risk or Uncertainty	Description and Mitigation
Rail market dependency including both the UK rail market and worldwide rail projects.	<ul style="list-style-type: none"> <li>The Group maintains close working dialogue with its customers, suppliers and government agencies.</li> <li>Diversification remains a focus. Rail will continue to feature as a core market and remains an attractive sector for the Group.</li> <li>The Group continues to focus on non-project work to alleviate the effects of project delays and underpin routine workflows.</li> </ul>
Ability to operate and retain sites as operational during Covid-19.	<ul style="list-style-type: none"> <li>As a manufacturer, ensuring sites remain open is paramount. This has been achieved throughout the pandemic with UK Government support as a manufacturer and supplier to the transportation sector.</li> <li>High rates of absenteeism remain a risk. Deployment of safe working practices and ensuring distancing and pandemic protocols are adhered to and remain a key mitigation.</li> </ul>
Certain activities benefit from long standing commercial relationships with key customers and suppliers.	<ul style="list-style-type: none"> <li>The Group devotes resource to ensure that good customer relationships are maintained while continuing to build relationships with new customers across different business sectors and geographies.</li> <li>Developing and maintaining relationships through periods of lockdown and travel restrictions are more challenging, mitigation achieved through the use of alternative platforms and working practices.</li> </ul>
The Group activities operate in competitive markets which are subject to product innovation, technical advances and intensive price competition.	<ul style="list-style-type: none"> <li>The Group invests in research and development to establish new technologies and products to sustain its competitive position.</li> <li>New product developments have seen the successful launch of new ranges, including ground power connectors and contract awards, including seat electronics and SMART lighting systems.</li> </ul>
The Group is exposed to several financial market risks including liquidity and credit risk, and through movements in foreign exchange and interest rates.	<ul style="list-style-type: none"> <li>Forex exposure, predominantly Euros, is mitigated where possible through natural hedging across the Group.</li> <li>Further detail as to the Group's approach to managing this risk is described in note 17 to the financial statements.</li> </ul>
Poor investment returns and longer life expectancy may result in an increased cost of funding the Group's defined benefit pension arrangement.	<ul style="list-style-type: none"> <li>The Group and the trustee of the scheme review these risks with actuarial and investment advice as appropriate and take action to mitigate the risks where possible.</li> <li>The trustee agreed a rebalancing of the scheme assets effective January 2022, following high returns through 2021 and a change in approach to the structure and administration, de-risking the assets with a closer match the liabilities.</li> <li>The scheme is currently in surplus and closed to future accrual.</li> </ul>

Principal Risk or Uncertainty	Description and Mitigation
<p>The Group is exposed to supply chains across the globe which can cause delays to product supply and inflationary pressures.</p>	<ul style="list-style-type: none"> <li>• Inflationary pressures have increased through 2021 into 2022. The Group seeks to offset such pressures through its pricing strategies and forward purchase agreements. Additional stocks have been held through 2021 and into 2022 to safeguard against short term supply issues and inflationary pressures.</li> <li>• Non-availability of products, in particular electronics has become a higher risk. The Group maintains a portfolio of suppliers and continues to work closely with all, to ensure continuance of supplies.</li> <li>• Products, particularly electronic systems, are subject to redesign to ensure compatibility with suitable alternative components is achieved.</li> </ul>
<p>The ability to attract and retain skills and staff.</p>	<ul style="list-style-type: none"> <li>• Staff retention and sourcing is an area where the Group envisages higher risks into 2022 and beyond.</li> <li>• The Group monitors staff movements closely whilst seeking to upskill roles to automate areas where the labour pool is challenged and promote personal development and progression.</li> </ul>



# Key Performance Indicators

The Group uses the following key performance indicators to assess the progression in its business: factors affecting them are discussed in the Chairman's Statement, the Chief Executive Officers' Review and the Financial Review on pages 5 to 20 with an Additional Performance Measures glossary on page 101.

KPI	Basis of measurement	2021	2020
<b>Health &amp; Safety</b>			
Riddors	<ul style="list-style-type: none"> <li>reportable incidents of disease or danger occurrences</li> </ul>	None	None
Accidents	<ul style="list-style-type: none"> <li>events that cause impact, damage or injury involving a person or infrastructure, which are not a Riddor</li> </ul>	13	12
Near misses	<ul style="list-style-type: none"> <li>events that occurred which have not caused an accident</li> </ul>	15	16
<b>Employment</b>			
Staff turnover	<ul style="list-style-type: none"> <li>being leavers (excluding those through restructuring programmes) as a percentage of the average total employed</li> </ul>	13.1%	12.4%
<b>Financial</b>			
Orders to revenue	<ul style="list-style-type: none"> <li>orders for the year expressed as a multiple of revenue as a measure of prospective growth</li> </ul>	1.27	1.06
Order entry	<ul style="list-style-type: none"> <li>order intake confirmed</li> </ul>	£23.2m	£21.9m
Order book	<ul style="list-style-type: none"> <li>the measure of opening order book, plus order entry, less revenue</li> </ul>	£27.3m	£22.5m
Revenue growth	<ul style="list-style-type: none"> <li>(decrease)/increase year-on-year as a percentage of prior year</li> </ul>	(11.8%)	6.0%
Added Value	<ul style="list-style-type: none"> <li>the margin generated on revenue after deduction of material costs but before other costs of sale and conversion</li> </ul>	50.5%	48.6%
Gross margin	<ul style="list-style-type: none"> <li>as a percentage of revenue</li> </ul>	20.3%	22.7%
Profitability	<ul style="list-style-type: none"> <li>Underlying Operating (Loss)/Profit as a return on trading activities to revenue</li> </ul>	(1.5%)	3.8%
Cash generation	<ul style="list-style-type: none"> <li>Net trading cash flow as the net increase in cash after capital investments, before the drawdown / repayment of borrowings and issue or acquisition of equity</li> </ul>	£0.9m	£0.5m
Gearing	<ul style="list-style-type: none"> <li>the measure of net debt being borrowings and lease liabilities less cash balances, to net assets</li> </ul>	11.6%	21.1%

The Strategic Report on pages 5 to 20 was approved by the Board on 27 January 2022 and signed on its behalf by:

**Paul Curtis**  
Chief Executive Officer

# BOARD REPORTS

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# Audit Committee Report

The Audit Committee monitors the integrity of financial statements, oversees risk management and control, monitors the effectiveness of internal controls and reviews external auditor independence.

Andrew Jenner is Chairman of the Audit Committee, which normally meets three times a year. The Committee exists to scrutinise and clarify any qualifications, recommendations and observations within the audited accounts and report of the Company's auditor. When satisfied, the Committee presents the audited accounts and report to the Company's Board and reviews the effectiveness of resultant corrective and preventative measures.

In performing this function, the key duties of the Committee are to:

- Monitor the integrity of the financial statements of the Group and any formal announcement relating to its financial performance;
- With regards to financial reporting, review and challenge the consistency of accounting policies, the use of accounting methods over alternatives, whether the Group has followed appropriate accounting standards, the clarity of disclosure, and all material information relating to the audit and risk management;
- Monitor the adequacy and effectiveness of the Group's internal financial controls, including the internal control and risk management systems. The Group's key risks are reviewed at each meeting of the Board whilst a continuous oversight of internal controls and risk management is applied by the CFO who reports any key findings or concerns to the Audit Committee, these including six monthly site visits to ensure sound systems of internal control and risk management are in place. All governance issues or unexpected outcomes are brought to the attention of the Board;
- Ensure that the Group's arrangements for its employees and contractors to confidentially raise concerns about possible wrongdoing allow proportionate and independent investigation and appropriate follow up action;
- Consider the need to implement an internal audit function;
- Make recommendations to the Board and the Company's shareholders regarding the appointment, re-appointment, and removal of the Company's external auditor. It ensures that at least once every ten years the audit services contract is put out to tender to enable the Committee to compare the quality and effectiveness of the services provided by the incumbent auditor;
- Oversee the Company's relationship with the external auditor.

## **Andrew Jenner**

Chairman of the Audit Committee

27 January 2022



# Remuneration Report

This report has not been prepared in accordance with the Companies Act 2006 because as an AIM listed company LPA Group plc does not fall within the scope of the Regulations.

## Unaudited information

### Remuneration Policy

The Company's policy is to design executive remuneration packages to attract, motivate and retain high calibre directors and to reward them for enhancing value to shareholders. The performance measurement of the executive directors and the determination of their annual remuneration package are undertaken by the Remuneration Committee.

There are four main elements of the remuneration packages of the executive directors: basic annual salary and benefits; annual bonus payments; share option incentives; and pension arrangements.

The Company's policy is that a proportion of the remuneration of the executive directors should be performance related. Executive directors may earn annual incentive payments, based on achievement of projections for the financial year, together with the benefits of participation in share option schemes. The Company does not operate any long-term incentive schemes other than the share option schemes noted.

Executive directors are entitled to accept appointments outside the Company, providing that the Chairman's permission is granted.

### Executive Directors' Remuneration and Terms of Appointment

Executive directors' basic salaries are reviewed by the Remuneration Committee annually, usually in December for implementation in January, and are set to reflect the directors' responsibilities, experience and marketability. Regard is also given to the level of rewards made in the year to staff. The objectives that must be met for the financial year if a bonus is to be paid are confirmed at the same time.

Paul Curtis, CEO, has a service contract dated 26 September 2018, amended 24 March 2020 with a notice period of 6 months. As at 1 January 2022 his annual salary was £193,325 (January 2021: £193,325), he receives 10% employer pension contributions to the Group's defined contribution scheme, private health insurance and he is entitled to the provision of a car, or car allowance with insurance and break down cover. In addition, he may also be granted options under the Company's share schemes and, subject to the achievement of the Group's objectives, is entitled to payments under the Company's discretionary bonus schemes.

Chris Buckenham, CFO and Company Secretary has a service contract dated 22 March 2018, with a notice period of 6 months. As at 1 January 2022 his annual salary was £151,341 (January 2021: £151,341) he receives 10% employer pension contributions to the Group's defined contribution scheme, and he is entitled to the provision of a car, or car allowance and private health insurance. Included within his salary he receives a fee of £5,000 pa, as Director of the LPA Industries Ltd Trustees. In addition, he may also be granted options under the Company's share schemes and, subject to the achievement of the Group's objectives, is entitled to payments under the Company's discretionary bonus schemes.

Peter Pollock resigned as Chairman on 8 August 2021. He had a service contract dated 19 January 2007 (amended 3 October 2018, updated 25 March 2019 consolidating all previous amendments). As at 1 January 2021 Peter Pollock's annual (part time) salary was £65,564 and he was entitled to the provision of a car allowance, car insurance and private health insurance.

### Independent Directors' Remuneration and Terms of Appointment

The remuneration of the non-executive directors is determined by the Board as a whole and the policy is to pay an appropriate level of remuneration for their work on the Board and its committees. Non-executive directors are normally appointed for an initial period of three years. Appointments are made under a letter of appointment subject to retirement by rotation or removal under the Company's articles of association. Non-executive directors do not participate in the Group's share option arrangements or bonus schemes.

Robert B Horvath, Independent Chairman from 9 August 2021, was appointed on 1 February 2021 as NED and Chair elect. He has a term of office as set out in his letter of appointment dated 10 January 2021, which expires on 31 January 2024, with up to one triennial extension. As at 1 January 2022 he receives a fee of £60,000 per annum (February 2021: £50,000).

Andrew Jenner was appointed on 1 September 2021 as Senior Independent Director and Chair of the Audit Committee. He has a term of office, as set out in his letter of appointment dated 14 June 2021, which expires on 31 August 2024, which up to two triennial extensions. As at 1 January 2022 he receives fees of £37,000 per annum (September 2021: £37,000).

Gordon Wakeford has a term of office, as set out in his letter of appointment dated 3 February 2020, which expires at the conclusion of the Company's annual general meeting to be held in the spring of 2023, with up to two triennial extensions. As at 1 January 2022 he receives fees of £35,000 per annum (January 2021: £32,960 increased to £35,000 from 1 April 2021 following appointment as Committee Chair).

Len Porter's term of office expired on 31 December 2021 as set out in his letter of re-appointment dated 18 March 2020. As at 1 January 2021 he received fees of £38,246 per annum.

## Information Subject to Audit

### Directors' Remuneration

Directors' remuneration for the year was as follows:

	Salaries and Fees £000	Bonus £000	Benefits £000	LTIP* £000	Pension £000	Total 2021 £000	Total 2020 £000
Peter Pollock (to 08/08/21)	55	-	23	1	-	79	126
Paul Curtis	191	-	14	7	24	236	215
Chris Buckenham	149	-	9	5	17	180	175
<b>Executives</b>	<b>394</b>	<b>-</b>	<b>46</b>	<b>14</b>	<b>41</b>	<b>495</b>	<b>516</b>
Robert B Horvath (from 01/02/21)	33	-	-	-	-	33	-
Andrew Jenner (from 01/09/21)	3	-	-	-	-	3	-
Gordon Wakeford (from 01/04/20)	34	-	-	-	-	34	16
Len Porter	38	-	-	-	-	38	37
Michael Rusch (to 20/06/20)	-	-	-	-	-	-	38
<b>Independents</b>	<b>108</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>108</b>	<b>91</b>
<b>Total</b>	<b>503</b>	<b>-</b>	<b>46</b>	<b>14</b>	<b>41</b>	<b>603</b>	<b>607</b>

\*LTIP: Relates to the valuation attributed to the Directors share option awards under the PSP 2018 Scheme, in the current and past years calculated by reference to the Black Scholes model.

During the year Peter Pollock received gains of £271,500 on exercise of 790,000 share options (2020: nil).

### Directors' Pension Arrangements

During the year ending 30 September 2021 Peter Pollock was in receipt of a pension from the LPA Industries Limited Pension Scheme: no future pension benefits are being accrued. Paul Curtis and Chris Buckenham received employer contributions to the Group's defined contribution scheme under a salary sacrifice arrangement.

## Directors' Shareholdings

Shareholdings of those serving at 30 September 2021:

	Number of Ordinary Shares	
	30 September 2021	30 September 2020
Paul Curtis	38,300	38,300
Robert B Horvath	30,000	-
Len Porter	25,000	25,000
Gordon Wakeford	21,700	15,000
Chris Buckenham	10,000	10,000
	<b>125,000</b>	<b>88,300</b>

During the year Robert B Horvath acquired 30,000 and Gordon Wakeford acquired 6,700 Ordinary Shares in the Company. (2020: Chris Buckenham acquired 5,000 and Gordon Wakeford 15,000 Ordinary Shares).

## Directors' Interests in Share Options

The Company operates a share option scheme, the Performance Share Plan 2018 (PSP 2018) which was established during 2018. An Employee Benefit Trust (EBT) was established in 2018 and is operated through a third-party trustee. The objective of the EBT is to benefit the Group's employees and in particular, to provide a mechanism to satisfy share option exercises and reduce dilution for shareholders. Requests made to the EBT trustee are approved by the Remuneration Committee. Details of the share option schemes in operation during the year are given in note 20.

	Date of Grant	Option Price (p)	Earliest Exercise Date	Latest Exercise Date	At 30 September 2021	At 30 September 2020
<b>Paul Curtis</b>						
PSP 2018	Aug 18	104.80	02/08/21	01/08/28	60,000	60,000
PSP 2018	Feb 20	109.33	20/02/23	19/02/30	50,000	50,000
PSP 2018	July 20	63.17	23/07/23	22/07/30	30,000	30,000
PSP 2018	Mar 21	83.50	02/03/24	01/03/31	30,000	-
					<b>170,000</b>	<b>140,000</b>
<b>Chris Buckenham</b>						
PSP 2018	Aug 18	104.80	02/08/21	01/08/28	60,000	60,000
PSP 2018	Feb 20	109.33	20/02/23	19/02/30	40,000	40,000
PSP 2018	July 20	63.17	23/07/23	22/07/30	25,000	25,000
PSP 2018	Mar 21	83.50	02/03/24	01/03/31	20,000	-
					<b>145,000</b>	<b>125,000</b>
					<b>315,000</b>	<b>265,000</b>

During the year 50,000 share options were awarded to Directors as one award at an exercise price equivalent to the previous three day average market price to the Remuneration Committee meeting at which the awards were proposed, representing an exercise price of 83.5p (2020: two awards with a compositive average exercise price of 92.0p).

## Gordon Wakeford

27 January 2022

# Corporate Governance Report

## Section 172

The board of Directors confirm that during the year under review, it has acted to promote the long-term success of the Company for the benefit of the shareholders, while having due regard for the matters set out in section 172(1)(a) to (f) of the Companies Act 2006, these being:

Matter	Detail	Referenced on Page(s)
a. The likely consequences of any decision in the long term;	<ul style="list-style-type: none"> <li>• Company purpose</li> <li>• Business model and strategy</li> <li>• Longer term viability</li> <li>• Dividend policy</li> <li>• Risk appetite and risk management</li> <li>• Pension obligations</li> </ul>	<ul style="list-style-type: none"> <li>• 7-8</li> <li>• 7-8</li> <li>• 9, 12, 16 &amp; 28</li> <li>• 5</li> <li>• 18-19 &amp; 28</li> <li>• 10, 15-16 &amp; 18</li> </ul>
b. The interests of the company's employees;	<ul style="list-style-type: none"> <li>• Health, wellbeing and safety of our people</li> <li>• Engaging our people</li> <li>• Developing our people</li> <li>• Board employee engagement</li> <li>• Diversity and inclusion</li> </ul>	<ul style="list-style-type: none"> <li>• 10</li> <li>• 6 &amp; 8</li> <li>• 8</li> <li>• 8</li> <li>• 10</li> </ul>
c. The need to foster the company's business relationships with suppliers, customers and others;	<ul style="list-style-type: none"> <li>• Business ethics &amp; code of conduct</li> <li>• Corporate culture and ethical values</li> </ul>	<ul style="list-style-type: none"> <li>• 9 &amp; 31</li> <li>• 6, 8, 9 &amp; 31</li> </ul>
d. The impact of the company's operations on the community and the environment;	<ul style="list-style-type: none"> <li>• Environmental responsibility</li> <li>• Emission and energy management</li> <li>• Supporting our communities</li> </ul>	<ul style="list-style-type: none"> <li>• 9 &amp; 28</li> <li>• 9</li> <li>• 9</li> </ul>
e. The desirability of the company maintaining a reputation for high standards of business conduct; and	<ul style="list-style-type: none"> <li>• Stakeholder propositions</li> <li>• Sustainability of our business model</li> <li>• Values statements and our culture</li> <li>• Our approach to a sustainable business</li> <li>• Internal controls</li> </ul>	<ul style="list-style-type: none"> <li>• 27-28</li> <li>• 27</li> <li>• 8</li> <li>• 7</li> <li>• 9, 28-29 &amp; 31</li> </ul>
f. The need to act fairly between members of the company.	<ul style="list-style-type: none"> <li>• Investor engagement</li> <li>• Annual General Meeting</li> </ul>	<ul style="list-style-type: none"> <li>• 5 &amp; 32</li> <li>• 32 &amp; 36</li> </ul>

The Chairman is responsible for oversight, adoption, and communication of the Group's Corporate Governance Model. Compliance is reviewed every six months and updated as necessary and appears on pages 27 to 32 of this report and on the website [www.lpa-group.com](http://www.lpa-group.com).

Despite being a micro-cap company with large founder family shareholders, the Group has consistently applied high standards of Corporate Governance for a number of years. In complying with Article 26 of the London Stock Exchange rules applicable to AIM listed entities, which requires AIM listed companies to apply a recognised Corporate Governance Code, the Group complies as far as is practicable with the Quoted Company Alliance's Corporate Governance Code (the Code) and where we fall short of full compliance, explain what is required to achieve full compliance. No shortfalls have been identified. This document is an integral part of the Company's Annual Report, which the Board considers to be a 'Document of Record' subject to six monthly reviews, which will be recorded on the Group's website, [www.lpa-group.com](http://www.lpa-group.com).

### The Code

The Code comprises ten principles, which are listed below, together with a statement of the Group's current position and, where this deviates from the code, an element of a Road Map to full compliance. Having rejuvenated the Board, the Group is committed to improving liquidity and the nature of the shareholder base to better equip the business with sources of equity funding, supporting its growth plans. In recent years the Group has relied upon debt funding to support its capital investments into capacity and capabilities and fund working capital requirements of full compliance. In addition, the Group has adopted a 'North Star' or 'Guiding Light' principle, which may be considered to be a precis of the corporate governance principle.

### North Star Guiding Light

- Conduct our business honestly, ethically and in sympathy with the environment
- Innovate, design, procure and manufacture for long life, reliability and sustainability
- Base our business in the UK
- Provide employment, training and personal development
- Engage with local communities
- Engage with organisations representing the industries we serve and local and national government
- Endeavour to be a good citizen

### Principle 1

#### Establish a strategy and business model which promote long-term value for shareholders

The code requires a disclosure of this Principle in the Annual Report, which is included in Strategic Report on pages 5 to 20.

The Group operates in markets dominated by large multinational corporates, with a wide supplier base populated by small and medium sized enterprises, both privately owned and quoted. The Group has grown organically and by acquisition and has always recognised that it will either be a consolidator of similar SME's by acquisition or consolidated by a larger multinational enterprise through being acquired. The Group has relooked at its strategy and has a plan to grow the business recognising the difficult trading conditions brought on by the effects of the pandemic. The Board itself has been rejuvenated to support the business and the management team in order to deliver the strategy and be responsive to constantly changing market conditions.

The Executive Directors are responsible for the leadership and day-to-day management of the Group. This includes formulating and recommending the Group's strategy for Board approval once approved, executing the strategy.

### Principle 2

#### Seek to understand and meet shareholder needs and expectations

The Group's shareholder base has been dominated by founding family shareholders, former members of the board, a limited number of Institutions and approximately five hundred private or relatively small holdings. The market in the shares is relatively illiquid and there can be a wide spread between the bid and offer price, making dealing in the shares challenging. Having rejuvenated the Board, the Group is committed to improving liquidity and the nature of the shareholder base to better equip the business with sources of equity funding, supporting its growth plans. In recent years the Group has relied upon debt funding to support its capital investments into capacity and capabilities and fund working capital requirements.

The founding families and significant shareholder Directors are no longer represented on the board.

Investor liaison is the responsibility of the Chairman, supported by the Group's Executive.

The Group gives regular updates on progress through the year and publishes significant events via the Regulated News Service of the Stock Exchange. The

Preliminary Announcement is made in late January and the Annual Report is published shortly thereafter. The Chairman normally gives an update at the Annual General Meeting in March. The Interim Announcement for the first half to 31 March is made, and the Interim Report published, in late June. It has become recent practice to give an update on trading early in the first quarter, following the close of the financial year at 30 September. Copies of all announcements are published on the website, [www.lpa-group.com](http://www.lpa-group.com).

The Group's Brokers prepare analyses of the Group's performance and make these available to their clients, normally together with their trading expectations.

The Group aims to meet Shareholders, prospective shareholders and other interested parties, immediately after the Interim and Final Announcements as recommended and organised by its Nominated Broker. The Chairman is available to shareholders throughout the year and, subject to any rules regarding confidential information, is able to discuss the strategic direction of the Group.

The Board is acutely aware of its responsibility to ensure that there is no false market in the Group's shares and to ensure the market is properly informed of changes in expectations and significant events in a timely way. The last 2 years have witnessed severe challenges for most businesses and especially in the sectors the Group operates in. These significant challenges are manifested in the ability to forecast and manage expectations in the short term as our customers struggle to keep their projects on track and their commitments and orders to us to the agreed upon schedules. Some of these unforeseeable activities remain beyond the control of the Group.

### Principle 3

#### Take into account wider stakeholder and social responsibilities and their implications for long-term success

The Board recognises that our people are our most valuable asset. Staff turnover across the Group remains low, however Covid-19 has forced an increase as the Group has managed its resources and costs accordingly. Staff surveys at each of the Group's Sites are undertaken to monitor and engage with our staff and ensure their needs are being met. Apprenticeships, degree and other courses, support, training, and personal development are offered. At the outset of Covid-19 the Board and the Executive together prepared a Covid-19 Pandemic Policy, which was described in the interim report in June 2020. This has served the Group well thus far and remains in place with the ongoing challenges Covid-19 presents.

The Group's customer base is mainly comprised of large multinationals who demand quality, reliability, value for money and on-time delivery. We endeavour to engage with our customers on many levels to ensure that we understand what is expected of us. We seek customer feedback, and we use metrics to monitor our own performance.

We have developed our supplier base over many years and measure their performance using KPI's. In difficult market conditions close relationships are essential to maintain timely, cost effective and quality supplies.

We rely on partners in our export markets to represent us between our own visits to customers. Many of these partnerships are long term and our export success reflects our collective response to changing local market conditions.

We are responsive to our local communities, engaging with schools and universities and supporting local youth sports and other charitable organisations.

The Group's mantra is '*Long Life Reliability does not cost the Earth*', which means that we commit to the concept of whole life cost not only in terms of currency but also in the use of scarce resources including materials, energy and labour, designing in long life rather than obsolescence.

### Principle 4

#### Embed effective risk management, considering both opportunities and threats, throughout the Group

The Principal Risks and Uncertainties are identified in the Strategic Report, which is included on pages 18 & 19. Each trading entity includes a Successes, Opportunities, Failures and Threats (SOFT) Report within its monthly progress report, which is incorporated into the Group Performance Review, which is circulated to the board each month. Risk registers for entities identify key risks. Risk is considered at the monthly Executive Meetings comprising the Managing Directors or General Managers of the entities, the CEO and the CFO. The CEO and the CFO include commentary on identified changes in risk in their reports to Board Meetings. Internal Controls are detailed below.

#### Internal Control

The Board has overall responsibility for the Group's system of internal control, which is designed to provide reasonable but not absolute assurance against material misstatement or loss.

The Board has assigned day-to-day responsibility for the continuous review of risk management to

the executive directors. The Board receives regular updates on risk issues and reviews the effectiveness of the Group's systems of internal controls in relation to financial, operational and compliance controls and risk management. Risk management is discussed formally at each Board meeting.

In addition, the Board reviewed the requirement for an internal audit function and having regard to the size of the Group, the costs of such a function versus the likely benefit, sufficient assurance as to the functioning of the system of internal control, and that the circumstances confronting the Group remain unchanged, considered there was no such requirement at this time.

In relation to business risk a continuous process of risk assessment and reporting has been adopted. Executive Directors report regularly to the Board on major business risks faced by individual operating units and by the Group and how it is proposed that those risks be managed. Through this, business risks are assessed according to their nature and urgency and the Board considers what would be an appropriate response.

The Board has defined a formal schedule of matters specifically reserved for decision by it and the delegated authorities of its committees and the Executive Directors.

The Group has a clear organisation structure and reporting framework. Whilst the management of operating units exercise autonomy in the day-to-day running of their activities, given the size of the Group, the Executive Directors remain close to the decisions made at each operating unit.

The Group has a system of budgeting, forecasting and reporting which enables the Board to set objectives and monitor performance. A budget is prepared annually, which includes detailed projections for the next two years, for review by the Board. Forecasts are reviewed and re-forecast at least twice annually, rolling forecasts are updated monthly, with interim monthly Flash reporting. The Group's performance against budget and forecast is continuously monitored by the executive directors, and by the Board at least quarterly. The Group operates an investment approval process. Board approval is required for all acquisitions and divestments.

## Principle 5

### Maintain the Board as a well-functioning, balanced team led by the Chair

A biography of each of the Directors which identifies whether they are executive or non-executive, together with a directors' responsibilities statement is included on the Group's website and within the Annual Report,

which also describes the Board Composition, Responsibility, Independence and the number of Board Meetings during the year, the nature and composition of the two board committees and details the time commitment and attendance record of directors at board and committee meetings.

After a long period of stability, the board's recent transition is close to conclusion following the retirement of the long serving Chief Executive and latterly Chairman, Peter Pollock, after 24 years of service. Robert B Horvath, appointed 1 February 2021 as Director and Chair elect, was appointed Independent Chairman from 9 August 2021.

Andrew Jenner commenced 1 September 2021 as Senior Independent Director ("SID"), Len Porter retired on 31 December 2021 at the conclusion of his term as Independent Director, Gordon Wakeford served throughout the year also as Independent Director.

Paul Curtis and Chris Buckenham, as Executive Directors, also served throughout the year.

### Board Composition and Responsibility

As of 1 January 2022, the Board comprises three independent Directors and two Executive Directors. There is a clear division of responsibility between the independent directors, including the Chairman and the executive.

Robert B Horvath, Andrew Jenner and Gordon Wakeford are regarded as independent directors. They are from varied backgrounds and bring with them a range of skills and experience in commerce and industry. The Directors are judged to have made the necessary time commitment to fulfil their roles which is evaluated through achievement of deadlines, commitments, availability, and attendance at meetings.

The Board meets at least six times during the year, with additional meetings being convened as necessary. The Board has two standing committees, the Audit Committee and the Remuneration Committee, both having written terms of reference which are published on the Group's website. These comprise the Board's independent directors who served through the year. From 1 September 2021 Andrew Jenner was appointed Chair of the Audit Committee and Senior Independent Director, Gordon Wakeford appointed Chair of the Remuneration Committee, having served as Audit Committee Chair from 1 April 2021 to 31 August 2021. Len Porter remained a member of both Committees through to 31 December 2021, stepping down as Audit and Remuneration Committee Chair and Senior Independent Director through 2021, facilitating an orderly hand over ahead of the end of his 7 year term.

The Audit Committee meets at least twice a year. It is responsible for reviewing a range of financial matters including the interim and final accounts, monitoring the controls which ensure the integrity of the financial information reported to the shareholders, making recommendations to the Board in relation to the appointment of the external auditor, and approving the remuneration and terms of reference for the external auditor. It also meets with the external auditor who attends its meetings when required.

The Remuneration Committee meets at least twice a year and its principal function is to determine executive remuneration policy and that of the Independent Chairman on behalf of the Board. In addition, the committee is responsible for supervising the various share option schemes and for the granting of options under them.

A schedule of the Board meetings, its committees and the Director attendance compared to the meetings held is set out below:

Year ending 30 September 2021	Board meetings	Audit committee	Remuneration committee	AGM 2021
<b>No of meetings</b>	<b>9</b>	<b>5</b>	<b>4</b>	<b>1</b>
<b>Executive Directors</b>				
P V Curtis	9/9	n/a	n/a	1/1
C J Buckenham	9/9	n/a	n/a	1/1
P G Pollock (resigned 08/08/21)	7/8	n/a	n/a	1/1
<b>Independent Directors</b>				
R B Horvath (appointed 01/02/21)	6/6	2/2	1/1	1/1
A Jenner (appointed 01/09/21)	1/1	1/1	0/0	0/0
G Wakeford	9/9	5/5	4/4	1/1
L Porter (resigned 31/12/21)	9/9	5/5	4/4	1/1

Attendance at meetings by invitation is not shown – (n/a).

The principal responsibilities of the Board are to agree overall strategy and investment policy, to approve the annual budget, to monitor the performance of the senior management, and to ensure that there are proper internal financial controls in place. There is a formal schedule of matters reserved for Board approval. The nature and size of the Group ensures that the Board considers all major decisions.

Directors are subject to election by shareholders at the first opportunity after their appointment, and to re-election thereafter at intervals of no more than three years.

All directors have access to the advice and services of the company secretary, who is also responsible for ensuring that Board procedures are followed. There is also a procedure in place for any director to take independent professional advice, if necessary, at the Company's expense.

## Principle 6

### Ensure that between them the directors have the necessary up-to-date experience, skills and capabilities

The Board has a broad balance of skills and experience as well as personal qualities. Recent Board appointments have reinforced this balance, including the appointment of a new Independent Chairman from 9 August, rotation of Committee Chair's and Senior Independent Director roles through 2021.

The Board recognises that its small size limits the opportunity for gender balance and diversity, however, ensures that its recruitment processes are fair, and all candidates are considered and treated equally. The Board is not dominated by any one person or group of people with recent Board changes re-enforcing independence.



The Chair will continue to evaluate the strengths and weaknesses of the Board and seek to address these together with other needs as the company evolves in any future appointments and in succession planning.

This Annual Report, which is included on the website, identifies each Director with their biography, which outline the relevant skills, qualifications and previous roles that each have held. Annual Reports will demonstrate the adequacy of the Board and identify any additional experience, skills, personal qualities, gender balance and capabilities necessary to deliver the strategy for the benefit of shareholders and show how directors are maintaining their skill sets.

The Director's achieve this requirements through participation and reporting on activities outside of the Company to develop and maintain their skills. Participation in Continuing Professional Development courses to maintain professional qualifications and development of knowledge; industry and market forums; holding additional NED appointments to broaden knowledge, and engagement with bodies including the QCA and The Deloitte Academy are both monitored and actively encouraged. The Group considers this approach compliant in this area to the Code.

Annual Reports will detail significant matters requiring external advice and describe any significant advice provided internally to the Board by the Company Secretary or Senior Independent Director. Employer advice related to the transfer of the LPA Industries defined benefit pension Scheme into a Section of the Deloitte Master Trust, together with advice associated with the successful defence of a wrongful dismissal claim following breach of Covid-19 guidelines and health and safety precautions in place, represented the key areas of advice for the Company during the 2021 financial year.

### Principle 7

#### Evaluate board performance based on clear and relevant objectives, seeking continuous improvement

The objective has been to create a board with the necessary skills and experience to deliver the Group's strategy over the medium term, following a period of board stagnation. The maintenance and development of the board skills matrix assisted the former Chairman in this process having been developed to form the basis of the Board rejuvenation process and recruitment. The skills and qualities of the Board have been assessed to ensure the recruitment process targeted those which would be lost through retirements and those the Company required for the future. A full assessment of the current and future Board skill sets was undertaken by the former Chairman who concluded these to be

adequate and aligned with the Group's requirements. The Group considers this approach compliant to the Code, Robert B Horvath as Chairman will continue to develop this area as part of the Road Map.

The Directors are adjudged to have performed at least as expected and individual performances reviewed accordingly.

### Principle 8

#### Promote a corporate culture that is based on ethical values and behaviours

The Board, led by the Chair, promotes a sound ethical culture through its own behaviour and this is visible through the actions of the non-executive and executive teams.

Corporate values guide the objectives and strategy of the business and the conduct of all aspects of business, including disclosures in this Annual Report.

The Chair's Corporate Governance statement in the Annual Reports comments upon how the culture is consistent with the Group's objectives, strategy and business model contained in the strategic report, the principal risks and uncertainties, how these are monitored and how a healthy corporate culture is promoted and assessed.

The Group has a Code of Ethics and a Code of Conduct, which Directors and other officers of the Group are expected to comply with and to record such instances as required, as part of the Group's anti-bribery procedures. These are published on the website.

### Principle 9

#### Maintain governance structures and processes that are fit for purpose and support good decision-making by the Board

The Group maintains governance structures and processes in line with its corporate culture and appropriate to its size and complexity, and capacity, appetite and tolerance, for risk. Its processes develop over time as the needs of the business and its development require.

It is expected that given the small size of the Group there will be little difference between, the Chair's high-level explanation of the application of the Code in the Corporate Governance Statement in the Annual Report, and any other description of the roles and responsibilities of the Chair, Chief Executive Officer, Chief Financial Officer or any other director with particular responsibilities.

## Principle 10

### Communicate how the Group is governed and is performing by maintaining a dialogue with shareholders and other relevant stakeholders

The Board believes that a healthy dialogue does exist between the Group and its stakeholders and shareholders, which should allow interested parties to come to informed decisions about the Group.

The Board believes that through appropriate use of the Stock Exchange Regulated News Service ("RNS") for announcements and the timely posting of all such announcements on the Group Website appropriate communication and reporting structures exist between the Group and all constituent parts of the shareholder base.

The Preliminary Announcement, the Annual Report, the Chairman's remarks at the Annual General Meeting, the Interim Announcement, the Interim Statement, any Closing Update in October after the financial year end, together with announcements of any significant events, are all timely published via the RNS and posted on the website, and routinely inform all shareholders of the Group's progress.

All shareholders are invited to the Annual General Meeting where there is both a formal and informal opportunity to ask questions either on the business of the meeting or specific matters of interest.

This Annual Report, which is posted on the website, describes the work of the Board committees undertaken during the year. It includes a remuneration report.

Should the Group be unable to comply with any disclosure requirements of Principles 1-9 and omit them from the Annual Report or the Website, they will be disclosed, and their omission explained.

All votes at the Group's General Meetings are announced on the RNS immediately after the close of the meeting and posted on the website.

Should there be a significant proportion of votes cast against a resolution at a General Meeting the Group would announce in a timely way by way of the RNS and on the website, the result, what action it intends to take to understand the reasons for the negative vote and what action, if any, it intends to take in the light of that vote. Voting at recent Annual General Meetings has been overwhelmingly in favour of all resolutions.

Annual Reports, including the Notice of any General Meetings published during the last five years are included on the website: [www.lpa-group.com](http://www.lpa-group.com).

### **Robert B Horvath**

Chairman

27 January 2022

# Directors' Report

The directors present their annual report together with the audited financial statements for the year ended 30 September 2021.

## Results and Dividends

The loss for the year amounted to £34,000 (2020: profit £595,000). The directors do not recommend the payment of a final ordinary dividend for 2021 (2020: nil), which together with the interim dividend of nil (2020: nil) makes a total for the year of nil p per share (2020: nil p).

The factors which have affected the Group's business activities in the current year, and which are likely to affect its future performance are detailed in the Chairman's Statement, Chief Executive Officers' Review and the Financial Review.

The principal risks and uncertainties confronting the Group are set out on pages 18 and 19 and the key performance indicators used in assessing the progression of the business are set out on page 20.

## Principal Activities

The principal activity of the Group continues to be designer, manufacturer and supplier of high reliability, LED based lighting and electronic systems, electro-mechanical systems and a distributor of engineered components. Descriptions of the Group's development and performance during the year, position at the year end and likely future prospects are reviewed in the Strategic Report on pages 5 to 20.



## Substantial Shareholdings

As far as the directors are aware the only shareholders with a beneficial interest as at 30 September 2021 representing three per cent or more of the issued share capital were:

	No of Shares	Percentage
Peter Pollock	1,000,000	7.44%
Michael Rusch	960,022	7.14%
Peter Gyllenhammar AB	832,843	6.19%
Rights & Issues Investment Trust Plc	650,000	4.83%
Susan Thynne	578,696	4.30%
Marilyn Porter	535,751	3.98%
Stephen Brett	453,000	3.37%

## Research and Development

The Group is committed to research and development activities to ensure its position as a market leader in the manufacture of electronic and electrical components, and systems in its market sectors.

## Directors and their Interests

The current directors of the Company and brief biographical details are given on pages 34 & 35. During the year two Directors were appointed, on 1 February 2021 (Robert B Horvath) and 1 September 2021 (Andrew Jenner) respectively. One Director resigned (Peter Pollock), on 8 August 2021 (2020: one appointment and one resignation). A statement of their remuneration and interests in the ordinary shares of the Company and share options are set out in the Remuneration Report. The Company has made qualifying third-party indemnity provisions for the benefit of its directors. The Group maintained insurance cover during the year for its Directors and Officers and those of subsidiary companies under a Directors and Officers liability insurance policy against liabilities which may be incurred by them while carrying out their duties. No director had any material interest in any contract with the Group. In accordance with the articles of association Chris Buckenham and Paul Curtis retire by rotation at the forthcoming annual general meeting, and being eligible, offer themselves for re-election, Andrew Jenner stands for re-appointment.

## Directors' Responsibilities Statement

The directors are responsible for preparing the Strategic Report, the Directors' Report, the separate Corporate Governance Statement, and the financial statements in accordance with applicable law and regulations.

Company law requires the directors to prepare group and company financial statements for each financial year. The directors have elected under company law and are required by the AIM Rules of the London Stock Exchange to prepare the Group's financial statements in accordance with International Accounting Standards in conformity with the requirements of the Companies Act 2006 (IFRS) and have elected under company law to prepare the Company financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law).

The group financial statements are required by law and international accounting standards in conformity with the requirements of the Companies Act 2006 to present fairly the financial position and performance of the group. The Companies Act 2006 provides in relation to such financial statements that references in the relevant part of that Act to financial statements giving a true and fair view are references to their achieving a fair presentation.

Under company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the Group and the Company and of the profit or loss of the Group for that period. In preparing these financial statements, the directors are required to:

- select suitable accounting policies and then apply them consistently;
- make judgements and accounting estimates that are reasonable and prudent;
- for the group financial statements, state whether they have been prepared in accordance with international accounting standards in conformity with the requirements of the Companies Act 2006;
- for the Company financial statements state whether applicable UK accounting standards have been followed, subject to any material departures disclosed and explained in the company financial statements; and
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the Group and Company will continue in business.

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the Group and Company's transactions and

disclose with reasonable accuracy at any time the financial position of the Group and Company and enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the Group and Company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

The directors confirm that:

- so far as each director is aware, there is no relevant audit information of which the Company's auditor is unaware; and
- the directors have taken all steps that they ought to have taken as Directors in order to make themselves aware of any relevant audit information and to establish that the Company's auditor is aware of that information.

The directors are responsible for the maintenance and integrity of the corporate and financial information included on the Company's website. Legislation in the United Kingdom governing the preparation and dissemination of financial statements may differ from legislation in other jurisdictions.

## Directors Biographies

**Robert B Horvath – Independent Chairman**, born 1956, has a BSc degree in Economics from the University of Wales and is a Fellow of the Institute of Chartered Accountants in England and Wales, and a Fellow of Gray's Inn. He served Articles with Price Waterhouse and spent twelve years with the firm including two years in the US. He has over thirty years' experience in senior financial and general management posts in Manufacturing Industry. He joined LPA Group on 1 February 2021 as Chair elect and was appointed Chairman on 9 August 2021. Previous appointments include Chairman of Sigmat Group, Chief Executive of Tenfore Holdings, Group Managing Director of Interior Services Group Plc and Group Financial Director of Higgins Group Plc and A&P Appledore Ship Builders Ltd. Other public appointments include Advisor to and Chairman of Worth Abbey, NED at Defence Infrastructure Organisation and advisor to HM Treasury on PFI contracts.

**Paul Curtis – Chief Executive Officer (CEO)**, born 1972, joined Channel Electric Equipment Ltd ("LPA Channel Electric"), LPA's highly successful distribution and manufacturing business, as an apprentice in September 1988 and achieved an MBA. Paul has fulfilled engineering and sales management roles during his career. He served as Sales and Marketing Director of LPA Connection Systems from 2007 to 2010, before returning to LPA Channel Electric as Managing Director, when he became a member of the Group Executive,

reporting to the Group Chief Executive. Following his appointment to Chief Operating Officer on 1 October 2018 and a period as acting Managing Director of LPA Connection Systems, he was appointed Chief Executive Officer on 1 April 2020.

**Chris Buckenham – Chief Financial Officer (CFO)** and Company Secretary, born 1971, trained and qualified as a chartered certified accountant in 1996 and registered auditor in 1998, working in accountancy practice where he became Partner. He specialised as a Lead Advisor with Grant Thornton's corporate finance team in 2000, focused on SME's and traditional industries, providing advice, working with management teams alongside financial institutions and professional advisors, before leaving the profession in 2005. Prior to joining LPA Group in October 2018, he held Finance Director positions in privately owned manufacturing and engineering businesses and worked for the Smurfit Kappa Group, following their acquisition of CRP Print & Packaging Ltd in 2013. He joined the Board in March 2018 having joined the Group in October 2017.

**Andrew Jenner – Senior Independent Director (SID)**, born 1969, holds a BSc in Accounting with First Class Honors from the University of Hull and is a Member of the Institute of Chartered Accountants England and Wales. Andrew is an experienced Chief Financial Officer and Non-Executive Director having held senior positions in a number of FTSE100, 250 and privately

held companies and has worked in different sectors including manufacturing, services, engineering, rail and construction. Since February 2018 he has been CFO of Petainer, a manufacturer of sustainable plastic packaging for the drinks industry worldwide. Petainer is owned by KKR, a leading global investment firm. Previous appointments include NED and Audit Committee Chair of Galliford Try Plc, NED at E.W. Beard, CFO at Serco Group Plc and CFO at Global Office Group. Andrew was appointed to LPA Group on 1 September 2021, is the Audit Committee Chair and a member of the Remuneration Committee.

**Gordon Wakeford – Independent Director** born 1962, formerly Chief Executive Officer of Siemens Mobility Limited UK, joined the board as a Non-Executive Director with effect from 1 April 2020. He holds a First Class Honors Degree in Mechanical Engineering, is a Chartered Engineer and Fellow of the Chartered Institute of Highways and Transportation. He is highly experienced, having worked at very senior levels within industry and with Government. He is a former Chairman of the Railway Industry Association and Chair of the Rail Supply Group. He was a member of the National College for High Speed Rail Industrial Advisory Board and the CBI Manufacturing Council. He is a member of the Board's Audit and Remuneration Committees, was Chair of the Audit Committee from 1 April 2021 to 31 August 2021 and was appointed Chair of the Remuneration Committee from 1 September 2021.



## Annual General Meeting

The annual general meeting is to be held at 10:30 on Thursday 24 March 2022 at the offices of finnCap, 1 Bartholomew Close, London, EC1A 7BL. The Notice of Meeting is set out on pages 102 to 105. Special business includes four resolutions which relate to share capital:

1. an ordinary resolution to renew the authority of the directors to allot shares generally.
2. is a special resolution to give power to the directors to allot equity securities for cash without first offering them to existing shareholders.
3. is a special resolution to permit the Company to make market purchases of its own shares.
4. is an ordinary resolution to increase the Company's authorised share capital to £2,500,000 divided into 25,000,000 ordinary shares of 10 pence each.

Of the four resolutions, the first three are the same as those sought and approved at last year's annual general meeting, are part of the portfolio of powers commonly granted to directors to ensure flexibility, should appropriate circumstances arise, to either allot shares, or make purchases of the Company's own shares in the best interests of shareholders. Each authority will run through until the next annual general meeting.

## Information in other reports

The Company has chosen, in accordance with the Companies Act 2006 s414C(11), to set out in the Chairman's Statement, Financial Review, Strategic Report and Corporate Governance Statement, certain

information required by the Large and Medium-sized Companies and Groups (Accounts and Reports) Regulations 2008 Sch. 7 to be contained in the Directors' Report.

Financial risk management disclosures are detailed in note 17.

## Post Balance sheet events

The Directors consider there to be no post balance sheet events.

## Auditors

RSM UK Audit LLP are willing to continue in office. In accordance with section 485 of the Companies Act 2006, a resolution proposing that they be re-appointed will be put to the Annual General Meeting.

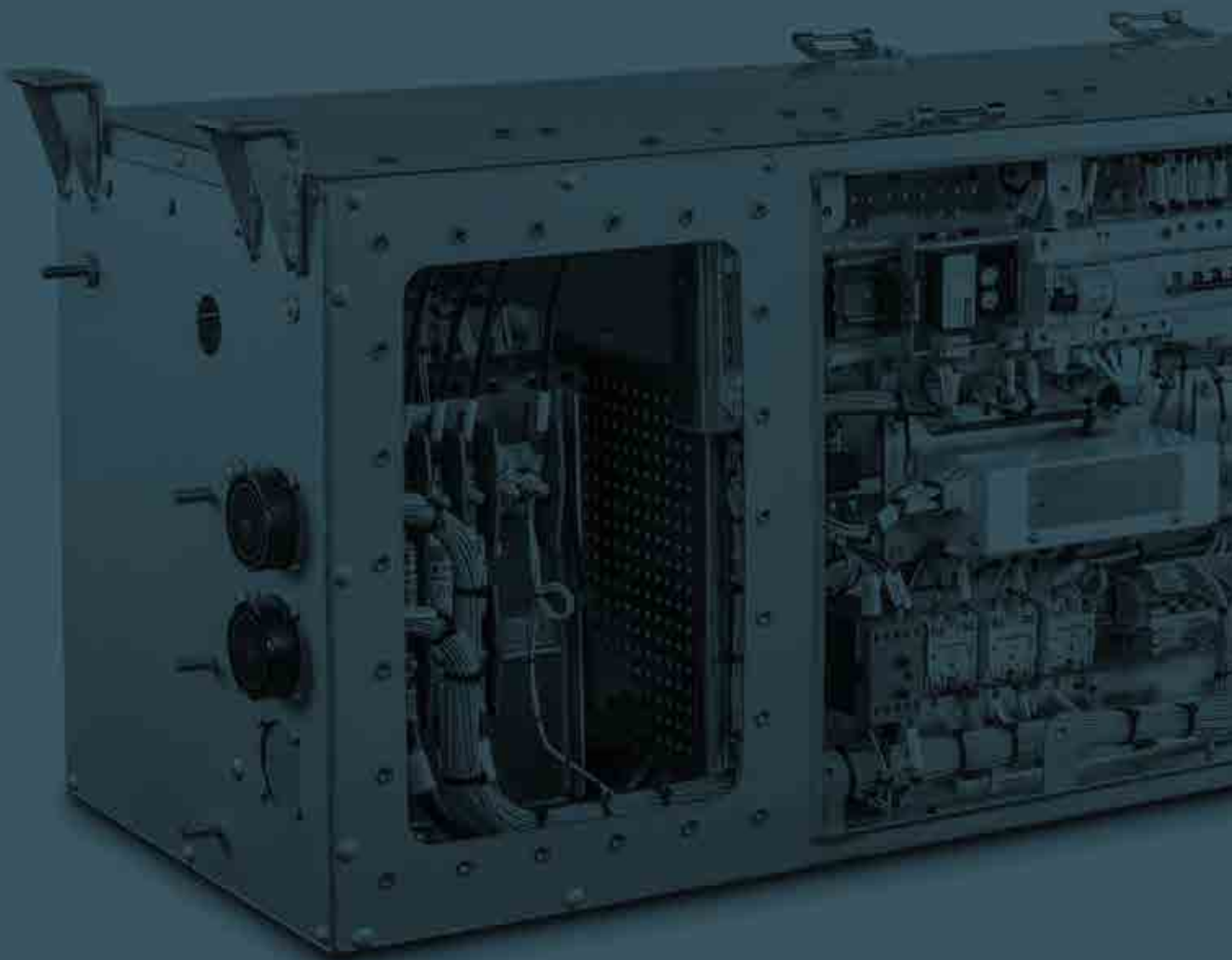
By order of the Board

## Chris Buckenham

Company Secretary  
27 January 2022

LPA Group Plc is registered in England No 00686429

# COMPANY INFORMATION



# Company Information

## Company contacts

<b>Directors</b>	Robert B Horvath	Independent Chairman	
	Paul Curtis	Chief Executive Officer	
	Chris Buckenham	Chief Financial Officer	
	Andrew Jenner	Senior Independent Director	
	Gordon Wakeford	Independent Director	
<b>Secretary</b>	Chris Buckenham		
<b>Registered Office</b>	Light & Power House, Shire Hill, Saffron Walden, CB11 3AQ, UK		
<b>Registered Number</b>	00686429		
<b>Website</b>	www.lpa-group.com		
<b>Nominated Adviser</b>	Cairn Financial Advisers LLP 107 Cheapside London EC2V 6DN	<b>Broker</b>	finnCap 1 Bartholomew Close London EC1A 7BL
<b>Auditors</b>	RSM UK Audit LLP 2nd Floor, North Wing East City House, Hills Road Cambridge CB2 1RE	<b>Bankers</b>	Barclays Bank Plc Abacus House Castle Park, Castle Hill Cambridge CB3 0AN
<b>Registrars</b>	Link Group 10th Floor Central Square 29 Wellington Street Leeds, LS1 4DL	<b>Solicitors</b>	Eversheds Sutherland (International) LLP 115 Colmore Row Birmingham B3 3AL

## Trading subsidiaries

LPA Group Plc headquarters is situated at, and all LPA Group entities have their registered address at: Light & Power House, Shire Hill, Saffron Walden, CB11 3AQ, UK.

### Trading addresses:

LPA Group entities operate as distinct businesses through appointed Executive Teams.

### Light & Power House, Shire Hill, Saffron Walden, CB11 3AQ, UK

LPA Industries Ltd / Haswell Engineers Ltd – trading as LPA Connection Systems

### LPA House, Ripley Drive, Normanton, West Yorkshire, WF6 1QT, UK

Excil Electronics Ltd – trading as LPA Lighting Systems

### Bath Road, Thatcham, Berkshire, RG18 3ST, UK

Channel Electric Equipment Ltd – trading as LPA Channel Electric







# GROUP FINANCIAL STATEMENTS

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# Independent Auditor's Report

## Opinion

We have audited the financial statements of LPA Group PLC (the 'parent company') and its subsidiaries (the 'group') for the year ended 30 September 2021 which comprise Consolidated Income Statement, Consolidated Statement of Comprehensive Income, Consolidated and Company Balance Sheets, Consolidated and Company Statements of Changes in Equity, Consolidated Cashflow Statement and notes to the financial statements, including significant accounting policies. The financial reporting framework that has been applied in the preparation of the group financial statements is applicable law and International Accounting Standards in conformity with the requirements of the Companies Act 2006. The financial reporting framework that has been applied in the preparation of the parent company financial statements is applicable law and United Kingdom Accounting Standards, including Financial Reporting Standard 102 "The Financial Reporting Standard applicable in the UK and Republic of Ireland" (United Kingdom Generally Accepted Accounting Practice).

In our opinion:

- the financial statements give a true and fair view of the state of the group's and of the parent company's affairs as at 30 September 2021 and of the group's loss for the year then ended;
- the group financial statements have been properly prepared in accordance with International Accounting Standards in conformity with the requirements of the Companies Act 2006;
- the parent company financial statements have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice; and
- the financial statements have been prepared in accordance with the requirements of the Companies Act 2006.

## Basis for opinion

We conducted our audit in accordance with International Standards on Auditing (UK) (ISAs (UK)) and applicable law. Our responsibilities under those standards are further described in the Auditor's responsibilities for the audit of the financial statements section of our report. We are independent of the group and the parent company in accordance with the ethical requirements that are relevant to our audit of the financial statements in the UK, including the FRC's Ethical Standard as applied to listed entities and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

## Conclusions relating to going concern

In auditing the financial statements, we have concluded that the directors' use of the going concern basis of accounting in the preparation of the financial statements is appropriate. Our evaluation of the directors' assessment of the group's and parent company's ability to continue to adopt the going concern basis of accounting included:

- understanding how the cash flow forecasts for the going concern period had been prepared and the assumptions adopted;
- testing of the integrity of the forecast model to ensure it was operating as expected;
- challenging the key assumptions within the forecast with agreement to supporting data where possible;
- reviewing the calculation and level of headroom for debt covenants including understanding and evaluating available management actions to cover any shortfall;
- review and consideration of the appropriateness of the sensitivity analysis performed by management and available actions should performance be behind expectations.

Management forecasts adopted by the Board show the ability to operate within existing banking facilities even if sales are significantly below current expectations. We do however note that should there be additional significant delays in project-based work then there is an increased risk of a covenant breach. The Directors expect to be able to mitigate any shortfall by available actions and if required expect to receive continued support from the bank who withdrew the requirement for the covenants to be measured at 30 September 2021.

Based on the work we have performed, we have not identified any material uncertainties relating to events or conditions that, individually or collectively, may cast significant doubt on the group's or the parent company's ability to continue as a going concern for a period of at least twelve months from when the financial statements are authorised for issue.

Our responsibilities and the responsibilities of the directors with respect to going concern are described in the relevant sections of this report.

## Summary of our audit approach

### Key audit matters

#### Group

- Revenue recognition
- Valuation of inventory

#### Parent Company

- No key audit matters were identified

### Materiality

#### Group

- Overall materiality: £183,000 (2020: £208,000)
- Performance materiality: £137,000 (2020: £156,000)

#### Parent Company

- Overall materiality: £151,000 (2020: £60,000)
- Performance materiality: £113,000 (2020: £45,000)

### Scope

Our audit procedures covered 100% of revenue, 98% of total assets and 98% of loss before tax.

## Key audit matters

Key audit matters are those matters that, in our professional judgment, were of most significance in our audit of the group financial statements of the current period and include the most significant assessed risks of material misstatement (whether or not due to fraud) we identified, including those which had the greatest effect on the overall audit strategy, the allocation of resources in the audit and directing the efforts of the engagement team. These matters were addressed in the context of our audit of the group financial statements as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters.

## Revenue recognition

### Key audit matter description

The group's revenue contracts involve the design, manufacture and supply of various products. There is management judgement required to determine the performance obligations in the contracts, the allocation of revenue to each of these obligations and ensuring that income is appropriately recognised in line with the requirements of IFRS 15.

The main judgement is whether the design/engineering stage should be a separate performance obligation or whether there is only one performance obligation for a contract in relation to the supply of products.

### How the matter was addressed in the audit

- We reviewed and challenged management's assessment of the performance obligations identified and ensured that income was appropriately allocated to each of the performance obligations.
- We performed cut-off testing and substantive testing procedures to validate that the revenue recognised in the year was in line with the contractual terms and IFRS 15 requirements.
- We also considered the adequacy of the group's revenue recognition accounting policy as disclosed in note 1M and the key judgement disclosure in relation to revenue recognition in note 1R.

## Valuation of inventory

### Key audit matter description

Inventory is recognised in the balance sheet at the cost of bringing it to its present location and condition. The cost of inventory includes direct materials, direct labour and a proportion of production overheads based on normal levels of activity.

There is management judgement involved in the calculation of the overhead rates to be absorbed and the provision of slow moving or obsolete inventory.

### How the matter was addressed in the audit

- We performed substantive testing over a sample of inventory items, verifying costs to supporting documentation and ensuring a suitable allocation of labour and overheads.
- We reviewed and tested the year-end inventory provisioning calculations prepared by management, including their arithmetic integrity. We have challenged management on the assumptions adopted within the provisioning calculations. We performed testing to ensure that the valuation of inventory is stated at the lower of cost and net realisable value by comparing the sales value of the products to their actual cost.
- We also considered the adequacy of the group's inventory accounting policy as disclosed in note 1J and the disclosures in relation to inventory provisions in note 1R and note 12.

## Our application of materiality

When establishing our overall audit strategy, we set certain thresholds which help us to determine the nature, timing and extent of our audit procedures. When evaluating whether the effects of misstatements, both individually and on the financial statements as a whole, could reasonably influence the economic decisions of the users we take into account the qualitative nature and the size of the misstatements. Based on our professional judgement, we determined materiality as follows:

	Group	Parent company
<b>Overall materiality</b>	£183,000 (2020: £208,000)	£151,000 (2020: £60,000)
<b>Basis for determining overall materiality</b>	1% of revenue (2020: 1% of revenue)	1.8% of total assets (2020: 1.8% of net assets)
<b>Rationale for benchmark applied</b>	Revenue was chosen as the group monitors revenue-based metrics in its key performance indicators.	Total assets was chosen as the entity is a non-trading holding company.
<b>Performance materiality</b>	£137,000 (2020: £156,000)	£113,000 (2020: 45,000)
<b>Basis for determining performance materiality</b>	75% of overall materiality	75% of overall materiality
<b>Reporting of misstatements to the Audit Committee</b>	Misstatements in excess of £9,000 and misstatements below that threshold that, in our view, warranted reporting on qualitative grounds.	Misstatements in excess of £7,560 and misstatements below that threshold that, in our view, warranted reporting on qualitative grounds.

## An overview of the scope of our audit

The group consists of 5 components, all of which are based in the UK. The coverage achieved by our audit procedures was:

	Number of components	Revenue	Total assets	Loss before tax
Full scope audit	4	100%	98%	98%
<b>Total</b>	<b>4</b>	<b>100%</b>	<b>98%</b>	<b>98%</b>

Analytical procedures at group level were performed for the remaining component. All component audits were undertaken by RSM UK Audit LLP.

## Other information

The other information comprises the information included in the annual report, other than the financial statements and our auditor's report thereon. The directors are responsible for the other information contained within the annual report. Our opinion on the financial statements does not cover the other information and, except to the extent otherwise explicitly stated in our report, we do not express any form of assurance conclusion thereon.

Our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the course of the audit or otherwise appears to be materially misstated. If we identify such material inconsistencies or apparent material misstatements, we are required to determine whether this gives rise to a material misstatement in the financial statements themselves. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact.

We have nothing to report in this regard.

## Opinions on other matters prescribed by the Companies Act 2006

In our opinion, based on the work undertaken in the course of the audit:

- the information given in the Strategic Report and the Directors' Report for the financial year for which the financial statements are prepared is consistent with the financial statements; and
- the Strategic Report and the Directors' Report have been prepared in accordance with applicable legal requirements.

## Matters on which we are required to report by exception

In the light of the knowledge and understanding of the group and the parent company and their environment obtained in the course of the audit, we have not identified material misstatements in the Strategic Report or the Directors' Report.

We have nothing to report in respect of the following matters in relation to which the Companies Act 2006 requires us to report to you if, in our opinion:

- adequate accounting records have not been kept by the parent company, or returns adequate for our audit have not been received from branches not visited by us; or
- the parent company financial statements are not in agreement with the accounting records and returns; or
- certain disclosures of directors' remuneration specified by law are not made; or
- we have not received all the information and explanations we require for our audit.

## Responsibilities of directors

As explained more fully in the directors' responsibilities statement set out on page 34, the directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view, and for such internal control as the directors determine is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, the directors are responsible for assessing the group's and the parent company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the directors either intend to liquidate the group or the parent company or to cease operations, or have no realistic alternative but to do so.

## Auditor's responsibilities for the audit of the financial statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs (UK) will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.



## The extent to which the audit was considered capable of detecting irregularities, including fraud

Irregularities are instances of non-compliance with laws and regulations. The objectives of our audit are to obtain sufficient appropriate audit evidence regarding compliance with laws and regulations that have a direct effect on the determination of material amounts and disclosures in the financial statements, to perform audit procedures to help identify instances of non-compliance with other laws and regulations that may have a material effect on the financial statements, and to respond appropriately to identified or suspected non-compliance with laws and regulations identified during the audit.

In relation to fraud, the objectives of our audit are to identify and assess the risk of material misstatement of the financial statements due to fraud, to obtain sufficient appropriate audit evidence regarding the assessed risks of material misstatement due to fraud through designing and implementing appropriate responses and to respond appropriately to fraud or suspected fraud identified during the audit.

However, it is the primary responsibility of management, with the oversight of those charged with governance, to ensure that the entity's operations are conducted in accordance with the provisions of laws and regulations and for the prevention and detection of fraud.

In identifying and assessing risks of material misstatement in respect of irregularities, including fraud, the group audit engagement team and component auditors:

- obtained an understanding of the nature of the industry and sector, including the legal and regulatory frameworks that the group and parent company operate in and how the group and parent company are complying with the legal and regulatory frameworks;
- inquired of management, and those charged with governance, about their own identification and assessment of the risks of irregularities, including any known actual, suspected or alleged instances of fraud;
- discussed matters about non-compliance with laws and regulations and how fraud might occur including assessment of how and where the financial statements may be susceptible to fraud.

All relevant laws and regulations identified at a Group level and areas susceptible to fraud that could have a material effect on the financial statements were communicated to component auditors. Any instances of non-compliance with laws and regulations identified and communicated by a component auditor were considered in our audit approach.

The most significant laws and regulations were determined as follows:

<b>Legislation / Regulation</b>	<b>Additional audit procedures performed by the Group audit engagement team and component auditors included:</b>
<b>UK-adopted IAS, FRS102 and Companies Act 2006</b>	Review of the financial statement disclosures and testing to supporting documentation;  Completion of disclosure checklists to identify areas of non-compliance.
<b>Tax compliance regulations</b>	Inspection of advice received from external tax advisors;  Inspection of correspondence with local tax authorities
<b>Health and safety</b>	ISAs limit the required audit procedures to identify non-compliance with these laws and regulations to inquiry of management and where appropriate, those charged with governance.

The areas that we identified as being susceptible to material misstatement due to fraud were:

Risk	Audit procedures performed by the audit engagement team:
<b>Revenue recognition</b>	See key audit matters above. In addition, we reviewed revenue journals for appropriateness.
<b>Management override of controls</b>	<p>Testing the appropriateness of journal entries and other adjustments;</p> <p>Assessing whether the judgements made in making accounting estimates are indicative of a potential bias; and</p> <p>Evaluating the business rationale of any significant transactions that are unusual or outside the normal course of business.</p>

A further description of our responsibilities for the audit of the financial statements is located on the Financial Reporting Council's website at: [www.frc.org.uk/auditorsresponsibilities](http://www.frc.org.uk/auditorsresponsibilities). This description forms part of our auditor's report.

### Use of our report

This report is made solely to the company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members as a body, for our audit work, for this report, or for the opinions we have formed.

Neil Stephenson (Senior Statutory Auditor)  
 For and on behalf of RSM UK Audit LLP, Statutory Auditor  
 Chartered Accountants  
 2nd Floor, North Wing East  
 City House, Hills Road  
 Cambridge  
 CB2 1RE  
 27 January 2022

# Consolidated Income Statement

For the year ended 30 September 2021

	Note	2021 £000	2020 £000
<b>Continuing operations</b>			
Revenue	2	18,265	20,711
Cost of Sales		(14,558)	(16,017)
<b>Gross Profit</b>		3,707	4,694
Distribution Costs		(1,562)	(1,514)
Administrative Expenses		(2,710)	(2,897)
Other Operating Income	6	217	333
<b>Underlying Operating (Loss)/Profit</b>		(274)	783
Share Based Payments	20	(28)	(36)
Exceptional Costs	6	(46)	(131)
<b>Operating (Loss)/Profit</b>	6	(348)	616
Finance Income	4	47	41
Finance Costs	5	(86)	(106)
<b>(Loss)/Profit Before Tax</b>		(387)	551
Taxation	7	353	44
<b>(Loss)/Profit for the Year</b>		(34)	595
Attributable to:			
- Equity Holders of the Parent		(34)	595
<b>(Loss)/Earnings per Share</b>	8		
Basic		(0.27)p	4.82p
Diluted		(0.27)p	4.65p

The notes on pages 56 to 88 form an integral part of these financial statements.

# Consolidated Statement of Comprehensive Income

For the year ended 30 September 2021

	Note	2021 £000	2020 £000
<b>(Loss)/Profit for the Year</b>		(34)	595
<b>Other Comprehensive Income/(Expense)</b>			
<i>Items that will not be reclassified to profit or loss:</i>			
Actuarial gain/(loss) on pension scheme	21	1,849	(427)
Deferred tax on defined benefit scheme	18	(601)	28
<b>Other Comprehensive Income Net of Tax</b>		1,248	(399)
<b>Total Comprehensive Income for the Year</b>		1,214	196
Attributable to:			
- Equity Holders of the Parent		1,214	196

The notes on pages 56 to 88 form an integral part of these financial statements.

# Consolidated Balance Sheet

At 30 September 2021

Co No: 00686429		2021	2020
	Note	£000	£000
<b>Non-Current Assets</b>			
Intangible Assets	9	1,405	1,386
Tangible Assets	10	5,188	5,546
Right of Use Assets	11	1,245	1,438
Retirement Benefits	21	3,943	1,964
		<u>11,781</u>	<u>10,334</u>
<b>Current Assets</b>			
Inventories	12	4,702	3,968
Trade and Other Receivables	13	4,111	5,447
Current Tax Receivable		55	30
Cash and Cash Equivalents		1,358	845
		<u>10,226</u>	<u>10,290</u>
<b>Total Assets</b>		<u>22,007</u>	<u>20,624</u>
<b>Current Liabilities</b>			
Bank Loan	15	(191)	(188)
Lease Liabilities	16	(323)	(406)
Trade and Other Payables	14	(4,180)	(4,193)
		<u>(4,694)</u>	<u>(4,787)</u>
<b>Non-Current Liabilities</b>			
Bank Loan	15	(2,123)	(2,313)
Lease Liabilities	16	(354)	(584)
Deferred Tax Liabilities	18	(723)	(389)
		<u>(3,200)</u>	<u>(3,286)</u>
<b>Total Liabilities</b>		<u>(7,894)</u>	<u>(8,073)</u>
<b>Net Assets</b>		<u>14,113</u>	<u>12,551</u>
<b>Equity</b>			
Share Capital	19	1,345	1,266
Investment in Own Shares	19	(324)	(324)
Share Premium Account	19	929	708
Share Based Payment Reserve	19	60	118
Merger Reserve	19	230	230
Retained Earnings	19	11,873	10,553
<b>Equity Attributable to Shareholders of The Parent</b>		<u>14,113</u>	<u>12,551</u>

The notes on pages 56 to 88 form an integral part of these financial statements.

The financial statements were approved by the Board on 27 January 2022 and signed on its behalf by:

**P V Curtis** Director

**C J Buckenham** Director

# Consolidated Statement of Changes in Equity

For the year ended 30 September 2021

	Share Capital £000	Investment in Own Shares £000	Share Premium Account £000	Share Based Payment Reserve £000	Merger Reserve £000	Retained Earnings £000	Total £000
<b>2021</b>							
At 1 October 2020	1,266	(324)	708	118	230	10,553	12,551
(Loss) for the Year	-	-	-	-	-	(34)	(34)
Actuarial gain on pension scheme (net of tax)	-	-	-	-	-	1,248	1,248
Total Comprehensive Income	-	-	-	-	-	1,214	1,214
Proceeds from issue of shares	79	-	221	-	-	-	300
Share based payments	-	-	-	28	-	-	28
Tax on share-based payments	-	-	-	-	-	20	20
Transfer on exercise of share options	-	-	-	(86)	-	86	-
Transactions with Owners	79	-	221	(58)	-	106	348
<b>At 30 September 2021</b>	<b>1,345</b>	<b>(324)</b>	<b>929</b>	<b>60</b>	<b>230</b>	<b>11,873</b>	<b>14,113</b>
	Share Capital £000	Investment in Own Shares £000	Share Premium Account £000	Share Based Payment Reserve £000	Merger Reserve £000	Retained Earnings £000	Total £000
<b>2020</b>							
At 1 October 2019	1,266	(324)	708	82	230	10,362	12,324
Profit for the Year	-	-	-	-	-	595	595
Actuarial (loss) on pension scheme (net of tax)	-	-	-	-	-	(399)	(399)
Total Comprehensive Income	-	-	-	-	-	196	196
Share based payments	-	-	-	36	-	-	36
Tax on share-based payments	-	-	-	-	-	(5)	(5)
Transactions with owners	-	-	-	36	-	(5)	31
<b>At 30 September 2020</b>	<b>1,266</b>	<b>(324)</b>	<b>708</b>	<b>118</b>	<b>230</b>	<b>10,553</b>	<b>12,551</b>

The notes on pages 56 to 88 form an integral part of these financial statements.

# Consolidated Cash Flow Statement

For the year ended 30 September 2021

	2021 £000	2020 £000
(Loss)/Profit Before Tax	(387)	551
Finance Costs	86	106
Finance Income	(47)	(41)
Operating (Loss)/Profit	(348)	616
<i>Adjustments for:</i>		
Amortisation of Intangible Assets	111	95
Depreciation of Tangible Assets	484	494
Depreciation of Right of Use Assets	273	241
Loss on sale of Plant and Equipment	-	61
Loss on disposal of Intangible Assets	53	-
Equity Settled Share Based Payments	28	36
<b>Operating cash flow before movements in working capital</b>	601	1,543
<i>Movements in Working Capital:</i>		
(Increase) in Inventories	(734)	(144)
Decrease/(Increase) in Trade and Other Receivables	1,336	(902)
(Decrease)/Increase in Trade and Other Payables	(8)	245
<b>Cash generated from operations</b>	1,195	742
Income Taxes Received	77	131
Defined Benefit Pension Contributions less settlements	(83)	(100)
<b>Net cash inflow from operating activities</b>	1,189	773
Purchase of Software	(16)	(22)
Purchase of Property, Plant & Equipment	(100)	(150)
Proceeds from Sale of Property, Plant and Equipment	-	6
Expenditure on Capitalised Development Costs	(167)	(100)
<b>Net cash outflow from investing activities</b>	(283)	(266)
Repayment of Bank Loan	(187)	(84)
Principal elements of Lease Liabilities	(420)	(367)
Interest Paid	(86)	(100)
Proceeds from Issue of Share Capital	300	-
<b>Net cash outflow from financing activities</b>	(393)	(551)
Net increase/(decrease) in Cash and Cash Equivalents	513	(44)
Cash and Cash Equivalents at start of the year	845	889
<b>Cash and Cash Equivalents at end of the year</b>	1,358	845
<b>Reconciliation of cash and cash equivalents</b>		
Cash and Cash Equivalents in Current Assets	1,358	845

## Net Debt

An analysis of the change in net debt is shown below:

	<b>Bank Loan</b>	<b>Lease</b>	<b>Cash and Cash</b>	<b>Net Debt</b>
	<b>£000</b>	<b>Liabilities</b>	<b>Equivalents</b>	<b>£000</b>
		<b>£000</b>	<b>£000</b>	
At 1 October 2020	2,501	990	(845)	2,646
New Lease Obligations and modifications	-	107	-	107
Interest Costs	57	30	(1)	86
Repayment of Borrowings/Lease Liabilities	(244)	(450)	694	-
Other Cash (Generated)	-	-	(1,206)	(1,206)
At 30 September 2021	2,313	677	(1,358)	1,633

	<b>Bank Loan</b>	<b>Lease</b>	<b>Cash and Cash</b>	<b>Net Debt</b>
	<b>£000</b>	<b>Liabilities</b>	<b>Equivalents</b>	<b>£000</b>
		<b>£000</b>	<b>£000</b>	
At 1 October 2019	2,585	724	(889)	2,420
Adoption of IFRS 16	-	157	-	157
New Lease Obligations	-	470	-	470
Interest Costs	68	38	-	106
Repayment of Borrowings/Lease Liabilities	(152)	(399)	551	-
Other Cash (Generated)	-	-	(507)	(507)
At 30 September 2020	2,501	990	(845)	2,646

The notes on pages 56 to 88 form an integral part of these financial statements





# Notes to the Financial Statements

For the Year ended 30 September 2021

## 1. Accounting Policies

### A. General Information

LPA Group Plc (the "Company") is a public company incorporated, domiciled and registered in England and Wales. The Company's registered number is 00686433 and its registered office address is Light & Power House, Shire Hill, Saffron Walden, CB11 3AQ, UK. The Company operates through its subsidiary trading entities from three locations in the UK as detailed on page 7.

### B. Basis of Preparation

The consolidated financial statements have been prepared in accordance with International Accounting Standards in conformity with the requirements of the Companies Act 2006 (IFRS). The financial statements have been prepared under the historical cost convention with the exception of certain items which are measured at fair value, as disclosed in the accounting policies below. The measurement bases and principal accounting policies of the Group are set out below.

The financial statements are presented in pounds sterling (the Company's functional and presentational currency), rounded to the nearest thousand (£000).

### C. Going Concern

The Group's business activities and the factors likely to affect its future performance are set out in the Strategic Report (which comprises information about LPA's Business model and strategy, the Chairman's Statement, the Chief Executive Officer's Review, the Financial Review, Key Performance Indicators and Principal Risks and Uncertainties) on pages 5 to 20. The financial position of the Group, its cash flows, liquidity position and borrowing facilities are included in the Financial Review. In addition, the Group's treasury policy, its approach to the management of financial risk, and its exposure to liquidity and credit risks are outlined in note 17.

In assessing going concern, including impacts of Covid-19, Brexit, supply chain shortages and inflationary pressures seen latterly, the directors note that current economic conditions are continuing to create uncertainty. Such uncertainties

have and continue to make forecasting extremely challenging, with these multiple factors causing delivery schedule delays.

In assessing the Group's going concern the directors also note that (i) despite reporting an operating loss in the current year and anticipating a challenging start to the 2022 year, the Group is expected to return to profitability in the near term; (ii) has in place adequate working capital facilities for its forecast needs and was cash generative through the 2021 financial year, with a positive EBITDA and strong cash management, benefiting from a policy of cash retention at this time; (iii) has a strong and record level order book with significant further opportunities in its market place; and (iv) has proven adaptable in past periods of adversity, as again proven through the 2021 challenges. Therefore, the directors believe that it is well placed to manage its business risks successfully.

The Group benefited from CJRS grants through 2021, utilising this support to retain jobs and skills which contributes to higher wage costs reported. Supply chain delays now widely seen, aligned with price pressures in the supply chain, covering commodities, utilities and wage inflation all pose risks to UK manufacturing businesses. Offsetting these, on-shoring opportunities and the supply chain delays and shortages themselves offer new opportunities to the Group to assist offset some of the project delays.

The directors recognise that the ongoing support of its bank is a key feature to the Group's success which provides for the funding and working capital facilities as outlined in note 17. Should there be additional significant delays in our project-based work then there is an increased risk of covenant breach. Whilst actions are available to management to mitigate any shortfall, we expect that if required the bank would remain supportive and a suitable agreement would be reached to provide the group with sufficient financing.

After making enquiries including but not limited to compiling updated forecasts; sensitivities; and expectations, reviewing liabilities and risks and following confirmation of ongoing support from the Group's bank, the directors have a reasonable

expectation that the Company and the Group have adequate resources to continue in operational existence for the foreseeable future. Accordingly, they continue to adopt the going concern basis in preparing the annual report and accounts.

#### **D. Changes in accounting policy**

For the purpose of the preparation of these consolidated financial statements, the Group has applied all standards and interpretations that are effective for accounting periods beginning on or after 1 October 2020 with no significant impact. No new standards are applicable.

#### **New accounting standards and interpretations not yet adopted**

No new standards, amendments or interpretations to existing standards that have been published and that are mandatory for the Group's accounting periods beginning on or after 1 October 2021, or later periods, have been adopted early.

The new standards and interpretations are not expected to have any significant impact on the financial statements when applied.

#### **E. Basis of Consolidation**

The consolidated financial statements include the financial statements of the Company and both its subsidiaries and the Employee Benefit Trust ("EBT"), (together the "Group"). Subsidiaries are those entities over which the Company has the power to control the financial and operating policies so as to obtain benefits from its activities. The Company obtains and exercises control through voting rights. The financial statements of subsidiaries are included in the consolidated financial statements from the date that control commences to the date that control ceases.

The EBT is established through a third-party Trustee and is not controlled by the Group. However, the Trust's objective is to benefit the Group's employees, activities including acquiring shares in the Company to satisfy the exercise of share options. The Company is required to fund the activities and costs of the EBT and as such is required to consolidate the accounts of the EBT, which are prepared by the Trustee.

Intragroup balances and transactions, and any unrealised gains arising from intragroup transactions, are eliminated in preparing the consolidated financial statements.

Acquisitions of subsidiaries are dealt with by the acquisition method. The acquisition

method involves the recognition at fair value of all identifiable assets and liabilities, including contingent liabilities of the subsidiary, at the acquisition date, regardless of whether or not they were recorded in the financial statements of the subsidiary prior to acquisition. On initial recognition, the assets and liabilities of the subsidiary are included in the consolidated balance sheet at their fair values, which are also used as the bases for subsequent measurement in accordance with the Group accounting policies.

Goodwill is stated after separating out identifiable intangible assets. Goodwill represents the excess of the fair value of the consideration transferred over the fair value of the Group's share of the identifiable net assets of the acquired subsidiary at the date of acquisition. Acquisition costs are written off as incurred.

#### **F. Intangible Assets**

##### **Goodwill**

Goodwill representing the excess of the fair value of the consideration transferred over the fair value of the Group's share of the identifiable net assets acquired is capitalised and reviewed annually for impairment. Goodwill is carried at cost less accumulated impairment losses.

Goodwill on acquisitions prior to 1 January 1998 was deducted from reserves in the year of acquisition. Such goodwill continues as a deduction from reserves and is not recognised in the income statement in the event of disposal.

##### **Research and development**

Research expenditure is expensed in the income statement as incurred.

Development expenditure on a project is written off as incurred unless it can be demonstrated that the following conditions for capitalisation, in accordance with IAS38 Intangible Assets, are met:

- the intention is to complete the development of the intangible asset and use or sell it;
- the development costs are separately identifiable and can be measured reliably;
- management are satisfied as to the ultimate technical and commercial viability of the project; so that it will be feasible to complete and be available for use or sale;
- management are satisfied with the availability of technical, financial and other resources to complete the development and use or sell the intangible asset; and

- it is probable that the asset will generate future economic benefit.

Any subsequent development costs are capitalised and are amortised, within cost of sales, from the date the product or process is available for use, on a straight-line basis over its estimated useful life. The useful life for the development costs capitalised at the current year-end is up to 3 years.

### Software

All finite-lived intangible assets, including separately identifiable purchased software, are accounted for using the cost model whereby capitalised costs are amortised on a straight-line basis over their estimated useful lives. Residual values and useful lives are reviewed at each reporting date. The following useful lives are applied:

Software	25% – 33%
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Amortisation has been expensed both within cost of sales and administrative expenses. Subsequent expenditure on the maintenance of computer software is expensed as incurred. When an intangible asset is disposed of, the gain or loss on disposal is determined as the difference between the proceeds and the carrying amount of the asset and is recognised in the Consolidated Income Statement within other profit or loss.

## G. Impairment of Assets

### Goodwill

Goodwill is allocated to cash-generating units for the purpose of impairment testing. The recoverable amount of the cash-generating unit to which goodwill relates is tested annually for impairment or when events or changes in circumstances indicate that it might be impaired. The carrying values of property, plant and equipment and intangible assets other than goodwill are reviewed for impairment only when events indicate the carrying value may be impaired.

In an impairment test, the recoverable amount of the cash generating unit or asset is estimated to determine the extent of any impairment loss. The recoverable amount is the higher of fair value less costs to sell and the value in use to the Group. An impairment loss is recognised in the income statement to the extent that the carrying value exceeds the recoverable amount.

In determining a cash-generating unit's or asset's value in use, estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and risks

specific to the cash-generating unit or asset that have not already been included in the estimate of future cash flows.

A previously recognised impairment loss, other than goodwill, is reversed only if there has been a change in the previous indicator used to determine the assets' recoverable amount since the last impairment loss was recognised. The reinstated carrying amount cannot exceed the carrying amount that would have been determined, net of amortisation, had no impairment loss been recognised for the asset in prior years.

### Other non-financial assets

The Group reviews the carrying amounts of its tangible and intangible assets other than goodwill to determine if there has been a triggering event which indicates whether there is any indication that those assets have suffered an impairment loss.

If any such indication exists, the recoverable amount of the asset is estimated in order to determine the extent of the impairment loss (if any).

Where an impairment loss subsequently reverses, the carrying amount of the asset is increased to the revised estimate of its recoverable amount provided that this does not exceed the carrying amount that would have been determined had no impairment loss been recognised for the asset in prior years. A reversal of an impairment loss is recognised immediately in profit or loss.

## H. Property, Plant and Equipment

Property, plant and equipment is stated at cost or deemed cost, net of depreciation and any provision for impairment. Depreciation is calculated to write down the cost or valuation, less estimated residual value, of all property, plant and equipment, other than freehold land, by equal annual instalments over their estimated useful economic lives, on a straight line basis. The rates generally applicable are:

Freehold Buildings	2%
Plant, Machinery and Equipment	7% – 15%
Motor Vehicles	20%
Furniture, Fittings and Office Equipment	10% – 20%
Computers	20% – 33%

Residual values are reviewed annually.

A profit or loss on disposal is recognised in the consolidated income statement at the surplus or deficit of disposal proceeds over net carrying amount of the asset at the time of disposal.

## I. Right of Use Assets and Lease Liabilities

The Group adopted IFRS 16 (Accounting for leases) effective 1 October 2019.

Right of Use assets and their associated lease liability are recognised at the lease commencement date. The Right of Use asset is initially measured at cost, comprising the initial amount of the lease liability plus any initial direct costs incurred and any lease payments made at or before the lease commencement date, less any lease incentives received. The Right of Use asset is subsequently depreciated using the straight-line method from the commencement date to the earlier of the end of the useful life of the asset or the end of the lease term.

At the commencement date of the lease, the Group recognises lease liabilities measured at the present value of the lease payments to be made over the lease term. Lease liabilities are measured at the present value of the contractual payments due to the lessor over the lease term, with the discount rate determined by reference to the rate inherent in the lease unless (as is typically the case) this is not readily determinable, in which case the group's and company's incremental borrowing rate on commencement of the lease is used. Where a modification, including change of lease term or lease payments occurs, an adjustment to the lease liability and the right of use asset is recognised.

Where a finance lease is settled and a Right of Use asset is then acquired, a transfer to Tangible Intangible or Tangible Assets occurs, including the associated depreciation charge.

Payments associated with short-term leases and leases of low-value assets are recognised on a straight-line basis as an expense in profit or loss. Short-term leases are leases with a lease term of 12 months or less or a value, excluding services charged, of \$5,000.

## J. Inventories

Inventories are stated at the lower of cost and net realisable value. The costs of ordinarily interchangeable items are based on a first-in, first-out basis. Cost includes direct materials, direct labour and an appropriate proportion of production overheads based on normal levels of activity. Net realisable value is based on estimated selling price less further costs expected to be incurred through to disposal. Provision is made for obsolete, slow-moving and defective items.

## K. Financial Instruments

### Classification and measurement of financial assets

All financial assets are classified as either those which are measured at fair value through profit or loss or Other Comprehensive Income, and those measured at amortised cost.

Financial assets are initially recognised at fair value. For those which are not subsequently measured at fair value through profit or loss, this includes directly attributable transaction costs. Trade and other receivables and cash and cash equivalents are subsequently measured at amortised cost.

### Recognition and derecognition of financial assets

Financial assets are recognised in the Group's Balance Sheet when the Group becomes a party to the contractual provisions of the instrument. The Group derecognises a financial asset only when the contractual rights to the cash flows from the asset expire, or when it transfers the financial asset and substantially all the risks and rewards of ownership of the asset to another entity.

### Impairment of financial assets

For trade and other receivables, the simplified approach permitted under IFRS 9 (Financial Instruments) is applied. The simplified approach requires that at the point of initial recognition the expected credit loss across the life of the receivable must be recognised. As these balances do not contain a significant financing element, the simplified approach relating to expected lifetime losses is applicable.

### Trade and other receivables

Trade receivables and other receivables are initially measured at fair value and are subsequently measured and carried at amortised cost using the effective interest method, less any impairment. The carrying amount of other receivables is reduced by the impairment loss directly and a charge is recorded in the Income Statement. For trade receivables, the carrying amount is reduced by the expected lifetime losses. Subsequent recoveries of amounts previously written off are credited against the allowance account and changes in the carrying amount of the allowance account are recognised in the Income Statement.

**Cash and Cash Equivalents**

Cash and cash equivalents comprise cash balances and short-term deposits that are readily convertible into known amounts of cash and which are subject to an insignificant risk of change in value. Bank overdrafts that are repayable on demand and form an integral part of the Group's cash management are included as a component of cash and cash equivalents for the purpose of the cash flow statement.

**Equity Instruments**

An equity instrument is any contract which evidences a residual interest in the assets of an entity after deducting all of its liabilities. Equity instruments issued by the Company are recorded at the proceeds received, net of direct issue costs.

**Financial Liabilities**

Financial liabilities are obligations to pay cash or other financial assets and are recognised when the Group becomes a party to the contractual provisions of the instrument. The Group's financial liabilities comprise trade payables, borrowings, and lease liabilities.

Financial liabilities are recorded initially at fair value and subsequently at amortised cost using the effective interest method, with interest related charges recognised as an expense in finance cost within the consolidated income and expenditure statement.

A financial liability is derecognised only when the obligation is discharged, cancelled or expires.

**L. Foreign Currencies**

Transactions denominated in foreign currencies are translated into sterling at the exchange rate ruling at the date of the transaction. Foreign currency monetary assets and liabilities are translated into sterling at the rates of exchange ruling at the balance sheet date. Exchange gains and losses arising are credited or charged to the income statement within net operating costs in the period in which they arise.

**M. Revenue**

IFRS 15 (Revenue from Contracts with Customers) requires that in the normal course, revenues arise from the sale, refurbishment, repair or installation of products, excluding value added tax, trade or volume discounts, or values related to future performance obligations. Product revenues include, design and engineering, certification, test and specific tooling related to the supply. Depending on the nature of a contract these can have one or more performance obligations which are recognised either at a point in time or over time depending on the nature of the performance obligation. On occasion, particularly in respect of complex or large contracts, design and engineering costs may be a separate performance obligation.

The nature of large procurement contracts is evolving. Some are increasing in scope to include a broader responsibility, for product interfaces and compliance.

To determine whether to recognise revenue, the Group follows the 5-step process, recommended by the Standard:

1. Identifying the contract with a customer
2. Identifying the performance obligations
3. Determining the transaction price
4. Allocating the transaction price to the performance obligations
5. Recognising revenue when/as performance obligation(s)

Revenue is recognised either at a point in time or over time, when (or as) the Group satisfies performance obligations by transferring the promised goods or providing services to its customers. At the point of recognising revenue, the Group also recognises contract liabilities in respect of unsatisfied performance obligations that have been invoiced and reports these amounts as deferred income. Similarly, if the Group satisfies a performance obligation before it invoiced the customer, the Group recognises the asset within accrued income. Revenue is not recognised where recovery of the consideration is not probable or there are significant uncertainties regarding associated costs or the possible return of goods. See also note 1R.

**N. Taxation**

Current tax represents the expected tax payable on the taxable income for the year, using tax rates enacted or substantively enacted at the balance sheet date, and taking into account any adjustments in respect of prior years.

Deferred tax is calculated using the balance sheet liability method on temporary differences and provided on the difference between the carrying amounts of assets and liabilities and their tax bases. However, deferred tax is not provided on the initial recognition of goodwill, nor the initial recognition of an asset or liability, unless the related transaction is a business combination or affects tax or accounting profit. Deferred tax on temporary differences associated with shares in subsidiaries is not provided if reversal of these temporary differences can be controlled by the Group and it is probable that reversal will not occur in the foreseeable future. Deferred tax is measured at the tax rates that are expected to apply when the temporary differences reverse, based on the tax laws that have been enacted or substantively enacted by the balance sheet date.

Deferred tax liabilities are provided in full, with no discounting. Deferred tax assets are recognised to the extent that it is probable that future taxable income will be available against which the temporary difference can be utilised or offset against deferred tax liabilities.

Changes in deferred tax assets or liabilities are recognised as a component of tax expense in the income statement, except where they relate to items that are recognised in other comprehensive income or charged or credited directly to equity in which case the related deferred tax is also recognised in other comprehensive income or charged or credited directly to equity respectively.

**O. Employee Benefits****Equity-Settled Share-Based Payments**

The cost of share-based employee compensation arrangements, whereby employees receive remuneration in the form of share options, is recognised as an employee benefit expense in the income statement, with a corresponding credit to the share-based payment reserve.

The total expense to be apportioned over the vesting period of the benefit is determined by reference to the fair value of the share options awarded (at the date of grant) and the number of options that are expected to vest. The Group has adopted the Black-Scholes model for the purposes of computing the fair value of options. At each balance sheet date, the Group revises its estimates of the number of options that are expected to vest. The impact of the revision of the original estimates, if any, is recognised in profit or loss such that the cumulative expense reflects the revised estimate, with a corresponding adjustment to the share based payment reserve.

The proceeds received net of any directly attributable transaction costs are credited to share capital (nominal value) and the share premium account when the options are exercised.

**Short-Term Compensated Absences**

A liability for short-term compensated absences, such as holiday, is recognised at the amount the Group may be required to pay as a result of the unused entitlement that has accumulated at the balance sheet date.

**Defined Contribution Pension Plans**

The cost of defined contribution pension plans is charged to the income statement as they become payable.

**Defined Benefit Pension Scheme**

The Group's defined benefit pension scheme is closed to future accrual. The ongoing net liability or asset is calculated by estimating the amount of future benefit that employees earned in return for their service in prior periods; that benefit is discounted to determine its present value and then deducted from the fair value of plan assets. The discount rate is the yield on high quality corporate bonds that have maturity dates approximating the terms of the Group's obligations. A full actuarial valuation is carried out every three years and updated at each balance sheet date using the projected unit method.

A retirement benefit liability is shown within non-current liabilities on the balance sheet. A retirement benefit asset is only recognised to the extent that the Group can benefit from a reduction in future contributions or refunds and is shown within non-current assets and the related deferred tax liability within non-current liabilities.

The deferred tax in respect of retirement benefits is netted against other deferred tax assets and liabilities and included in the deferred taxation asset or liability shown under non-current assets or liabilities.

The net interest cost or income (the difference between the interest cost resulting from the increase in the present value of the defined benefit obligation over time, and the interest income on plan assets) is recognised in finance cost or income.

Past service cost is recognised immediately to the extent that benefits have already vested or is otherwise expensed on a straight-line basis over the average period until the benefits vest.

Actuarial gains and losses arising from experience adjustments or changes in actuarial assumptions are charged or credited in other comprehensive income in the period in which they arise.

#### **P. Exceptional Costs and Non-Underlying Items**

Management use a range of measures to assess the Group's financial performance. These include statutory measures calculated in accordance with IFRS together with "underlying operating profit" as an adjusted measure of profitability. We report this measure as we believe that it provides useful additional information about the Group's performance.

Underlying Operating Profit represents the equivalent IFRS measure but adjusted to exclude items that we consider would prevent comparison of the Group's performance both from one reporting period to another and with other similar businesses.

Exceptional and Non-Underlying Items are not defined under IFRS. Exceptional Costs are classified as those which are separately identifiable by virtue of their size, nature or expected frequency and therefore warrant separate presentation. Non-underlying items are other items that we consider should be presented separately to allow a better understanding of the underlying performance of the business. Presentation of these measures is not intended to be a substitute for or to promote them above statutory measures.

Exceptional Costs and Non-Underlying Items are detailed in note 6 to the financial statements.

#### **Q. Grant receipts**

Grants received, including the UK Governments Covid Job Retention Scheme grants (CJRS), are credited to the income statement within Other Operating Income when received or the receipt becomes unconditional.

#### **R. Use of Judgements, Estimates and Assumptions**

The preparation of the financial statements requires management to make judgements on the application of the Group's accounting policies and make estimates about the future. Actual results may differ from these assumptions. The critical judgements made in arriving at the amounts included in the financial statements are detailed below. Key sources of estimation uncertainty that have a significant risk of causing a material adjustment to the carrying amounts of assets and liabilities in the next financial year are discussed below.

#### **Impairment of Goodwill**

The determination of whether goodwill has been impaired requires an estimate of the value in use of the cash-generating units to which the goodwill has been allocated. The value in use calculation requires management to make an estimate of the expected future cash flows of the cash-generating units and to choose an appropriate discount rate in order to calculate the present value of those cash flows. The carrying amount of goodwill and the key assumptions used in the value in use calculations are disclosed in note 9.

#### **R&D Expenditure and Tax Credits**

Management judgement is required in assessing the fair value of development costs capitalised including the future economic benefit expected to be generated by those assets and in calculating the attributable costs. Management judgement is also required in assessing the useful economic lives of these assets for the purposes of amortisation. Further information is provided in note 9.

The tax credit/charge for the year reflects management's judgements in respect of the application of tax regulations, in particular R&D tax credits available. The Group's estimates maybe different to the final values adopted once the annual tax computations have been finalised with the Group's appointed advisors, resulting in a different tax payable or recoverable from that provided. The tax note (note 7) identifies prior year tax adjustments where R&D spend has differed to the values provided in past years.



### Defined Benefit Pension Scheme

The retirement benefit position shown in the balance sheet is sensitive to changes in the assumptions used in the calculation of the defined benefit obligation in particular assumptions about the discount rate, inflation, mortality and future pension increases. The carrying amount of assets and liabilities relating to the defined benefit pension plan and the key assumptions used in the calculation of the defined benefit obligation are disclosed in note 21.

IFRIC 14 requires the Directors to consider whether the Company is entitled to any surplus reported within the Scheme, such that on wind up, the Company would be entitled to unconditionally receive remaining funds. In the Directors opinion, on a wind up to determine the Scheme, which the Company is unilaterally able to commence as the sponsoring employer, following full settlement of all member benefits and all scheme liabilities, including HMRC, any remaining surplus is payable to the Company and as such the surplus shown in note 21 should be disclosed on the Balance Sheet, without impairment.

### Expected Credit Losses

In accordance with IFRS 9 (Financial Instruments) the Group is required to assess the expected credit losses occurring through the life of its trade receivables. As a result of Covid-19 disruption to businesses worldwide the Directors expect the risk of credit default to have increased.

As a result, the Directors have made a judgemental assessment of the credit losses in these financial statements, full provision of which is disclosed in note 17 (F). The expected credit loss provision decreased in the year to £72,000 (2020: £82,000).

### Timing and Recognition of Revenue and Cost Recognition

IFRS 15 (Revenue Recognition) requires the Group to identify its performance obligations, determine the transaction price and allocate this to the performance obligations and recognise revenue at the point each performance obligation is satisfied within its contracts. Judgements are involved in determining the number of performance obligations in a contract and at which point to recognise income for services provided i.e. a point in time when a milestone is achieved or as work is performed.

The main judgement is whether the design and engineering work should be a separate performance obligation to the supply of products. The design and engineering element is often a separate performance obligation on more complex

and bespoke projects where the level of such work is more significant.

Where design and engineering is determined to be a separate performance obligation, there is a further judgement on the level of contractual income to allocate to this work and whether the contractual terms support the recognition of this income over time, as the service is performed, rather than when complete.

### Provisions for Slow Moving or Obsolete Inventories

Inventories are carried at the lower of cost and net realisable value (NRV), taking account of material costs and absorbed manufacturing costs which are inclusive of direct labour and a proportion of production overheads. These are based on normal levels of activity which require judgements and estimates to apply appropriate cost absorptions to achieve a manufactured cost. NRV is reviewed in detail on an ongoing basis and provision for obsolete inventory is made based on a number of factors including age of inventories, the risk of technical obsolescence and the expected future usage.

Differences between such estimates and actual market conditions may have a material impact on the amount of the carrying value of inventories and may result in adjustments to cost of sales. Note 12 details the inventory provisions and the amounts written off to consolidated income statement in the year.

## 2. Operating Segments

All of the Group's operations and activities are based in, and its assets located in, the United Kingdom. For management purposes the Group comprises three product groups (in accordance with IFRS 8) – electro-mechanical, lighting & electronics and distribution (which collectively design, manufacture and market industrial electrical and electronic products) – less centre costs, which operate across three market segments – Rail; Aerospace & Defence and Other. It is on this basis that the board of directors assess Group performance. The split is as follows:

	<b>2021</b>	<b>2020</b>
	<b>£000</b>	<b>£000</b>
Electro-mechanical systems	7,761	9,195
Engineered component distribution	3,410	4,429
Lighting & Electronics systems	7,094	7,087
Operational Revenue	<u>18,265</u>	<u>20,711</u>
	<b>2021</b>	<b>2020</b>
	<b>£000</b>	<b>£000</b>
Revenue recognised over time	788	390
Revenue recognised at a point in time	17,477	20,321
	<u>18,265</u>	<u>20,711</u>

All revenue originates in the UK. An analysis by geographical markets and market segments is given below:

	<b>2021</b>	<b>2020</b>
	<b>%</b>	<b>%</b>
Rail	77%	77%
Aerospace and Defence	10%	12%
Other	13%	11%
	<u>100%</u>	<u>100%</u>
	<b>2021</b>	<b>2020</b>
	<b>£000</b>	<b>£000</b>
United Kingdom	12,618	13,929
Rest of Europe	3,500	4,402
Rest of World	2,147	2,380
	<u>18,265</u>	<u>20,711</u>

Three individual customers (2020: two) represented more than 10% of Group revenue, combined totalling 38% (2020: 30%).

	<b>2021</b>	<b>2020</b>
	<b>£000</b>	<b>£000</b>
Operational Profit	652	1,812
Corporate Costs	(926)	(1,029)
Underlying Operating (Loss)/Profit	<u>(274)</u>	<u>783</u>

Corporate Costs and Operational Profit are shown excluding charges levied to subsidiary entities by LPA Group Plc relating to management charges and where the property is held by LPA Group Plc, property rent which combined totalled £426,000 (2020: £594,000).

### 3. Employee Information

The average number of people employed by the Group, including Directors, during the year was:

	<b>2021</b>	<b>2020</b>
	<b>Number</b>	<b>Number</b>
Production	114	127
Sales and Distribution	27	30
Administration	23	23
	<u>164</u>	<u>180</u>

The employee benefit expense for the year amounted to:

	<b>2021</b>	<b>2020</b>
	<b>£000</b>	<b>£000</b>
Wages and Salaries	5,462	5,627
Social Security Costs	550	536
Pension Costs – Defined Contribution Arrangements (note 21)	277	273
Share based payments	28	36
	<u>6,317</u>	<u>6,472</u>

Detailed information concerning directors' emoluments, shareholdings and options is shown in the Remuneration Report.

Employee costs included above and capitalised as intangible development cost additions totalled £120,000 (2020: £30,000).

### 4. Finance Income

	<b>2021</b>	<b>2020</b>
	<b>£000</b>	<b>£000</b>
Net Pension Interest Income (note 21)	<u>47</u>	<u>41</u>

### 5. Finance Costs

	<b>2021</b>	<b>2020</b>
	<b>£000</b>	<b>£000</b>
Bank Loan and Overdraft Interest	56	68
Interest on Lease Liabilities	30	38
Finance Costs	<u>86</u>	<u>106</u>

## 6. Operating (Loss)/Profit

The following items have been charged in arriving at Operating (loss)/profit.

	<b>2021</b>	<b>2020</b>
	<b>£000</b>	<b>£000</b>
<b>A. Component costs in arriving at Operating (Loss)/Profit</b>		
Materials (to Added Value)	9,036	10,653
Production Overhead & Direct Labour	5,522	5,364
Cost of Sales	14,558	16,017
Selling & Distribution Costs	1,562	1,514
Administrative Expenses	2,710	2,897
Other Operating Income	(217)	(333)
	<b>2021</b>	<b>2020</b>
	<b>£000</b>	<b>£000</b>
<b>B. Expenses/(credits) by nature within Underlying Operating (Loss)/Profit</b>		
Amortisation of Intangible Assets	111	95
Depreciation of Tangible Assets	484	494
Depreciation of Right of Use Assets	273	241
Loss on Disposal of Assets	62	61
Operating Lease Rentals / Short Term Hire Charges		
– Plant, Equipment & Motor Vehicles	16	20
Foreign Exchange Loss/(Gain)	96	(50)
Other Operating Income:		
– Covid-19 Job Retention Scheme grants (CJRS)	(217)	(308)
– Other grants	-	(25)
Fees Payable to The Company's Auditor:		
– For the Audit of The Company's Annual Accounts	22	20
– The Audit of The Company's Subsidiaries Pursuant to Legislation	71	67
	<b>2021</b>	<b>2020</b>
	<b>£000</b>	<b>£000</b>
<b>C. Within Exceptional Costs</b>		
Reorganisation costs	-	122
Dual running management costs	46	9
	46	131

Dual running costs of £46,000 (2020: £9,000) relate to an extended crossover between the appointment and retirement of Board Directors related to the board rejuvenation process commenced in 2018, to be concluded on 31 December 2021. Dual running and reorganisation costs are included within note 3, Employee information, and reflect the exceptional changes that have taken place by comparison to the Group's history. All board members who served at the 2018 AGM retired on, or before, 31 December 2021.

Reorganisation costs of £123,000 in 2020 related to a Group wide cost base review. Ongoing and adhoc reorganisation costs through 2021 are seen as non-exceptional.

## 7. Taxation

	2021	2020
	£000	£000
<b>A. Recognised in The Income Statement</b>		
<b>Current Tax Expense</b>		
UK Corporation Tax	(4)	(37)
Adjustment in Respect of Prior Years	(46)	(78)
	(50)	(115)
<b>Deferred Taxation</b>		
Net Origination and (Recognition) / Reversal of Temporary Differences	(232)	71
Net change as a result of rate increase (note 18)	(71)	-
	(303)	(14)
Total Corporation Tax (Credit)	(353)	(44)
	2021	2020
	£000	£000
<b>B. Reconciliation of Effective Tax Rate</b>		
(Loss)/Profit Before Tax	(387)	551
Tax at The UK Corporation Tax Rate of 19% (2020: 19%)	(74)	105
Effects of:		
– Tax Rate Change (note 18)	(71)	-
– Enhanced Deduction for Qualifying R&D Expenditure	(80)	(76)
– Prior Period Adjustments	(46)	(78)
– Prior Periods losses recognised (note 18)	(55)	-
– Other Differences	(27)	5
Total Income Tax (Credit)	(353)	(44)
	2021	2020
	£000	£000
<b>C. Deferred Tax Recognised in Other Comprehensive Income</b>		
Deferred Tax on Actuarial Gain/(Loss) on Pension Scheme	601	(28)
	2021	2020
	£000	£000
<b>D. Current and Deferred Tax Recognised Directly in Equity</b>		
Tax (Credit)/Charge Arising on Share Options	(20)	5

## 8. (Loss)/Earnings Per Share

The calculation of earnings per share is based upon the loss for the year of £34,000 (2020: profit £595,000) and the weighted average number of ordinary shares in issue during the year, less investment in own shares, of 12.590m (2020: 12.358m).

	2021			2020		
	Earnings	Weighted Average No of Shares	(Loss) Per Share	Earnings	Weighted Average No of Shares	Earnings Per Share
	£000	Million	Pence	£000	Million	Pence
Basic (Loss)/Earnings Per Share	(34)	12.590	(0.27)	595	12.358	4.82
Effect of Share Options	-	-	-	-	0.442	(0.17)
Diluted Earnings Per Share	(34)	12.590	(0.27)	595	12.800	4.65

### Diluted Earnings Per Share

Basic and diluted earnings per share are equal for the year ended to 30 September 2021, since where a loss is incurred the effect of outstanding share options and warrants is considered anti-dilutive and is ignored for the purpose of the loss per share calculation. As at 30 September 2021 there were 565,000 outstanding share options (2020: 1,350,000), of which 155,000 were exercisable (2020: 825,000).

## 9. Intangible Assets

### Goodwill

Goodwill acquired in a business combination is allocated, at acquisition, to the cash-generating unit that is expected to benefit. The Group's goodwill solely relates to its investment in the lighting and electronics segment through the acquisition of Excil Electronics Ltd.

The recoverable amount of the cash-generating unit ("CGU") to which the goodwill relates is tested annually for impairment, or more frequently if there are indications that goodwill might be impaired. The recoverable amount of the cash-generating unit was determined from value in use calculations, and the key assumptions in these calculations were the assessment of initial cash flows, the long-term growth rate of those cash flows, and the discount rate applied.

Initial cash flows reflect the most recent plans approved by management. They are based on past experience and take into account management expectations of future developments in markets and operations. The initial cash flows covered the first two years of the projections: thereafter cash flow projections were extrapolated into perpetuity at a growth rate of 2.00% (2020: 1.00%) which is considered to be consistent with the long term average growth rate for the businesses concerned. The discount rate applied was 10.0% (2020: 12.0%), a pre-tax rate that reflects an assessment of the time value of money and the risks specific to the cash-generating units concerned. No impairment arose in the year. Management believes that the key assumptions on which the recoverable amount is based are appropriate and that any reasonable change in these assumptions would not lead to a materially different conclusion. Key to the assessment of impairment of Goodwill are the achievement of future revenue assumptions.

Were the CGU to not achieve growth assumptions but trade at the levels reported in the 2021 year, the carrying amount would still exceed the recoverable amount of goodwill.

	Goodwill £000	Development Costs £000	Software £000	Total £000
<b>Cost</b>				
At 1 October 2019	1,234	466	539	2,239
Additions	-	100	22	122
Disposals	-	(288)	-	(288)
<b>At 1 October 2020</b>	<b>1,234</b>	<b>278</b>	<b>561</b>	<b>2,073</b>
Additions	-	167	16	183
Disposals	-	(83)	-	(83)
<b>At 30 September 2021</b>	<b>1,234</b>	<b>362</b>	<b>577</b>	<b>2,173</b>
<b>Amortisation</b>				
At 1 October 2019	85	311	484	880
Charge for the year	-	66	29	95
Disposals	-	(288)	-	(288)
<b>At 1 October 2020</b>	<b>85</b>	<b>89</b>	<b>513</b>	<b>687</b>
Charge for the year	-	80	31	111
Disposals	-	(30)	-	(30)
<b>At 30 September 2021</b>	<b>85</b>	<b>139</b>	<b>544</b>	<b>768</b>
<b>Net Carrying Amount</b>				
<b>At 30 September 2021</b>	<b>1,149</b>	<b>223</b>	<b>33</b>	<b>1,405</b>
At 30 September 2020	1,149	189	48	1,386

The amortisation charge is recognised across Cost of Sales and Administrative Expenses within the consolidated income statement.

**10. Tangible Fixed Assets**

	<b>Freehold Land and Buildings</b>	<b>Plant, Vehicles and Equipment</b>	<b>Total</b>
	<b>£000</b>	<b>£000</b>	<b>£000</b>
<b>Cost</b>			
At 1 October 2019	4,647	7,822	12,469
Transferred **	-	(1,226)	(1,226)
Additions	-	117	117
Disposals	-	(574)	(574)
<b>At 1 October 2020</b>	<b>4,647</b>	<b>6,139</b>	<b>10,786</b>
Additions	-	100	100
Transferred **	-	57	57
Re-presented	13	(13)	-
Disposals	-	(280)	(280)
<b>At 30 September 2021</b>	<b>4,660</b>	<b>6,003</b>	<b>10,663</b>
<b>Depreciation</b>			
At 1 October 2019	401	5,062	5,463
Transferred **	-	(210)	(210)
Charge for the year	101	393	494
Disposals	-	(507)	(507)
<b>At 1 October 2020</b>	<b>502</b>	<b>4,738</b>	<b>5,240</b>
Charge for the year	91	393	484
Transferred	-	31	31
Re-presented	(48)	48	-
Disposals	-	(280)	(280)
<b>At 30 September 2021</b>	<b>545</b>	<b>4,930</b>	<b>5,475</b>
<b>Net Carrying Amount</b>			
<b>At 30 September 2021</b>	<b>4,115</b>	<b>1,073</b>	<b>5,188</b>
At 30 September 2020	4,145	1,401	5,546

The depreciation charge has been recognised across Cost of Sales and Administrative Expenses within the consolidated income statement.

\*\* In accordance with IFRS 16, assets held under finance leases were transferred at 1 October 2019 to Right of Use Assets (see note 11). Included within plant, vehicles and equipment is £1.02m as at 30 September 2019 in respect of assets acquired under finance leases. Transfers during 2021 relate to assets which are no longer subject to lease obligations. Cost and accumulated depreciation has been represented to correctly reflect assets between plant and machinery and freehold land and buildings, with no effect to the consolidated income statement or net carrying amount.



## 11. Right of Use Assets

	<b>Plant, Vehicles and Equipment</b>
	<b>£000</b>
<b>Cost</b>	
Recognised on adoption of IFRS 16 – 1 October 2019	157
Transferred **	1,226
Additions	506
Disposals	(3)
<b>At 1 October 2020</b>	<b>1,886</b>
Additions	115
Transferred	(57)
Disposals	(88)
<b>At 30 September 2021</b>	<b>1,856</b>
<b>Depreciation</b>	
Transferred **	210
Charge for the year	241
Disposals	(3)
<b>At 1 October 2020</b>	<b>448</b>
Charge for the year	273
Transferred **	(31)
Disposals	(79)
<b>At 30 September 2021</b>	<b>611</b>
<b>Net Carrying Amount</b>	
<b>At 30 September 2021</b>	<b>1,245</b>
At 30 September 2020	1,438

The depreciation charge has been recognised across Cost of Sales and Administrative Expenses within the Consolidated Income Statement.

\*\* Assets held under finance leases at 1 October 2019, together with accumulated depreciation were recognised as a Right of Use asset and shown as a transfer from Tangible Fixed Assets (note 10). Assets which are no longer subject to finance lease obligations are transferred to Tangible Fixed Assets (note 10).

Assets utilised under operating leases were introduced at 1 October 2019 as a Right of Use Asset. Lease Liabilities secured on the above assets are detailed in note 16.

**12. Inventories**

	<b>2021</b>	<b>2020</b>
	<b>£000</b>	<b>£000</b>
		<b>Restated</b>
Raw Materials and Consumables	2,051	1,704
Work in Progress	875	645
Finished Goods and Goods for Resale	1,776	1,619
	<hr/> 4,702	<hr/> 3,968

Following a review of inventory classifications related to items defined as sub-assemblies, a reclassification of finished goods and goods for resale has been adopted. The 2020 comparative values shown above reflect this reclassification, including a reduction of £0.8m to Finished Goods and Goods for Resale, Work in Progress increases by £0.2m and Raw Materials and Consumables by £0.6m. There is no impact to the Consolidated Income statement.

Inventories are reported inclusive of the following provisions:

	<b>2021</b>	<b>2020</b>
	<b>£000</b>	<b>£000</b>
Opening provisions	(839)	(734)
Additional provisions	(119)	(158)
Utilised (inventory scrapped/written off)	13	38
Released (inventory utilised/sold)	15	15
	<hr/> (930)	<hr/> (839)

**13. Trade and Other Receivables**

	<b>2021</b>	<b>2020</b>
	<b>£000</b>	<b>£000</b>
Trade Receivables	3,540	4,819
Other Receivables	64	-
Prepayments	366	538
Accrued income	141	90
	<hr/> 4,111	<hr/> 5,447
Trade Receivables are stated after credit losses provided of:	<hr/> 72	<hr/> 82

The directors estimate that the carrying value of financial assets within trade and other receivables approximate their fair value. Details of the Group's exposure to credit and market risk related to trade and other receivables together with an analysis of the movement in the expected credit loss are disclosed in note 17.

Accrued income is recognised in line with the Revenue Recognition policy, taking account of works carried out where a contractual underwriting exists such that in the event of cancellation, the Company is entitled to recover such costs as incurred to that point in time. All amounts are expected to be invoiced within 12 months.

## 14. Trade and Other Payables

	2021	2020
	£000	£000
<b>Current</b>		
Trade Payables	3,009	2,324
Other Taxation and Social Security	278	589
Other Payables	21	55
Accruals	501	746
Deferred Income	371	479
	4,180	4,193

The directors estimate that the carrying value of trade and other payables is approximate to their fair value. Deferred income recognised at year end was represented by seven contracts (2020: four), as follows:

	2021	2020
	£000	£000
Deferred Income at 1 October	479	279
Invoiced during the year	537	374
Sales recognised in the year	(645)	(174)
Deferred Income at 30 September	371	479

All deferred income relates to the rail sector, with 88% expected to be recognised within one year.

## 15. Borrowings

The note provides information about the contractual terms of the Group's borrowings, excluding lease commitments represented under Lease Liabilities from 1 October 2019. Further information is provided in notes 16 and 17.

	2021	2020
	£000	£000
<b>Current</b>		
Bank Loan	191	188
<b>Non-Current</b>		
Bank Loan	2,123	2,313
Total Borrowings	2,314	2,501

### Bank Loan and Overdraft

The Group's principal banking facilities are with Barclays, comprising a bank loan and an overdraft facility.

The Group's main finance is a bank loan drawn down in 2019 at £2.6m, repayable over 5 years. The loan has a 5 year term and bullet repayment and was drawn to refinance a previous loan with the same profile. As at 30 September 2021 the amount outstanding was £2.3m (2020: £2.5m); the loan is to be repaid from October 2021 through 10 quarterly instalments of £62,000, including interest, with the residual repayable in March 2024. Interest is chargeable at base rate plus 2.25%. The loan is provided with a debt service covenant, measured annually. Following discussions with the bank, the covenant was withdrawn in the year with no measurement as at 30 September 2021.

The overdraft agreement provides for a facility limited to  $\frac{1}{3}$  of the value of eligible trade debtors, up to a maximum of £1.5m. At the year-end and throughout the year the facility was unutilised, with £1.13m of facility available (2020: £1.44m). Interest is payable at base plus 2.0%.

The following security is provided to the bank in respect of the above facilities: (i) a legal charge over the developed freehold land and buildings owned by the Group; (ii) a debenture from each Group company; and (iii) a composite guarantee by each Group company as guarantor in favour of the Bank.

## 16. Lease Liabilities

### Right of Use Liabilities

Right of use liabilities, as finance leases, typically have a four to five year term and bear interest fixed at the time of the commitment. The Group's obligations under right of use leases are secured by the finance providers title to the asset held under lease and have an incremental borrowing rate of 3.63% (2020: 3.77%). The minimum payments under right of use obligations, fall due as follows:

	2021 £000	2020 £000
Within one year	323	406
Between one and five years	354	584
	<hr/> 677	<hr/> 990
Lease payments – cash outflow in the year	<hr/> 450	<hr/> 399

### Operating lease expenses

Future minimum rentals payable under non-cancellable operating leases or short term hire contracts, representing short term or minimal value Lease obligations are as follows:

	2021 £000	2020 £000
Within one year	<hr/> 1	<hr/> 4
Operating lease expenses and short term hire costs – expensed through the Consolidated Income Statement in the year	<hr/> 16	<hr/> 20

## 17. Financial Instruments

### A. Financial Risk Management

The Group's treasury policy seeks to ensure that adequate financial resources are available for the development of the Group's business whilst managing its foreign currency, interest rate, liquidity and credit risks. The Group's principal financial instruments comprise bank loans and overdrafts, lease liabilities, cash and cash equivalents, together with trade and other receivables and trade and other payables that arise directly from its operations. The main risks arising from the Group's financial instruments and the approaches to them are detailed below.

### B. Capital Management

The Group's policy is to minimise its cost of capital, by optimising the balance between equity and debt, whilst ensuring its ability to continue as a going concern, to provide returns to shareholders and benefits for other stakeholders. In practice decisions to fund transactions through either equity or debt are made on a case by case basis and are based upon circumstances at the time.

The Group's capital structure is as follows:

	2021 £000	2020 £000
Equity	14,113	12,551
Net debt – Borrowings plus Lease Liabilities less cash balances	1,633	2,646
	<hr/> 15,746	<hr/> 15,197
Overall Financing	<hr/> 15,746	<hr/> 15,197
Gearing (Net Debt as a % of Total Equity)	<hr/> 11.6%	<hr/> 21.1%

Gearing, which is the principal measure used by the Group to monitor its capital structure, reduced 45% to 11.6%, principally through cash management, benefiting from enhanced debtor collections, reduced working capital at year end, receipts from share issues in the year following share option exercises and the policy of distributions by way of dividends being paused, whilst all commitments have continued to be repaid reducing borrowings and lease commitments.

The Board routinely monitors other aspects of financial performance to ensure compliance with bank borrowing requirements. There were no changes in the Group's approach to capital management during the year.

### C. Currency risk

Currency exposure arises on sale or purchase transactions in currencies other than sterling, the functional currency of the companies within the Group. It is the Group's policy to minimise risk to exchange rate movements affecting sales and purchases by hedging or netting currency exposures at the time of commitment, or when there is a high probability of future commitment arising, using forward exchange contracts. A proportion of forecast exposures are structurally or naturally hedged. The Group does not trade in derivatives or make speculative hedges.

#### Currency Exposures

The table below shows the Group's currency exposure after taking into account the effect of any currency hedges entered into:

	2021			2020		
	Cash and Cash Equivalents	Other Net Monetary Assets and Liabilities	Total Net Monetary Assets and Liabilities	Cash and Cash Equivalents	Other Net Monetary Assets and Liabilities	Total Net Monetary Assets and Liabilities
	£000	£000	£000	£000	£000	£000
Euro	395	476	871	385	441	826
US Dollar	80	4	84	14	2	16
Aus Dollar	-	33	33	-	10	10
	475	513	988	399	453	852

Sterling : forex rates increased from the start to the end of the year, Euro rates by 5.7%, USD 4.7%. The Group's opening cash and cash equivalents would have been reduced £21,000 were the 2021 rates have been in place at 30 September 2020.

#### Sensitivity

At 30 September 2021 if sterling had weakened / strengthened by 10% against the euro with all other variables held constant the effect would have been to increase / (decrease) pre-tax profit and equity as a result of foreign exchange gains / (losses) on translation by:

	2021		2020	
	Effect on Profit Before Tax	Effect on Equity	Effect on Profit Before Tax	Effect on Equity
	£000	£000	£000	£000
Sterling Weakens By 10% Against the Euro	97	-	92	-
Sterling Strengthens By 10% Against the Euro	(79)	-	(75)	-

**D. Interest Rate Risk**

The Group is exposed to risk from the effect of changes in floating interest rates on the level of interest it pays on its borrowings and receives on its cash deposits.

The only financial liabilities of the Group which are subject to interest charges are bank loans, overdrafts, and lease liabilities. The directors monitor the overall level of borrowings and interest costs to limit any adverse effects on financial performance of the Group.

**Interest Rate Risk Profile**

Interest rates are managed by using fixed and floating rate borrowings. Floating rate liabilities comprise bank loan and overdraft. During the year their weighted average interest rate was 2.4% (2020: 2.6%). Fixed rate liabilities comprise Lease liabilities which bear interest at the negotiated market rate prevailing at the time the commitment is made. In the year the weighted average interest rate of the fixed rate financial liabilities, was 3.6% (2020: 3.8%). The composite interest rate across fixed and floating borrowings and liabilities was 2.7% (2020: 2.9%).

The interest rate profile of the Group's financial (assets) and liabilities at 30 September was:

	<b>2021</b>	<b>2020</b>
	<b>£000</b>	<b>£000</b>
<b>Floating Rate</b>		
Cash and Cash Equivalents	(1,358)	(845)
Bank Loan	2,314	2,501
	<u>956</u>	<u>1,656</u>
<b>Fixed Rate</b>		
Lease Liabilities	<u>677</u>	<u>990</u>

**Sensitivity**

If market interest rates on floating rate borrowings and cash deposits had been 1% (100 basis points) higher during the year to 30 September 2021, with all other variables held constant the pre-tax profit would have been lower by £11,000 (2020: £20,000).

**E. Liquidity Risk**

Liquidity risk is the risk that the Group will not be able to meet its financial obligations as they fall due.

The Group's approach is to ensure that, as far as possible, it will have adequate resources to meet its foreseeable financing requirements, with headroom to cope with adverse market conditions. The Group's operations are funded through a combination of retained profits, acquiring an element of its fixed assets under Hire Purchase, medium-term bank loans with short-term flexibility achieved through the use of overdraft facilities.

**Un-Drawn Committed Facilities**

The Group's un-drawn committed borrowing facilities available at 30 September 2021 comprise its bank overdraft expiring in one year or less at £1.13m (2020: £1.44m), of the total overdraft facility of £1.5m (2020: £1.5m). See note 15 for the terms of the facility.

### Maturity Profile of the Group's Financial Liabilities

The table below summarises the maturity profile of the Group's financial liabilities based on contractual undiscounted payments:

2021	Within	Between 1	Between	Between	Between	Over	Total
	1 Year	and 2 Years	2 and 3 Years	3 and 4 Years	4 and 5 Years	5 Years	
	£000	£000	£000	£000	£000	£000	£000
Borrowings – Bank Loan	244	244	1,958	-	-	-	2,446
Lease Liabilities	341	285	74	4	-	-	704
Trade and Other Payables	3,531	-	-	-	-	-	3,531
	4,116	529	2,032	4	-	-	6,681

2020	Within	Between	Between	Between	Between	Over	Total
	1 Year	1 and 2 Years	2 and 3 Years	3 and 4 Years	4 and 5 Years	5 Years	
	£000	£000	£000	£000	£000	£000	£000
Borrowings – Bank Loan	244	244	244	1,958	-	-	2,690
Lease Liabilities	433	341	245	61	5	-	1,085
Trade and Other Payables	3,125	-	-	-	-	-	3,125
	3,802	585	489	2,019	5	-	6,900

### F. Credit Risk

Credit risk is the risk of financial loss to the Group if a customer or counterparty to a financial instrument fails to meet its contractual obligations and arises principally from trade receivables, but also from cash and cash equivalents, and other financial assets.

#### Trade Receivables

The Group's exposure to credit risk is principally influenced by the individual characteristics of each customer as opposed to a more general demographic of the customer base. Credit risk is managed on an ongoing basis by monitoring the aggregate amount and duration of exposure to any one customer depending upon their credit rating. Credit risk is minimised through cash flow management and the use of proforma remittances or guarantees where appropriate.

#### Cash and Cash Equivalents

The Group monitors counterparties with whom it deposits cash and transacts other financial instruments so as to control exposure to any one institution. The Group have assessed Barclays Bank to provide a low risk of exposure.

#### Exposure to Credit Risk

The maximum exposure to credit risk at the reporting date is the fair value of each class of receivables mentioned above. At the end of 2021 these totalled £3.54m (2020: £4.82m). The Group held no collateral as security against any trade receivables.

The concentration of credit risk is sensitive to the timing of larger projects. The Group's most significant customer accounted for 19.0% of trade receivables at 30 September 2021 (2020: 31.6%).

### Impairment Losses

In determining the recoverability of trade receivables, the Group considers the ageing of each debtor and any change in the circumstances of the individual customer to determine the expected credit loss. Following adoption of IFRS 9 (Financial Instruments), the expected credit loss reflects a composite judgment of the Group's loss experience and the market conditions at a point in time. Whilst the Group has no relevant credit loss experience, a 2% flat rate provision has been applied (2020: expected loss 1.7%) to recognise the increased global risk at this time. This provision is applied across the trade receivables in equal proportion.

The ageing of trade receivables at the reporting date was:

	2021		2020	
	Gross £000	Expected credit loss £000	Gross £000	Expected credit loss £000
Not past due	1,913	(38)	2,256	(15)
Past due 1-30 days	1,239	(25)	1,485	-
Past due 31-90 days	417	(8)	913	-
Past due 91 days to less than a year	43	(1)	247	(67)
	3,612	(72)	4,901	(82)

The Group works closely with customers, which are predominantly represented by blue chip entities, to recover all trade receivables without loss. In circumstances where this cannot be achieved the Group utilises third party collection agencies and specialists to recover all such receivables. Only where there is reasonable expectation that these steps will not be successful would an impairment be written off.

The movement in the expected credit loss in respect of trade receivables during the year was:

	2021 £000	2020 £000
Balance at start of year	82	66
(Released)/Charged to the Income Statement	(10)	16
Balance at end of year	72	82

The impairment reduction of £10k (2020: £16k) relates to the increase in the Group's assessment of the risk of non-recovery from a range of customers, by reference to the reduced total debtor book.



### G. Classification and Fair Values of Financial Assets and Liabilities

The table below sets out the Group's accounting classification of each class of financial asset and financial liability. The directors consider that the carrying value of financial assets and liabilities approximate their fair values.

For cash and cash equivalents and floating rate borrowings the fair values are the same as the carrying value.

2021	Amortised Cost £000	Total Carrying Value £000	Fair Value £000
<b>Financial Assets – Loans and Receivables</b>			
Trade and other receivables	3,557	3,557	3,557
Cash and cash equivalents	1,358	1,358	1,358
	4,915	4,915	4,915
<b>Financial Liabilities – At Amortised Cost</b>			
Borrowings – Bank loan	(2,314)	(2,314)	(2,314)
Lease Liabilities	(677)	(677)	(677)
Trade and other payables	(3,531)	(3,531)	(3,531)
	(6,522)	(6,522)	(6,522)
Net Financial (Liabilities)	(1,607)	(1,607)	(1,607)
2020	Amortised Cost £000	Total Carrying Value £000	Fair Value £000
<b>Financial Assets – Loans and Receivables</b>			
Trade and other receivables	4,863	4,863	4,863
Cash and cash equivalents	845	845	845
	5,708	5,708	5,708
<b>Financial Liabilities – At Amortised Cost</b>			
Borrowings – Bank loan	(2,501)	(2,501)	(2,501)
Lease Liabilities	(990)	(990)	(990)
Trade and other payables	(3,125)	(3,125)	(3,125)
	(6,616)	(6,616)	(6,616)
Net Financial (Liabilities)	(908)	(908)	(908)

### H. Fair Value Hierarchy

The Group's uses the following hierarchy for determining and disclosing the fair value of financial instruments by valuation technique.

- Level 1: quoted (unadjusted) prices in active markets for identical assets or liabilities.
- Level 2: other techniques for which all inputs which have a significant effect on the recorded fair value are observable, either directly or indirectly.
- Level 3: techniques which use inputs which have a significant effect on the recorded fair value that are not based on observable market data.

**18. Deferred Tax**

	<b>Property, Plant and Equipment</b>	<b>Retirement Benefits</b>	<b>Tax Losses</b>	<b>Other</b>	<b>Total</b>
	<b>£000</b>	<b>£000</b>	<b>£000</b>	<b>£000</b>	<b>£000</b>
At 1 October 2019	(70)	(394)	78	34	(352)
Recognised in Income Statement	(79)	(7)	19	(3)	(70)
Recognised in Other Comprehensive Income/Equity	-	28	-	5	33
At 1 October 2020	(149)	(373)	97	36	(389)
Recognised in Income Statement	20	(12)	302	(75)	235
Recognised in Other Comprehensive Income/Equity	-	(601)	-	32	(569)
<b>At 30 September 2021</b>	<b>(129)</b>	<b>(986)</b>	<b>399</b>	<b>(7)</b>	<b>(723)</b>

Deferred tax has been provided at 24.9% at 30 September 2021 (2020: 19.0%) in recognition of the UK corporation tax increase to 25% from 1 April 2023. The rate used reflects a composite rate attributed to those assets which are expected to be realised prior to or post the rate increase. The rate increase increases the deferred tax asset by £0.19m.

Deferred tax assets of £0.21m (2020: £0.21m) have not been recognised in respect of unrelieved tax losses of £0.83m (2020: £1.12m) because of uncertainty over their recoverability. Tax losses relating to group management charges of £0.83m, have no expiry date. Trading losses, previously excluded as an asset have been recognised as the Directors believe there is reasonable expectation of these being utilised in the future, representing an additional deferred tax asset of £55,000.

An analysis of the deferred tax balances for reporting purposes is given below:

	<b>Property, Plant and Equipment</b>	<b>Retirement Benefits</b>	<b>Tax Losses</b>	<b>Other</b>	<b>Total</b>
	<b>£000</b>	<b>£000</b>	<b>£000</b>	<b>£000</b>	<b>£000</b>
Deferred Tax Assets	35	-	399	22	456
Deferred Tax Liabilities	(164)	(986)	-	(29)	(1,179)
<b>At 30 September 2021</b>	<b>(129)</b>	<b>(986)</b>	<b>399</b>	<b>(7)</b>	<b>(723)</b>
Deferred Tax Assets	20	-	97	55	172
Deferred Tax Liabilities	(169)	(373)	-	(19)	(561)
<b>At 30 September 2020</b>	<b>(149)</b>	<b>(373)</b>	<b>97</b>	<b>36</b>	<b>(389)</b>

## 19. Equity

### Share Capital

Share capital is the total of the nominal value (10p) of shares issued.

Issued and Fully Paid	2021		2020	
	Number	£000	Number	£000
In Issue at the start of the year	12,658,229	1,266	12,658,229	1,266
Allotted Under Share Plans	790,000	79	-	-
In Issue at the end of the year	13,448,229	1,345	12,658,229	1,266

During the year 790,000 options were exercised at an average exercise price of 38.0p (2020: nil).

The market price of the Company's shares on 30 September 2021 was 75.5p per share (2020: 72.0p) and the price range during the year was 66.5p to 98.2p per share (2020: 64.0p to 114.0p).

### Proposed Dividends

No dividends were proposed by the directors during the year or after the balance sheet date.

### Investment in Own Shares

This reserve records the share capital acquired in the Company including share premium paid, by the Company as Treasury Shares or by the LPA Group Plc Employee Benefit Trust ("EBT"). Shares held at 30 September 2021 by the EBT totalled 300,000 (2020: 300,000).

### Share Premium Account

This reserve records the premium for shares issued at a value that exceeds their nominal value.

### Share Based Payment Reserve

This reserve represents equity-settled share-based employee remuneration for outstanding options recognised over the vesting period.

### Merger Reserve

This reserve records the premium for shares issued, as part consideration on the acquisition of Haswell Engineers, at a value that exceeded their nominal value, and which qualified for merger relief.

### Retained Earnings Reserve

This reserve records the retained earnings in the current and prior periods at the balance sheet date.

## 20. Share Based Payments

The Group operated two equity-settled share-based payment arrangements in the year and a summary of each of the schemes is given below. The schemes are open to executive directors and selected senior managers within the Group.

**The 2007 Employee Share Option scheme:** The option price for grants under this scheme is the mid-market price on the dealing day preceding the date of the grant. Options will normally be exercisable between three and ten years following grant: no performance criteria apply. No further options may be granted under this scheme. The rules of the scheme were amended to permit the period over which an option is exercisable to be extended by the Board, at the same time the terms of 771,500 options were amended such that they would not lapse on 30 July 2017 but would instead remain exercisable until 7 February 2022. Outstanding at 30 September 2021: Nil (2020: 540,000).

**The 2018 Performance Share Plan:** The option price for grants under this scheme is nil, or at a discretionary value as specified otherwise in the award certificate or the award agreement. Options will normally be exercisable between three and ten years following grant. Any performance criteria are at the discretion of the Remuneration Committee at each award.

Outstanding options to subscribe for ordinary shares of 10p each at 30 September 2021 are as follows:

Scheme	Date of Grant	Exercise price	Dates when Exercisable	Number of Options	
				2021	2020
<b>2007 Employee Share Option Scheme</b>					
	Jul 2007	36.0p	31/07/10 to 07/02/22	-	540,000
	Apr 2011	32.0p	01/04/14 to 31/03/21	-	100,000
	Feb 2012	49.0p	08/02/15 to 07/02/22	35,000	185,000
				35,000	825,000
<b>2018 Performance Share Plan</b>					
	Aug 2018	104.8p	02/08/21 to 01/08/28	120,000	150,000
	Feb 2020	109.3p	20/02/23 to 19/02/30	220,000	255,000
	July 2020	63.2p	23/07/23 to 22/07/30	110,000	120,000
	Mar 2021	83.5p	02/03/24 to 01/03/31	80,000	-
				530,000	525,000
<b>Total options</b>				565,000	1,350,000

A reconciliation of the movement in the number of share options is given below:

	2021		2020	
	Weighted Average Exercise Price (P)	Number of Options	Weighted Average Exercise Price (P)	Number of Options
Outstanding at the Beginning of the Year	61.4	1,350,000	48.6	975,000
Granted During the Year	83.5	80,000	94.5	375,000
Exercised During the Year	38.0	(790,000)	-	-
Cancelled During the year	101.4	(75,000)	-	-
Outstanding at the End of the Year	92.0	565,000	61.4	1,350,000
Exercisable at the End of the Year	92.2	155,000	38.4	825,000

The options outstanding at the end of the year have an exercise price in the range of 49p to 109.33p and a weighted average contractual life of 7.8 years (2020: 4.3 years).

There were 790,000 options exercised during the year with an average exercise price of 38.0p (2020: nil). 100,000 options were cancelled during the year following the awardees leaving the Group's employment, terminating the award agreements, with an average exercise price of 103.2p (2020: nil).

During the year 80,000 share options (2020: 375,000) were awarded under the Performance Share Plan 2018. The share based remuneration expense recognised is calculated using the Black-Scholes valuation model, the principal assumptions being:

	<b>2021</b>
Date of award	02/03/21
Share price at date of award (p)	82.5
Exercise price of option at date of award (p)	83.5
Fair value of option at date of award (p)	22.0
Weighted average vesting period (years)	3
Expected option life (years)	10
Expected forfeitures (%)	5.0
Volatility (%)	42.0
Risk free interest rate (%)	0.14
Dividend yield (%)	1.32

The Group's share-based remuneration expense recognised in the year was £28,000 (2020: £36,000).

## 21. Employee Benefits

### A. Defined Contribution Scheme

The Group makes contributions to a defined contribution arrangement. The pension cost charged to the income statement for the year in respect of these schemes was £277,000 (2020: £273,000).

### B. Defined Benefit Scheme

The Group also sponsors a funded defined benefit pension arrangement. There is a separate trustee administered fund holding the pension plan assets to meet long term pension liabilities for some 139 past employees as at 31 March 2021 (2020: 159). The level of retirement benefit is principally based on salary earned in the last three years of employment prior to leaving active service and is linked to changes in inflation up to retirement.

The plan is subject to the funding legislation, which came into force on 30 December 2005, outlined in the Pension Act 2004. This, together with documents issued by the Pensions Regulator, and Guidance Notes adopted by the Financial Reporting Council, set out the framework for funding defined benefit occupational pension plans in the UK. The trustees of the plan are required to act in the best interests of the plan's beneficiaries. The appointment of the trustees is determined by the plan's trust documentation. It is policy that one third of all trustees should be nominated by the members.

During the year the scheme assets and liabilities were transferred to a Section of the Deloitte Master Trust, the trustee having reviewed the scheme structure determined this would provide both cost savings and advisory benefits, member administration benefits and assist de-risk the scheme whilst the structure, governance and membership rights and benefits remain unchanged. As a result of this transfer the old scheme, with no assets or liabilities remaining, has been subject to a winding up exercise.

A full actuarial valuation was carried out as at 31 March 2021 in accordance with the scheme funding requirements of the Pension Act 2004, by Mark McClintock of Deloitte Total Reward and Benefits, and the funding of the plan is agreed between the Group and the trustees in line with those requirements. These in particular require the surplus / deficit to be calculated using prudent, as opposed to best estimate actuarial assumptions.

This actuarial valuation at 31 March 2021 reported a surplus of £2.83m. The Group has agreed with the trustees that it will continue to meet the expenses of the plan and levies to the Pension Protection Fund. Following higher than anticipated gains and surplus recorded through the period to 30 September 2021, the trustee has undertaken a review of the investment strategy, resulting in the de-risking of the scheme assets, which was concluded in January 2022. As a result of this it was concluded that the voluntary contributions were no longer required, £100k paid in the year to 30 September 2021.

For the purposes of IAS19 the actuarial valuation as at 31 March 2021, which was carried out by a qualified independent actuary, has been updated on an approximate basis to 30 September 2021. There have been no changes in the valuation methodology adopted for this period's disclosures compared to the previous period's disclosures.

#### Amounts included in the Balance Sheet

	2021	2020	2019
	£000	£000	£000
Fair Value of Scheme Assets	17,056	16,596	16,655
Present Value of Defined Benefit Obligation	(13,113)	(14,632)	(14,405)
Asset to be Recognised	3,943	1,964	2,250

The present value of scheme liabilities is measured by discounting the best estimate of future cash flows to be paid out by the plan using the projected unit credit method. This method is an accrued benefits valuation method in which allowance is made for projected earnings increases. The value calculated in this way is reflected in the asset to be recognised in the balance sheet as shown above. All actuarial gains and losses will be recognised in the year in which they occur in other comprehensive income.

#### Reconciliation of the Impact of the Asset Ceiling

The Group has reviewed implications of the guidance provided by IFRIC 14 and has concluded that it is not necessary to make any adjustments to the IAS19 figures in respect of an asset ceiling or Minimum Funding Requirement as at 30 September 2021.

#### Reconciliation of Opening and Closing Present Value of the Defined Benefit Obligation

	2021	2020
	£000	£000
Defined Benefit Obligation at Start of The Year	14,632	14,405
Interest expense	241	255
Actuarial (gain)/loss due to Scheme Experience	(1,170)	13
Actuarial loss/(gain) due to Changes in Demographic Assumptions	312	(29)
Actuarial (gain)/loss due to Changes in Financial Assumptions	(286)	502
Reduction in obligation following settlements	(170)	-
Past service cost	5	-
Benefits Paid	(451)	(514)
Defined Benefit Obligation at End of The Year	13,113	14,632

An allowance has been made for GMP Equalisation within the scheme's liabilities, the impact has been allowed for as a plan amendment, updated following the latest court ruling on 20 November 2020. Settlements in the period relate to Winding Up Lump Sums ("WULS") offered and where accepted paid to qualifying members following the Scheme's transfer into the Master Trust structure and subsequent winding up of the previous scheme which is expected to be concluded in early 2022. An additional allowance of £40,000 has been provided in the year following review by the trustee of certain benefits and the inflationary cap applied to these since 2005.

**Reconciliation of Opening and Closing Values of the Fair Value of Plan Assets**

	<b>2021</b>	<b>2020</b>
	<b>£000</b>	<b>£000</b>
Fair Value of Scheme Assets at Start of The Year	16,596	16,655
Interest Income	288	296
Return on Plan Assets (Excluding Amounts Included in Interest Income)	705	59
Assets distributed on settlements	(182)	-
Contributions by the Group	100	100
Benefits Paid	(451)	(514)
	<hr/>	<hr/>
Fair Value of Scheme Assets at End of The Year	17,056	16,596

The actual return on the plan assets over the period ending 30 September 2021 was £993,000 (2020: £355,000).

**Defined Benefit Income Recognised in Profit or Loss**

	<b>2021</b>	<b>2020</b>
	<b>£000</b>	<b>£000</b>
Interest Income	288	296
Interest Cost	(241)	(255)
	<hr/>	<hr/>
Net Interest Income	47	41

**Defined Benefit Costs Recognised in the Statement of Other Comprehensive Income**

	<b>2021</b>	<b>2020</b>
	<b>£000</b>	<b>£000</b>
Return on Plan Assets (excluding Amounts Included in Interest Income) – Gain	705	59
Experience Gains/(Losses) arising on the Defined Benefit Obligation	1,170	(13)
Effect of changes in the Demographic Assumptions Underlying the Present Value of the Defined Benefit Obligation – (Loss)/Gain	(312)	29
Effect of changes in the Financial Assumptions Underlying the Present Value of the Defined Benefit Obligations – Gain/(Loss)	286	(502)
	<hr/>	<hr/>
Amount Recognised in Other Comprehensive Income – Gain / (Loss)	1,849	(427)

**Assets**

	<b>2021</b>	<b>2020</b>
	<b>£000</b>	<b>£000</b>
Equities	4,770	4,508
Corporate Bonds	3,937	4,161
Government Bonds	6,472	6,246
Diversified Growth Funds	1,822	1,673
Cash and Net Current Assets	55	8
	<hr/>	<hr/>
Total Assets	17,056	16,596

None of the fair value of the assets shown above include any direct investments in the Group's own financial instruments or any property occupied by, or other assets used by, the Group. All of the scheme assets have a quoted market price in an active market with the exception of the trustee's bank account balance.

It is the policy of the trustees and the Group to review the investment strategy at the time of each funding valuation. The trustees' investment objectives and the processes undertaken to measure and manage the risks inherent in the plan investment strategy are documented in the plan's Statement of Investment Principles.

The scheme holds some assets in the form of bonds to match off certain liability risks, being interest rate and inflation sensitivity.

### Significant Actuarial Assumptions

	<b>2021</b>	<b>2020</b>
	<b>% Per</b>	<b>% Per</b>
	<b>Annum</b>	<b>Annum</b>
Rate of Discount	2.00	1.60
Inflation (RPI)	3.50	3.05
Inflation (CPI)	2.80	2.65
Allowance for Pension in Payment Increases of RPI or 5% max	3.35	2.90
Allowance for Pension in Payment Increases of CPI or 3% max	2.30	2.10
Allowance for GMP equalisation – % of DBO	2.9%	2.7%
Allowance for Commutation of Pension for Cash at Retirement	75%	80%

The revaluation of non-GMP pensions in deferment is in line with CPI inflation subject to statutory limits.

The mortality assumptions adopted at 30 September 2021 are 100% of the standard tables S3PxA, Year of Birth, no age rating for males and females, projected using CMI\_2020 converging to 1.25% p.a. (at 30 September 2020 are 100% of the standard tables S2PxA, Year of Birth, no age rating for males and females, projected using CMI\_2021 converging to 1.25% p.a.). These imply the following life expectancies:

	<b>Life Expectancy at Age 65 (years)</b>	
	<b>2021</b>	<b>2020</b>
Male Retiring In 2021:	22.3	21.8
Female Retiring In 2021:	24.7	23.7
Male Retiring In 2041:	23.6	23.1
Female Retiring In 2041:	26.1	25.2



### Analysis of the Sensitivity to the Principal Assumptions of the Present Value of the Defined Benefit Obligation

Assumption	Change in Assumption	Change in Liabilities	
		2021 £000 / % change	2020 % change
Discount Rate	Increase/decrease of 0.10%	(200) / 200	
	Increase of 0.10% P.A.	Decrease by 1.5%	Decrease by 1.6%
Rate of Inflation	Increase/decrease of 0.10%	140 / (100)	
	Increase of 0.10% P.A.	Increase by 1.1%	Increase by 1.0%
Rate of Mortality	Increase in Life Expectancy Of 1 Year	(510) / 510	
		Increase by 3.9%	Increase by 3.2%
Commutation	Members Commute an Extra 10% of Post A Day Pension on Retirement	(60)	Decrease by 0.4%
		Decrease by 0.5%	

The sensitivities shown above are approximate. Each sensitivity considers one change in isolation. The inflation sensitivity includes the impact of changes to the assumptions for revaluation and pension increases. The average duration of the defined benefit obligation at the period ending 30 September 2021 is 15 years (2020: 16 years).

The plan typically exposes the Group to actuarial risks such as investment risk, interest rate risk, mortality risk and longevity risk. A decrease in corporate bond yields, a rise in inflation or an increase in life expectancy would result in an increase to plan liabilities. This would detrimentally impact the balance sheet position and may give rise to increased charges in future P&L accounts. This effect would be partially offset by an increase in the value of the plan's bond holding. Additionally, caps on inflationary increases are in place to protect the plan against extreme inflation.

The contributions expected to be paid by the Group to the plan for the period commencing 1 October 2021 are £nil (2020: £100,000).

## 22. Financial Commitments

### Capital Commitments

Contracted for but not provided in the accounts amounted to £326,000 (2020: £40,000).

### Contingent Liabilities

As at 30 September 2021 Group contingent liabilities relating to guarantees in the normal course of business amounted to £109,000 (2020: £169,000).

## 23. Related Party Transactions

### Remuneration of Key Management Personnel

The remuneration of the directors, who are considered to be the key management personnel of the Group, is set out below in aggregate for each of the categories required by IAS 24 *Related Party Disclosures* together with dividends received by them. Detailed information about the remuneration of individual directors is disclosed in the Remuneration Report.

	<b>2021</b>	<b>2020</b>
	<b>£000</b>	<b>£000</b>
Short-term employee benefits	614	615
Post-employment benefits	46	37
Share based payments	14	27
	<u>674</u>	<u>679</u>
Dividends	-	-

### Other Related Party Transactions

The transactions between the Company and its subsidiaries have been eliminated on consolidation and are not disclosed in this note. There are no other related party transactions (2020: none).

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# Company Balance Sheet

At 30 September 2021

Company number: 00686429

	Note	2021 £000	2020 £000
<b>Fixed Assets</b>			
Investments	C5	5,411	5,411
Tangible Assets	C6	2,328	2,434
		7,739	7,845
<b>Current Assets</b>			
Debtors	C7	475	595
Cash at Bank and In Hand		133	3
		608	598
<b>Creditors: Amounts Falling Due Within One Year</b>	C8	(2,120)	(2,118)
<b>Net Current Liabilities</b>		(1,512)	(1,520)
<b>Total Assets Less Current Liabilities</b>		6,228	6,325
<b>Creditors: Amounts Falling Due After More Than One Year</b>	C9	(2,823)	(3,013)
<b>Net Assets</b>		3,405	3,312
<b>Capital and Reserves</b>			
Called Up Share Capital	C12	1,345	1,266
Investment In Own Shares	C13	(324)	(324)
Share Premium Account	C13	929	708
Share Based Payment Reserve	C13	60	118
Merger Reserve	C13	784	784
Retained Earnings †	C13	611	760
<b>Total Equity Shareholders' Funds</b>		3,405	3,312

† The Company has not presented a separate Income statement account as permitted by Section 408 of the Companies Act 2006. The loss dealt with in the financial statements of the Company amounted to £0.26m (2020: profit £0.57m).

The financial statements were approved by the Board on 27 January 2022 and signed on its behalf by:

**P V Curtis**  
Director

**C J Buckenham**  
Director

# Company Statement of Changes in Equity

For the year ended 30 September 2021

	Share Capital £000	Investment in own shares £000	Share Premium Account £000	Share Based Payment Reserve £000	Merger Reserve £000	Retained Earnings £000	Total £000
<b>2021</b>							
At 1 October 2020	1,266	(324)	708	118	784	760	3,312
(Loss) for the Year	-	-	-	-	-	(255)	(255)
Total Comprehensive Income	-	-	-	-	-	(255)	(255)
Proceeds from Issue of shares	79	-	221	-	-	-	300
Share based payments	-	-	-	28	-	-	28
Tax on share based payments	-	-	-	-	-	20	20
Transfer on exercise of share options	-	-	-	(86)	-	86	-
Transactions with owners	79	-	221	(58)	-	106	348
<b>At 30 September 2021</b>	<b>1,345</b>	<b>(324)</b>	<b>929</b>	<b>60</b>	<b>784</b>	<b>611</b>	<b>3,405</b>

	Share Capital £000	Investment in own shares £000	Share Premium Account £000	Share Based Payment Reserve £000	Merger Reserve £000	Retained Earnings £000	Total £000
<b>2020</b>							
At 1 October 2019	1,266	(324)	708	82	784	196	2,712
Profit for the Year	-	-	-	-	-	569	569
Total Comprehensive Income	-	-	-	-	-	569	569
Share based payments	-	-	-	36	-	-	36
Tax benefit on share-based Payments	-	-	-	-	-	(5)	(5)
Transactions with owners	-	-	-	36	-	(5)	31
<b>At 30 September 2020</b>	<b>1,266</b>	<b>(324)</b>	<b>708</b>	<b>118</b>	<b>784</b>	<b>760</b>	<b>3,312</b>

# Company Notes to the Financial Statements

For the year ended 30 September 2021

## C1. Company Information

LPA Group plc is a public limited company incorporated in England. The address of its registered office is Light & Power House, Shire Hill, Saffron Walden, CB11 3AQ, UK. The principal activity is that of a holding company.

## C2. Basis of Preparation

These financial statements have been prepared in accordance with applicable United Kingdom accounting standards, including Financial Reporting Standard 102 – ‘The Financial Reporting Standard applicable in the United Kingdom and Republic of Ireland’ (“FRS102” as revised December 2017), and with the Companies Act 2006. The financial statements have been prepared on the historical cost basis except for the modification to a fair value basis for certain financial instruments as specified in the accounting policies below.

The financial statements are presented in Sterling (£) which is the functional and presentational currency of the Company. Monetary amounts in these financial statements are rounded to the nearest £’000.

The Company has taken advantage of the following disclosure exemptions under FRS102 on the basis that the equivalent disclosures are included in the Group Financial Statements:

- The requirements of Section 4 Statement of Financial Position 4.12 (a)(iv);
- The requirements of Section 7 Statement of Cash Flows;
- The requirement of Section 3 Financial Statement Presentation paragraph 3.17(d);
- The requirements of Section 33; Key management and personnel paragraph 33.7 and Related Party Disclosures paragraph 33.3;
- The requirements of Section 11 Basic Financial Instruments; Section 12 Other Financial Instrument Issues; and
- The requirements of Section 26 Share Based Payments.

This information is included in the consolidated financial statements of LPA Group plc as at 30 September 2021.

## C3. Accounting Policies

The following are the principal accounting policies of the Company which have been applied consistently throughout the year and the preceding year.

### A. Tangible Fixed Assets

Tangible fixed assets are measured at cost, net of depreciation and any provision for impairment.

Depreciation is calculated to write down the cost, less estimated residual value, of all tangible fixed assets, other than freehold land, by equal annual instalments over their estimated useful economic lives. The rates generally applicable are:

Buildings	2%
Plant and Machinery	10%

A profit or loss on disposal is recognised in the income statement at the surplus or deficit of disposal proceeds over net carrying amount of the asset at the time of disposal.

**B. Investments**

Investments in subsidiaries are shown at cost less any provision for impairment. The investments are assessed for indications of impairment at each reporting date. If any such indication exists, the recoverable amount of the investment is estimated in order to determine the extent of the impairment loss (if any). The recoverable amount is the higher of fair value less costs to sell and value in use. In assessing value in use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the investment. If the recoverable amount of an investment is estimated to be less than its carrying amount, the carrying amount of the investment is reduced to its recoverable amount. An impairment loss is recognised immediately in profit or loss.

**C. Taxation**

Current tax is recognised for the amount of income tax payable in respect of the taxable profit for the current or past reporting periods using the tax rates and laws that have been enacted or substantively enacted by the reporting date.

Deferred tax is recognised in respect of all timing differences at the reporting date, except as otherwise indicated. Timing differences are differences between taxable profits and total comprehensive income that arise from the inclusion of income and expenses in tax assessments in different periods from their recognition in the financial statements.

Deferred tax assets are only recognised to the extent that it is probable that they will be recovered against the reversal of deferred tax liabilities or other future taxable profits.

Deferred tax is calculated using the tax rates and laws that have been enacted or substantively enacted by the reporting date that are expected to apply to the reversal of the timing difference.

Tax expense / (income) is presented either in profit or loss, other comprehensive income or equity depending on the transaction that resulted in the tax expense (income).

**D. Equity-Settled Share-Based Payments**

The cost of share-based employee compensation arrangements, whereby Groupwide employees receive remuneration in the form of share options, is recognised as an employee benefit expense in the profit and loss account, with a corresponding credit to the share based payment reserve.

The total expense to be apportioned over the vesting period of the benefit is determined by reference to the fair value of the share options awarded (at the date of grant) and the number of options that are expected to vest. The Company has adopted the Black-Scholes model for the purposes of computing the fair value of options. The impact of the revision of the original estimates, if any, is recognised in profit or loss such that the cumulative expense reflects the revised estimate, with a corresponding adjustment to the share based payment reserve.

The proceeds received net of any directly attributable transaction costs are credited to share capital (nominal value) and the share premium account when the options are exercised. Where the Company grants options over its shares to employees in subsidiaries, it recognises this as a capital contribution equivalent to the share-based payment charge recognised in the income statement. In the financial statements of the Company, this capital contribution is recognised as an increase in the cost of investment in subsidiaries, with the corresponding credit being recognised directly in equity.

**E. Defined Contribution Pension Schemes**

The pension costs charged against operating profits are the contributions payable in respect of the accounting period.

## F. Significant Judgements and Estimates

The preparation of the financial statements requires management to make judgements on the application of its accounting policies and make estimates about the future. Actual results may differ from these assumptions. There are no key sources of estimation uncertainty that have a significant risk of causing a material adjustment to the carrying amounts of assets and liabilities in the next financial year. The critical judgements made in arriving at the amounts included in these financial statements are detailed below.

### Impairment of investments

The determination of whether investments have been impaired requires an estimate of the value in use of the cash-generating units to which the investment relates. The value in use calculation requires management to make an estimate of the expected future cash flows of the cash-generating units and to choose an appropriate discount rate in order to calculate the present value of those cash flows. The carrying amount of investments are disclosed in note C5.

## C4. Employee Information

With the exception of the directors, the number of people employed by the Company was one (2020: one). Detailed information concerning directors' emoluments, shareholdings and options is shown in the Remuneration Report.

The average number of people employed by the Company during the year was:

	2021 Number	2020 Number
Administration	7	6

The employee benefit expense for the year amounted to:

	2021 £000	2020 £000
Wages and Salaries	591	581
Social Security Costs	67	61
Pension Costs – Defined Contribution Arrangements	42	38
Share Based Payments	28	36
	728	716

Detailed information concerning directors' emoluments, shareholdings and options is shown in the Remuneration Report within the Group Financial Statements. Employee benefits expenses include items contained within exceptional costs of £46,000 (2020: £9,000) see note 6 within the Group Financial Statements.

## C5. Investments

### Investments in Subsidiary Undertakings

	Cost £000	Provision for Impairment £000	Carrying Amount £000
At 1 October 2020 and 30 September 2021	6,459	(1,048)	5,411



Details of the investments, which are all registered in England and Wales in which the Group holds directly and indirectly 20% or more of the nominal value of any class of share capital are as follows:

<b>Name of Company</b>	<b>Holding</b>	<b>Proportion Voting Rights and Shares Held</b>	<b>Nature of Business</b>
<b>Subsidiary Undertakings</b>			
Channel Electric Equipment Holdings Limited	Ordinary Shares	100%	Holding Company
Channel Electric Equipment Limited t/a LPA Channel Electric	Ordinary Shares	100%	Electrical Components
LPA Industries Limited t/a LPA Connection Systems	Ordinary Shares	100%	Electro-Mechanical Components
Haswell Engineers Limited t/a LPA Connection Systems	Ordinary Shares	100%	Metal Fabrication
Excil Electronics Limited t/a LPA Lighting Systems	Ordinary Shares	100%	Electrical Components

The Group also holds 100% of the ordinary share capital of the following dormant companies: Niphan Limited, Light and Power Accessories Company Limited, W M Engineering (Ramsden) Limited and Lazell Bros. Engineers Limited. All of the above investments are held directly by LPA Group plc with the exception of Channel Electric Equipment Limited (which is held by Channel Electric Equipment Holdings Limited) and Lazell Bros. Engineers Limited (which is held by Light and Power Accessories Company Limited).

LPA Group plc is the sole member and guarantor of LPA Industries Pension Trustees Limited, a company limited by guarantee, which acts as trustee to the closed defined benefit pension scheme operated within the Group and the Group's Life Assurance Scheme.

The registered office for all Group entities is Light & Power House, Shire Hill, Saffron Walden, CB11 3AQ, UK.

## C6. Tangible Fixed Assets

	<b>Freehold Land and Buildings £000</b>	<b>Plant and Machinery £000</b>	<b>Total £000</b>
<b>Cost</b>			
At 1 October 2020 and 30 September 2021	2,393	716	3,109
<b>Depreciation</b>			
At 1 October 2020	231	444	675
Charge for the year	35	71	106
At 30 September 2021	266	515	781
<b>Net book value</b>			
At 30 September 2021	2,127	201	2,328
At 30 September 2020	2,162	272	2,434

**C7. Debtors**

	<b>2021</b>	<b>2020</b>
	<b>£000</b>	<b>£000</b>
<b>Amounts falling due within one year</b>		
Amounts due from Subsidiary Undertakings	115	345
Other Receivables	32	-
Prepayments	10	123
Deferred Taxation (note C11)	318	127
	<u>475</u>	<u>595</u>

**C8. Creditors: Amounts Falling Due within One Year**

	<b>2021</b>	<b>2020</b>
	<b>£000</b>	<b>£000</b>
Bank Overdraft	-	149
Bank Loan	191	188
Debt	<u>191</u>	<u>337</u>
Trade Creditors	7	121
Amounts owed to Subsidiary Undertakings	1,758	1,453
Other Creditors	-	3
Other Taxation and Social Security	-	4
Accruals	164	200
	<u>2,120</u>	<u>2,118</u>

Amounts owed to subsidiary undertakings are interest free and repayable on demand.

**C9. Creditors: Amounts Falling Due after More than One Year**

	<b>2021</b>	<b>2020</b>
	<b>£000</b>	<b>£000</b>
Debt – Bank Loan	2,123	2,313
Amounts owed to subsidiary undertakings	700	700
	<u>2,823</u>	<u>3,013</u>

Amounts owed to subsidiary undertakings are interest free. The Company has confirmed that the intra-group indebtedness above will not be called upon within 12 months from the date of these accounts and as such the Directors have deemed it appropriate to reflect these as payable in more than one year.

**C10. Borrowings**

	2021 £000	2020 £000
<b>Due Within One Year</b>		
Bank Overdraft	-	149
Bank Loan	191	188
	<u>191</u>	<u>337</u>
<b>Non-Current</b>		
Bank Loan	2,123	2,313
	<u>2,314</u>	<u>2,650</u>
<b>Total Borrowings Repayable</b>		
Within One Year	191	337
Between One and Two Years	196	193
Between Two and Five Years	1,927	2,120
	<u>2,314</u>	<u>2,650</u>

The following security is provided to Barclays Bank plc in respect of the Company's £2.3m term loan outstanding at 30 September 2021 (2020: £2.5m): (i) a legal charge over the developed freehold property owned by the Company; (ii) a debenture from the Company; and (iii) a cross guarantee by the Company as guarantor on account of the obligations of each Group company to Barclays Bank plc.

See Group Financial Statements Note 15 for the terms of borrowing.

**C11. Deferred Tax Asset**

	£000
At 1 October 2020	127
Charged to profit in the year	171
Recognised Directly in Equity	20
	<u>318</u>
At 30 September 2021	<u>318</u>

**Recognised Deferred Tax Assets and Liabilities**

Deferred Taxation Assets recognised in the Accounts are as Follows:

	2021 £000	2020 £000
Accelerated Capital Allowances	34	18
Tax Benefit on Losses	262	54
Tax Benefit on Share-Based Payments	22	55
	<u>318</u>	<u>127</u>

Deferred tax is provided at a composite rate based on enacted rates expected to apply at the year end. The rate provided in the year is 24.9% (2020: 19.0%). The increase in the rate provided attributed to an increase of £75,000 to the deferred tax asset. Deferred tax assets are disclosed in Note C7.

**Unrecognised Deferred Tax**

A deferred tax asset of £0.21m (2020: £0.16m) has not been recognised in respect of unrelieved management expenses of £0.83m (2020: £0.83m). The unrelieved management expenses have no expiry date and have not been recognised because of uncertainty over the timing of their recoverability.

**C12. Share Capital**

	2021		2020	
Issued and Fully Paid	Number	£000	Number	£000
In Issue at the Start of the year	12,658,229	1,266	12,658,229	1,266
Allotted Under Share Plans	790,000	79	-	-
In Issue at the End of the year	13,448,229	1,345	12,658,229	1,266

During the year 790,000 options were exercised at a weighted average exercise price of 38.0p, (2020: nil). At the yearend, 300,000 (2020: 300,000) ordinary shares in the Company were held as Investment in Own Shares, the shares having been acquired by the LPA Group Plc Employee Benefit Trust.

**C13. Reserves****Called-Up Share Capital**

Called up share capital represents the nominal value of shares that have been issued.

**Investment in Own Shares**

This reserve records the share capital acquired in the Company, by the Company as Treasury Shares or by the LPA Group Plc Employee Benefit Trust, at nominal value. As at 30 September 2021, 300,000 ordinary shares of 10p each were held (2020: 300,000).

**Share Premium Account**

This reserve records the premium for shares issued at a value that exceeds their nominal value.

**Share Based Payment Reserve**

This reserve represents equity-settled share-based employee remuneration for outstanding options recognised over the vesting period.

**Merger Reserve**

This reserve records the premium for shares issued, as part consideration on the acquisitions of Channel Electric Equipment Holdings Ltd and Haswell Engineers Ltd, at a value that exceeded their nominal value, and which qualified for merger relief.

**Retained Earnings**

This reserve includes all current and prior period retained profits and losses.

**C14. Share Based Payments**

Details of the Company's share option schemes, a reconciliation of movements therein and options granted in the year are given in note 20 to the Group Financial Statements. The fair value of services received in return for share options granted are measured by reference to the fair value of share options granted. The Company recognised a share-based remuneration expense in the year of £28,000 (2020: £36,000).

**C15. Related Party Transactions**

Related Party Transactions with directors of the Company are set out in note 23 to the Group Financial Statements.

**C16. Contingent Liabilities**

Security is provided to Barclays Bank plc in respect of the group overdraft facility by way of a cross guarantee between the company and its subsidiaries. As at 30 September 2021 the company's exposure in relation to the overdraft facility was £784,000 (2020: £729,000).

# OTHER INFORMATION

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# Five Year Summary

## Unaudited Information

	2017	2018	2019	2020	2021
Summary Income Statement	£000	£000	£000	£000	£000
Revenue	22,482	27,979	19,533	20,711	18,265
EBITDA †	2,474	2,908	945	1,613	594
Depreciation and Amortisation	(579)	(664)	(741)	(830)	(868)
Underlying Operating Profit/(Loss)	1,895	2,244	204	783	(274)
Share Based Payments / Exceptional Items	73	(175)	(406)	(167)	(74)
Net Finance Costs	(54)	(45)	(35)	(65)	(39)
Profit/(Loss) Before Taxation	1,914	2,024	(237)	551	(387)
Taxation	(146)	(253)	185	44	353
Profit/(Loss) for The Year	1,768	1,771	(52)	595	(34)

	2016	2017	2019	2020	2021
Summary Balance Sheet	£000	£000	£000	£000	£000
Property, Plant and Equipment <sup>^*</sup>	6,851	7,216	7,006	6,984	6,433
Intangible Assets – excluding Goodwill <sup>^"</sup>	36	51	210	239	257
Net Trading Assets	4,348	4,286	4,482	5,252	4,686
Net Operating Assets <sup>^^</sup>	11,235	11,553	11,698	12,475	11,376
Net Debt <sup>^*</sup>	(2,753)	(1,971)	(2,420)	(2,646)	(1,633)
Deferred Taxation	28	4	42	(18)	264
Net Assets before Pension and Goodwill	8,510	9,586	9,320	9,811	10,007
Goodwill	1,149	1,149	1,149	1,149	1,149
Pension Asset net of Deferred Tax	1,062	1,974	1,855	1,591	2,957
Net Assets	10,721	12,709	12,324	12,551	14,113

Other Information	2017	2018	2019	2020	2021
EBITDA To Sales	11.0%	10.4%	4.8%	7.8%	3.3%
Basic Earnings (Loss) Per Share	14.40p	14.34p	(0.43)p	4.82p	(0.27)p
Dividends Per Ordinary Share	2.70p	2.90p	1.10p	-	-
Net Assets Per Ordinary Share	86.6p	102.7p	97.4p	99.2p	105.0p
Net Debt/EBITDA	1.11	0.68	2.56	1.64	2.75
Gearing (Net Debt as A % of Total Equity) <sup>^*</sup>	25.7%	15.5%	19.6%	21.1%	11.6%

## Key

† – earnings before interest, tax, depreciation, amortisation of intangible assets, non-cash charges for equity-settled share based payments and exceptional costs.

<sup>^^</sup> Net Operating Assets – The total of Inventories and Receivables less Payables, excluding Net Debt and Right of Use liabilities.

<sup>^\*</sup> Inclusive of Right of Use Assets from 2020, excluding software assets from 2019. Net Debt inclusive of Lease Liabilities from 2020.

<sup>^"</sup> – Inclusive of software assets from 2019, previously included within Property, Plant and Equipment.

# Alternative Performance Measures

## Glossary

The Annual report and Accounts include alternative Performance measures ("APM's") which are not defined or specified under the requirements of International Financial reporting Standards ("IFRS"). The Company believes that these APM's provide all readers of the document with relevant additional information on the Group, such measures utilised by the Group's management also.

### Order book

The combined value of all orders received (order intake), representing future revenues less revenue recognised in the period and adjustments for foreign exchange movements.

The measure allows management to assess the future success and visibility of potential earnings.

### Order Intake

The value of contractual commitments represented by a purchase order or comparable binding commitment from a customer received during any period for the delivery of the performance obligation / revenue at a point in the future. Order intake excludes framework agreements or contract awards representing a basis, agreement or intention to place future orders and reference only the product specification and basis of agreement, without commitment or definition.

The measure allows management to assess the achievement of its selling activities.

### Pipeline

Opportunities identified and targeted to win, generating order intake.

This measure allows management to identify the activities that, with a sensitivity, should result in order intake. Such activities represent defined customer intentions or work streams that are reasonably expected to be awarded to a level that once sensitised, is sufficient to generate adequate Order Intake in future periods .

### Funnel

Activities identified that feed the Pipeline, ultimately leading to Order Intake.

This forward looking measure is used by management to ensure sufficient activity and interest is identified within the Company's target markets and across its customer base and those targeted that will feed the Pipeline.

### Added Value

The margin generated through the conversion of raw materials.

A standard manufacturing measure utilised by the Group provides management comfort that sufficient margin is available within the manufacturing processes through the conversion of material, to fund overhead and variable cost absorption.

# Notice of Meeting

NOTICE IS HEREBY GIVEN that the Sixtieth Annual General Meeting ("AGM") of LPA Group Plc (the "Company") will be held at the offices of finnCap, 1 Bartholomew Close, London, EC1A 7BL on Thursday 24 March 2022 at 10.30 am for the following purposes:

## Routine Business

1. To receive the accounts for the year ended 30 September 2021, together with the reports of the directors and the auditors thereon.
2. To re-elect as a director Paul Curtis who retires by rotation, in accordance with the Company's Articles of Association.
3. To re-elect as a director Chris Buckenham who retires by rotation, in accordance with the Company's Articles of Association.
4. To re-appoint Andrew Jenner as a director of the Company.
5. To re-appoint RSM UK Audit LLP as auditors to the Company, to hold office until the end of the next general meeting at which accounts are laid before the Company, and to authorise the directors to fix the auditors' remuneration.

## Special Business

### Share Capital

To consider, and if thought fit, pass resolution 6 as an ordinary resolution:

6. That, the directors be generally and unconditionally authorised pursuant to section 551 of the Companies Act 2006 to allot shares in the Company and to grant rights to subscribe for or to convert any security into shares in the Company up to an aggregate nominal amount of £154,177 provided that this authority shall expire at the end of the next annual general meeting of the Company after the passing of this resolution or at the close of business on the date falling 15 months after the date of the passing of this resolution, whichever is earlier, save that the Company may before such expiry make an offer or agreement which would or might require shares to be allotted or rights to subscribe for or convert securities into shares to be granted after such expiry and the directors may allot shares or grant rights to subscribe for

or convert securities into shares in pursuance of such an offer or arrangement as if the authority conferred hereby had not expired.

To consider and, if thought fit, pass resolution 7 as a special resolution:

7. That subject to the passing of resolution 6 above, the directors be given power pursuant to section 570 of the Companies Act 2006 to allot equity securities (as defined in section 560 of the said Act) for cash pursuant to the authority conferred by resolution 6 above and be empowered pursuant to section 573 of the said Act to sell ordinary shares (as defined in section 560 of the said Act) held by the Company as treasury shares (as defined in section 724 of the said Act) for cash, as if section 561(1) of the said Act did not apply to any such allotment or sale provided that this power shall be limited to the allotment of equity securities or the sale of treasury shares:
  - a. in connection with or pursuant to an offer by way of rights, open offer or other pre-emptive offer to the holders of shares in the Company and other persons entitled to participate therein in proportion (as nearly as practicable) to their respective holdings, subject to such exclusions or other arrangements as the directors may consider necessary or expedient to deal with fractional entitlements or legal or practical problems under the laws of any territory or the regulations or requirements of any regulatory authority or any stock exchange in any territory; and
  - b. (otherwise than pursuant to sub-paragraph (a) above) up to an aggregate nominal value of £134,582 (representing 10% of the issued share capital excluding treasury shares), such authority to expire at the end of the next annual general meeting of the Company after the passing of this resolution or the close of business on the date falling 15 months after the date of the passing of this resolution, whichever is earlier, save that the Company may before such expiry make an offer or agreement which would or might require equity securities to be allotted (and treasury shares to be sold) after such expiry and the directors may allot equity securities (and sell



treasury shares) in pursuance of such an offer or arrangement as if the power conferred hereby had not expired.

To consider and, if thought fit, pass resolution 8 as a special resolution:

8. That subject to and in accordance with the Company's Articles of Association and pursuant to section 701 of the Companies Act 2006, the Company is hereby generally and unconditionally authorised to make market purchases (as defined in section 693(4) of the Companies Act 2006) of any of its Ordinary Shares on such terms and in such manner as the directors of the Company may from time to time determine, provided that:
- a. The maximum number of Ordinary Shares hereby authorised to be purchased is 1,345,823 representing 10% of the issued share capital of the Company;
  - b. The minimum price (excluding expenses) which may be paid for an Ordinary Share is 10p;
  - c. The maximum price (excluding expenses) which may be paid for an Ordinary Share shall not be more than the higher of (i) five per cent above the average middle market quotation for Ordinary Shares as derived from the AIM appendix to London Stock Exchange Daily Official List for the five business days before the date on which the contract for the

purchase is made, and (ii) an amount equal to the higher of the price of the last independent trade and highest current independent bid as derived from the trading venue where the purchase was carried out;

- d. The authority hereby conferred shall, unless renewed prior to such time, expire at the end of the annual general meeting of the Company to be held in 2023 or on 24 March 2023, whichever is earlier, provided that the Company may, before such expiry, make a contract to purchase its own shares which would or might be executed wholly or partly after such expiry, and the Company may make a purchase of its own shares in pursuance of such contract as if the authority hereby conferred had not expired.

To consider and, if thought fit, pass resolution 9 as an ordinary resolution:

9. That the Company's authorised share capital be and is hereby increased to £2,500,000 divided into 25,000,000 ordinary shares of 10 pence each.

By order of the Board  
**Chris Buckenham**  
 Secretary  
 18 February 2022

**Registered office:**  
 Light & Power House  
 Shire Hill, Saffron Walden  
 CB11 3AQ, UK

## Notes:

### Entitlement to Attend and Vote

1. To be entitled to attend and vote at the Meeting (and for the purposes of the determination by the Company of the votes that may be cast in accordance with Regulation 41 of the Uncertified Securities Regulations 2001), only those members registered in the Company's register of members at close of business on 22 March 2022 (or, if the Meeting is adjourned, close of business on the date which is two business days before the adjourned Meeting) shall be entitled to attend and vote at the Meeting. Changes to the register of members of the Company after the relevant deadline shall be disregarded in determining the rights of any person to attend and vote at the Meeting.

### Website Giving Information Regarding the Meeting

2. Information regarding the Meeting is available from [www.lpa-group.com](http://www.lpa-group.com).

### Attending in Person

3. If you wish to attend the Meeting in person, please bring some form of identification.

### Appointment of Proxies

4. If you are a member of the Company at the time set out in note 1 above, you are entitled to appoint a proxy to exercise all or any of your rights to attend, speak and vote at the Meeting. You can appoint a proxy only using the procedures set out in these notes and the notes to the proxy form.
5. A proxy does not need to be a member of the Company but must attend the Meeting to represent you. If you wish your proxy to speak on your behalf

at the Meeting you will need to appoint your own choice of proxy (not the Chairman) and give your instructions directly to them.

6. You may appoint more than one proxy provided each proxy is appointed to exercise rights attached to different shares. You may not appoint more than one proxy to exercise rights attached to any one share. To appoint more than one proxy, please indicate on your proxy submission how many shares it relates to.
7. A vote withheld is not a vote in law, which means that the vote will not be counted in the calculation of votes for or against the Resolution. If no voting indication is given, your proxy will vote or abstain from voting at his or her discretion. Your proxy will vote (or abstain from voting) as he or she thinks fit in relation to any other matter which is put before the Meeting.

#### Appointment of Proxy Using Hard Copy Proxy Form

8. A form of proxy has **not** been sent to you, but **you can request a form** of proxy, directly from the registrars Link Group's general helpline team on Tel: 0371 664 0300. Calls are charged at the standard geographical rate and will vary by provider. Calls outside the United Kingdom will be charged at the applicable international rate. Lines are open between 09:00 – 17:30, Monday to Friday excluding public holidays in England and Wales. Or via email at [shareholderenquiries@linkgroup.co.uk](mailto:shareholderenquiries@linkgroup.co.uk) or via postal address at Link Group, 10<sup>th</sup> Floor, Central Square, 29 Wellington St, Leeds LS1 4DL. In the case of a member which is a company, the proxy form must be executed under its common seal or signed on its behalf by an officer of the company or an attorney for the company. In the case of an individual, the form of proxy must be signed by the individual or their attorney. Any power of attorney or any other authority under which the proxy form is signed (or a duly certified copy of such power or authority) must be included with the proxy form. For the purposes of determining the time for delivery of proxies, no account has been taken of any part of a day that is not a working day.
9. To be effective, the form of proxy, duly executed together with the power of attorney or other authority (if any) under which it is signed (or a notarially certified copy thereof) must be lodged at the Company Registrars not less than 48 hours (excluding any part of a day which is a non-working day) before the time appointed for the holding of the Meeting or adjourned meeting.

#### Appointment of a Proxy Online

10. You may submit your proxy electronically using the Share Portal service at [www.signalshares.com](http://www.signalshares.com). Shareholders can use this service to vote or appoint a proxy online. The same voting deadline of 48 hours (excluding non-working days) before the time of the Meeting applies. Shareholders will need to use the unique personal identification Investor Code ("IVC") printed on your share certificate. If you need help with voting online, please contact our Registrar, Link Group's portal team on 0371 664 0391. Calls are charged at the standard geographical rate and will vary by provider. Calls outside the United Kingdom will be charged at the applicable international rate. Lines are open between 09:00 – 17:30, Monday to Friday excluding public holidays in England and Wales. Or via email at [shareholderenquiries@linkgroup.co.uk](mailto:shareholderenquiries@linkgroup.co.uk).

#### Appointment of Proxies Through Crest

11. CREST members who wish to appoint a proxy or proxies by utilising the CREST electronic proxy appointment service may do so for the Meeting and any adjournment(s) of it by using the procedures described in the CREST Manual (available from [www.euroclear.com/site/public/EUI](http://www.euroclear.com/site/public/EUI)). CREST Personal Members or other CREST sponsored members, and those CREST members who have appointed a voting service provider(s), should refer to their CREST sponsor or voting service provider(s), who will be able to take the appropriate action on their behalf. In order for a proxy appointment made by means of CREST to be valid, the appropriate CREST message (a CREST Proxy Instruction) must be properly authenticated in accordance with Euroclear UK & Ireland Limited's (EUI) specifications and must contain the information required for such instructions, as described in the CREST Manual. The message must be transmitted so as to be received by the issuer's agent (ID: RA10) by 10.30 am on 22 March 2022. For this purpose, the time of receipt will be taken to be the time (as determined by the timestamp applied to the message by the CREST Applications Host) from which the issuer's agent is able to retrieve the message by enquiry to CREST in the manner prescribed by CREST.

CREST members and, where applicable, their CREST sponsors or voting service providers should note that EUI does not make available special procedures in CREST for any particular messages. Normal system timings and limitations will therefore apply in relation to the input of CREST Proxy Instructions. It is the responsibility of the CREST member concerned to take (or, if

the CREST member is a CREST personal member or sponsored member or has appointed a voting service provider(s), to procure that his CREST sponsor or voting service provider(s) take(s) such action as shall be necessary to ensure that a message is transmitted by means of the CREST system by any particular time.

In this connection, CREST members and, where applicable, their CREST sponsors or voting service providers are referred, in particular, to those sections of the CREST Manual concerning practical limitations of the CREST system and timings. The Company may treat as invalid a CREST Proxy Instruction in the circumstances set out in Regulation 35(5) (a) of the Uncertificated Securities Regulations 2001.

### Appointment of Proxy by Joint Members

12. In the case of joint holders, where more than one of the joint holders purports to appoint a proxy, only the appointment submitted by the most senior holder will be accepted. Seniority is determined by the order in which the names of the joint holders appear in the Company's register of members in respect of the joint holding, the first-named being the most senior.

### Changing Proxy Instructions

13. To change your proxy instructions simply submit a new proxy appointment using the methods set out above. Note that the cut-off times for receipt of proxy appointments (see above) also apply in relation to amended instructions; any amended proxy appointment received after the relevant cut-off time will be disregarded. Where you have appointed a proxy using the hard-copy proxy form and would like to change the instructions using another hard-copy proxy form, please contact Link Group as per the communication methods shown in note 8. If you submit more than one valid proxy appointment, the appointment received last before the latest time for the receipt of proxies will take precedence.

### Termination of Proxy Appointments

14. In order to revoke a proxy instruction, you will need to inform the Company by sending a signed hard copy notice clearly stating your intention to revoke your proxy appointment to Link Group, at the address shown in note 8. In the case of a member which is a company, the revocation notice must be executed under its common seal or signed on its behalf by an officer of the company or an attorney for the company. Any power of attorney or any other authority under which the revocation notice is signed, or a duly certified copy of such power

or authority, must be included with the revocation notice. The revocation notice must be received by Link Group no later than 48 hours before the Meeting. If you attempt to revoke your proxy appointment but the revocation is received after the time specified then, subject to the paragraph directly below, your proxy appointment will remain valid. Appointment of a proxy does not preclude you from attending the Meeting and voting in person. If you have appointed a proxy and attend the Meeting in person, your proxy appointment will automatically be terminated.

## Issued Shares and Total Voting Rights

### Corporate Representatives

15. A corporation which is a member can appoint one or more corporate representatives who may exercise, on its behalf, all its powers as a member provided that no more than one corporate representative exercises powers over the same share.

### Issued Share Capital

16. As at 27 January 2022, the Company's issued share capital comprised 13,458,229 Ordinary Shares of 10p each (nil held in Treasury). Each Ordinary Share carries the right to one vote at a General Meeting of the Company and, therefore, the total number of voting rights in the Company on 27 January 2022 is 13,458,229. The website referred to in note 2 will include information on the number of shares and voting rights.

### Documents on Display

17. Copies of the letters of appointment of the Directors of the Company and a copy of the Articles of Association of the Company will be available for inspection at the registered office of the Company from the date of this notice until the end of the Meeting.

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**Shareholders requiring a hard copy Form of Proxy should contact the Company's Registrar – see note 8 Appointment of Proxy Using Hard Copy Proxy Form.**



INTERPHONE SERVICE  
ELECTRIC  
GROUND  
CONNECTION

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# Group Directory

## LPA Group Plc

Light & Power House  
Shire Hill  
Saffron Walden  
Essex  
CB11 3AQ, UK

Tel: +44 (0)1799 512800

Email: [enquiries@lpa-group.com](mailto:enquiries@lpa-group.com)

Website: [www.lpa-group.com](http://www.lpa-group.com)

## Electro-mechanical systems

### LPA Connection Systems

Light & Power House  
Shire Hill  
Saffron Walden  
CB11 3AQ, UK

Tel: +44 (0)1799 512800

Email: [enquiries@lpa-connect.com](mailto:enquiries@lpa-connect.com)

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Auxiliary battery power systems

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Control panels & boxes

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Enclosures, fabrications, form & weld

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Laser cutting

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Rail, aircraft & industrial connectors

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Shore supply systems

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Transport turnkey services

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## Engineered component distribution

### LPA Channel Electric

Bath Road  
Thatcham  
Berkshire  
RG18 3ST, UK

Tel: +44 (0)1635 864866

Email: [enquiries@lpa-channel.com](mailto:enquiries@lpa-channel.com)

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Circuit breakers

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Connectors

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Fans & motors

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Relays & contactors

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Switches

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USB charging

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## LED lighting and electronic systems

### LPA Lighting Systems

LPA House  
Ripley Drive  
Normanton  
West Yorkshire  
WF6 1QT, UK

Tel: +44 (0)1924 224100

Email: [enquiries@lpa-light.com](mailto:enquiries@lpa-light.com)

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Electronic control & monitoring

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Emergency lighting systems

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Fluorescent & dichroic lighting systems

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Inverters

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LED lighting systems

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Power supply units

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Long Life Reliability  
does not cost the earth

**LPA Group Plc**

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